<table>
<thead>
<tr>
<th>Electric Measure Group</th>
<th>Electric Measure Description</th>
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<th>Baseline Product Assumptions</th>
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<th>2016</th>
<th>2015 Units</th>
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<th>NTG (%)</th>
<th>Installations Rate (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>TOTAL</td>
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</tbody>
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**EC Motor Furnace Fan** in house without central AC
- **Efficient Product Description**: PSC Motor Furnace Fan 322
- **Baseline Product Description**: Furnace Fan 574
- **Efficient Product Consumption (watts)**: 2,396
- **Baseline Product Consumption (watts)**: 2,396
- **Efficient Hours of Operation (hrs/yr)**: 18.00
- **Baseline Hours of Operation (hrs/yr)**: 18.00
- **Efficient Cost ($)**: $200
- **Baseline Cost ($)**: $200
- **Efficient Percent Savings**: 100%
- **Baseline Percent Savings**: 100%
- **Incremental Cost ($)**: $236
- **Rebate ($)**: $200
- **Rebate as a % of Incremental Cost**: 81.1%
- **Incremental Cost Payback Period w/o Rebate (yrs)**: 6.11
- **Incremental Cost Payback Period w/ Rebate (yrs)**: 5.00
- **Rebated Cost / Cust kWh Saved ($/kWh)**: $0.00
- **Rebated Lifetime cost / Cust kWh Saved ($/kWh)**: $0.00
- **Gross Annual kWh Saved at Customer per Unit (kWh/yr)**: 2,478
- **Gross kW Saved at Customer per Unit (kW)**: 1,069
- **Gross Coincident kW Saved at Customer per Unit (kW)**: 1,069
- **Energy O&M Savings ($)**: 0.00
- **Non-Energy O&M Savings ($)**: 0.00
- **Coincidence Factor (%)**: 100%