

Electric Product Detailed Technical Assumptions																												Stipulated Forecast Inputs	
Measure Description		High Efficiency Product Assumptions			Baseline Product Assumptions			Economic Assumptions					Stipulated Output								Economic Assumptions		Technical Assumption	2015		2016			
Electric Measure Group	Electric Measure Description	Efficient Product Description / Rating	Efficient Product Consumption (watts)	Efficient Hours of Operation (hrs/yr)	Baseline Product Description / Rating	Baseline Product Consumption (watts)	Baseline Hours of Operation (hrs/yr)	Measure Lifetime (years)	Rebate Amount (\$)	Average Baseline Product Cost (\$)	Incremental Cost of Efficient Product (\$)	Assumed Energy Cost (\$/kWh)	Rebate as a % of Incremental Cost (%)	Increment'l Cost Payback Period w/o Rebate (yrs)	Increment'l Cost Payback Period w/ Rebate (yrs)	Gross Annual kWh Saved at Customer per Unit (kWh/yr)	Rebated Cost / Cust kWh Saved (\$/kWh)	Rebated Lifetime cost /Cust kWh Saved (\$/kWh)	Gross kW Saved at Customer per Unit (kW)	Gross Coincident kW Saved at Customer per Unit (kW)	Non-Energy O&M Savings (\$)	Energy O&M Savings (\$)	Coincidence Factor (%)	2015 Participants (-)	2015 Units (-)	2016 Participants (-)	2016 Units (-)	NTG (%)	Installation Rate (%)
TOTAL																								380,299	4,429,574	287,892	3,959,574		
Residential Home Lighting-Residential Customers 2015	Average CFL Wattage Purchased In program	Average CFL Wattage Purchased In program	14.63	694	Average EISA Standard halogen A-Style Bulb	47.20	694	14.42	\$ 1.15	\$ 0.95	\$ 1.74	\$ 0.118	66%	0.654102622	0.222551848	23	\$0.051	\$0.004	0.03	0.00	\$0.00	\$0.00	8%	278,545	3,064,000	0	0	70%	100%
Residential Home Lighting - Business Customers 2015	Average CFL Wattage Purchased In program	Average CFL Wattage Purchased In program	14.63	2,451	Average EISA Standard halogen A-Style Bulb	47.20	2,451	4.08	\$ 1.15	\$ 0.95	\$ 1.74	\$ 0.074	66%	0.29672659	0.100958242	80	\$0.014	\$0.004	0.03	0.03	\$0.00	\$0.00	72%	1,304	195,574	0	0	70%	100%
Residential Home Lighting-Residential Customers 2015	LED Bulb	LED Bulb Purchase	12.95	694	Average EISA Standard halogen A-Style Bulb	47.20	694	20.00	\$ 5.25	\$ 1.89	\$ 14.36	\$ 0.118	37%	5.12395796	3.250267995	24	\$0.221	\$0.011	0.03	0.00	\$0.00	\$0.00	8%	99,982	1,099,800	0	0	100%	100%
Residential Home Lighting - Business Customers 2015	LED Bulb	LED Bulb Purchase	12.95	2,451	Average EISA Standard halogen A-Style Bulb	47.20	2,451	10.20	\$ 5.25	\$ 1.89	\$ 14.36	\$ 0.074	37%	2.324428192	1.474448974	84	\$0.063	\$0.006	0.03	0.03	\$0.00	\$0.00	72%	468	70,200	0	0	100%	100%
Residential Home Lighting-Residential Customers2016	Average CFL Wattage Purchased In program	Average CFL Wattage Purchased In program	14.63	694	Average EISA Standard halogen A-Style Bulb	47.20	694	14.42	\$ 1.15	\$ 0.95	\$ 1.74	\$ 0.118	66%	0.485466789	0.1651752	30	\$0.038	\$0.003	0.03	0.00	\$0.00	\$0.00	8%	0	0	101,923	1,325,000	79%	100%
Residential Home Lighting - Business Customers 2016	Average CFL Wattage Purchased In program	Average CFL Wattage Purchased In program	14.63	2,451	Average EISA Standard halogen A-Style Bulb	47.20	2,451	4.08	\$ 1.15	\$ 0.95	\$ 1.74	\$ 0.074	66%	0.29672659	0.100958242	80	\$0.014	\$0.004	0.03	0.03	\$0.00	\$0.00	72%	0	0	564	84,574	79%	100%
Residential Home Lighting-Residential Customers 2016	LED Bulb	LED Bulb Purchase	12.95	694	Average EISA Standard halogen A-Style Bulb	47.20	694	20.00	\$ 4.75	\$ 1.89	\$ 12.99	\$ 0.118	37%	3.44075302	2.182564632	32	\$0.148	\$0.007	0.03	0.00	\$0.00	\$0.00	8%	0	0	94,000	1,222,000	91%	100%
Residential Home Lighting - Business Customers 2016	LED Bulb	LED Bulb Purchase	12.95	2,451	Average EISA Standard halogen A-Style Bulb	47.20	2,451	10.20	\$ 4.75	\$ 1.89	\$ 12.99	\$ 0.074	37%	2.103054078	1.334025262	84	\$0.057	\$0.006	0.03	0.03	\$0.00	\$0.00	72%	0	0	520	78,000	91%	100%
Residential Home Lighting-Residential Customers 2016	Value LED Bulb	LED Bulb Purchase	9.65	694	Average EISA Standard halogen A-Style Bulb	47.20	694	16.84	\$ 1.50	\$ 0.95	\$ 2.51	\$ 0.118	60%	0.606593317	0.244221904	35	\$0.043	\$0.003	0.04	0.00	\$0.00	\$0.00	8%	0	0	90,385	1,175,000	86%	100%
Residential Home Lighting-Business Customers 2016	Value LED Bulb	LED Bulb Purchase	9.65	2,451	Average EISA Standard halogen A-Style Bulb	47.20	2,451	6.12	\$ 1.50	\$ 0.95	\$ 2.51	\$ 0.074	60%	0.370761442	0.149273101	92	\$0.016	\$0.003	0.04	0.03	\$0.00	\$0.00	72%	0	0	500	75,000	86%	100%