Navigation Guide and References

Background

The O&M and Capital Reporting and Analysis department (Budgeting) within the Chief Financial Officer's (CFO's) organization is responsible for the coordination of two components of the corporate budget - the five-year O&M budget and the five-year Capital budget using the UI Planner Financial Management System (FMS). The business areas, functional areas and legal entities across Xcel Energy input their O&M and Capital budget details into FMS.

The Budget Instructions summarize the corporate information that business areas need to prepare. The Budget Instructions are issued to members of the Financial Performance Team and all of the business area representatives. The business area's representative on the Financial Performance Team will be the principal contact throughout the budgeting cycle. They are also responsible for integrating the Budget Instructions and policies with business-area-specific instructions and communicating the integrated package to all members of their organization that will be participating in the budgeting process. The Budget Instructions are also available on the <u>Corporate Budgeting Home Page</u>.

The Budget Instructions are organized to be effective, efficient and as user friendly as possible for the business areas. The preceding first section of the Budget Instructions provides an overview of the purpose and importance of the corporate budget, major changes from last year's Budget Instructions, and expectations of business areas in preparing budgets. The preceding Corporate Budget Calendar is provided and contains important dates for key activities throughout the budget cycle.

Immediately following this section is information related to using the Budget Instructions and who to contact to answer budgeting questions. Following that, the main body of the Budget Instructions is organized into three sections: Budgeting Labor Costs, O&M Budgeting and Capital Budgeting. Each of these sections provides users with relevant budgeting information (General Guidance), corporate assumptions and directives (Assumptions) and "must do" specific instructions (Requirements) to use in preparing that portion of their budgets. Appendices have also been included to provide users with budget tool and accounting policy information, as well as a glossary of terms applicable to budgeting.

As users prepare their budgets, they should remember that budgeting is a key component of the framework for developing supportable and attainable financial plans by legal entity, utility and jurisdiction.

Navigation Guide

Several features have been included to facilitate the use of the electronic version of these Budget Instructions in the development of O&M and Capital budgets:

- The Table of Contents allows users to click on a topic and be automatically directed to that specific section.
- Throughout the document "links" have been inserted. Users are automatically directed to the document being referred to when clicking on these "links" or underlined text.
- The Corporate Budget Calendar highlights the important corporate deadlines for the input and
 review associated with the budget process. It is essential that users adhere to the dates provided
 in the Budget Instructions. Business areas may provide supplemental instructions and may also
 establish business area specific deadlines for input and review of budget data that must be met.
 Please contact the designated financial liaison/representative for your business area for specific
 dates (see <u>Budget Help</u>).
- Guidelines for preparing the required Budget Documentation (a resource based summary of budget activity by business area) and Workpapers (detailed information to support budget dollars and related documentation) will also be distributed in April 2015. See the <u>Budget Documentation</u> & <u>Workpaper Guidelines</u> published on the Corporate Budgeting Home Page for more information.
- A Glossary of budget terms and acronyms is included in the Appendices.

References

This document provides links to the Corporate Budgeting Home Page where you can find electronic versions of the Budget Instructions and the Budget Documentation & Workpaper Guidelines as well as links to other helpful tools and information, including:

FMS References

- FMS Training Guide
- Rules for Project Date Moves
- Troubleshooting FMS FAQs

General Information

- Budget Documentation & Workpaper Guidelines
- Business Systems Contacts
- Company Travel and Employee Expense Reimbursement Policy
- Dues and Other Guidelines
- Environmental Budget Guidelines
- <u>FERC Uniform Systems of Accounts Manual</u>
- JD Edwards Regulatory Ledger Training
- JD Edwards Training
- Personal Communication Device Policy
- Service Company Training
- The Print Shop Price Sheet

O&M References

- Corporate Escalation Rates
- <u>General Guidelines for Classifying Labor and Expenses to A&G or FERC Functional Accounts Policy</u>
- O&M Object Account Description
- Employee Expenses Accounting Guide

Capital References

- Capital Asset Accounting Policy Capital Budget Principles
- Capital Expenditure Budget Requirements Matrix
- Reason Code Definitions

Budget Assistance

For questions on the budgeting process or treatment of area-specific O&M and Capital costs, contact the representatives below or call the Budget Hotline at 612-330-6077.

| Energy Supply Bill Wilcox Financial leader | Shelly Koch (NSP O&M) David Mills (SPS O&M) David E Olson (PSCo O&M) Leslie Warner-Garcia (ES Service Organization O&M) Katie Remmen (ES Capital, Engineering & Construction) | 612-330-5808 806-378-2727 303-628-2967 303-628-2861 612-330-5860 |
|--|---|--|
| Operations Services John Phibbs Financial Leader | Linda Richards (Capital Policy and Operation Services) Ruth Montoya (Commercial Ops, EVP and Asset Develop) Andre Duncan (Supply Chain – Purchasing) JT Sullivan (Supply Chain – Fleet) Ryan Hubbell (Supply Chain, Warehouse, COS and ETO) | 303-571-3205 303-571-3641 612-330-5886 612-330-7972 303-571-3570 |
| Nuclear Generation Linda Erickson Financial Leader | Chuck Jacobs (Marquette Plaza) Eric McGuire (Marquette Plaza) Deward Conner(Prairie Island) Diane VanDeWalker (Prairie Island) Jim Johnson (Prairie Island) Marcia Heigl (Monticello) Ranae Cipala (Monticello) Kevin Stern (Monticello) | 612-215-4564 612-337-2331 651-388-1121 x7203 651-388-1121 x4183 651-388-1121 x7301 763-271-5899 763-271-5109 763-295-1036 |
| Nuclear Amortization Karen Everson Financial leader | Benjamin Halama Andrew Knudsen | 612-330-5703 612-330-5572 |
| Distribution Operations/Ga Systems John Phibbs Financial leader | Cherie McMillan (Capital) Dolores Landavazo (O&M) Nicole Reitmeier (SPS Dist Operations O&M) Cindy McShane (PSCo Dist Operations O&M) Catherine Rose (NSPM Dist Operations O&M) Mary Emanuelson (NSPW Dist Operations O&M) Dolores Landavazo (Dist Bus Ops, Elect Engineering and Plan & Perf) Lauren Noon (Gas Engineering and Operations-GEO O&M) | 303-571-3644 303-571-3171 612-330-6276 303-571-3158 612-330-5869 612-330-5850 303-571-3171 612-330-6859 |
| Transmission Erica Meyer Olson Financial leader | Kelly Gustner (Capital) Bob Kappers (Capital) Paul Bury (Capital) Laurie Wold (O&M) Christina Rode (O&M) Michael Hanks (O&M) Matthew Keammerer Lisa Swanson | 612-330-5958 612-330-1980 303-571-3278 612-330-5510 303-571-7408 612-330-6862 303-571-7315 612-330-5694 |
| Benefits Rick Schrubbe Financial leader | Todd Degrugillier (Manager) Kris Lindemann | 612-330-6557 612-330-5508 |

| Corporate Services Finance | Raynard Gray (Fin. Ops, CEO, Customer Care, Bad Debt, | 303-294-2488 |
|----------------------------|--|--------------|
| Kim Locker | Corporate Secretary, General Counsel, PSCo Donations) | |
| Financial Leader | Peggy Stevens (Financial Operations and CEO) | 303-294-2817 |
| | Kiem Thang (Customer Care, Bad Debt, PSCo Donations) | 303-571-6523 |
| | Doug Jennings (General Counsel and Corporate Secretary) | 303-294-2409 |
| | Nate Young (Business Systems, DSM, PSCo and SPS Presidents) | 303-294-2258 |
| | Deanne Mencimer (Business Systems O&M, DSM and PSCo President) | 303-294-2055 |
| | Cindy Curry (Business Systems – Capital) | 303-571-7881 |
| | Yen Ven (Business Systems – Capital) | 303-294-2053 |
| | Kristen McGourty (Business Systems O&M, DSM and SPS President) | 303-294-2010 |
| | Steve Rohlwing (Property and Security Services, Aviation, Human Resources, Safety, CAO, Marketing, NSPM and NSPW Presidents) | 303-294-2474 |
| | Mark Christner (Property & Security Services, Aviation) | 303-294-2171 |
| | Nicole Dawicki (Human Resources, Safety and NSPM President) | 303-571-6514 |
| | Kim Kistler (CAO, Marketing and NSPW President) | 303-571-7359 |

Capital Asset Accounting Business Area Liaisons

| Budget Organization | CAA Liaison | Phone |
|----------------------------|--------------------|--------------|
| Corporate Services | Phil Steinweg | 612-321-3119 |
| Transmission | Shari Grams | 612-330-7837 |
| | Jamison Smith | 612-330-6412 |
| Distribution | Becky Dean | 303-294-2395 |
| Energy Supply NSPM | Carol Callahan | 612-330-7659 |
| Energy Supply NSPW | Dave Amans | 715-737-2495 |
| Energy Supply PSCo/SPS | Kris Jenson | 612-330-5583 |
| | Ryan Thilquist | 612-330-2877 |
| Nuclear Generation | Jake Miller | 612-330-1959 |
| | Ryan Thilquist | 612-330-2877 |

Budgeting Labor Costs

On April 1, 2015, a PeopleSoft load into FMS will update the current forecast to reflect any personnel changes that have occurred since the January 2015 PeopleSoft load. These are the current merit increases assumed for 2016-2020:

2016

| Company | BENEFIT | EXEMPT | NON- BENEFIT | OTHER- BENEFIT | UNION* |
|---------|---------|--------|-----------------|-------------------|--------|
| NSPM | 3.00% | 3.00% | 3.00% | 3.00% | 2.50% |
| NSPW | 3.00% | 3.00% | 3.00% | 3.00% | 2.50% |
| PSCo | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% |
| SPS | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% |
| XES | 3.00% | 3.00% | 3.00% | 3.00% | N/A |

2017 - 2020

| Company | BENEFIT | EXEMPT | NON- BENEFIT | OTHER- BENEFIT | UNION* |
|---------|---------|--------|-----------------|-------------------|--------|
| NSPM | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% |
| NSPW | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% |
| PSCo | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% |
| SPS | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% |
| XES | 3.00% | 3.00% | 3.00% | 3.00% | N/A |

* - Union increases should be budgeted based on the specific contract. These rates are the best estimates as of March 1, 2015 and are subject to change.

Labor expense budgets are created by identifying projected employee levels and appropriate wage rates for each budget year. The wage rate of each active employee will already be in the system at the beginning of the budget process through the PeopleSoft load. The budget system also includes estimated overall wage percentage increases by labor category (union vs. non-union, etc.) that are applied to each employee's wage rate to estimate the budget year labor dollars. Labor budgets should be direct charged when possible to the company benefitting from the services to be provided.

General Guidance

Labor Resources

Xcel Energy employees are divided by labor resource categories in order to better define their assignment to JD Edwards (JDE) business units. The resource categories are:

- Exempt full-time salaried employees
- Benefit hourly full-time non-union employees
- Other benefit hourly part-time benefit employees
- Non-benefit hourly part-time temporary employees without benefits
- Union full-time hourly bargaining employees
- Contract see the document titled <u>O&M Object Account Description</u> published on the Corporate Budgeting Home Page for specific JDE object account uses
- Premium time shift differential pay
- Overtime straight time, double time or time and one-half by each labor category

Labor Management

Throughout the year, PeopleSoft data will be refreshed in FMS after normal wage increases go into effect. These updates take place in January (NSPM, NSPW and Nuclear union), March (non-bargaining), July (PSCo union) and November (SPS union). Users will be notified when these refreshes occur and are required to validate headcount following the update. Users are also required to verify that employee labor includes annual wage increases; especially if new employees are added after the wage increases are loaded.

Assumptions

General Wage Increase

A general wage increase will be applied in the 2016-2019 budgets systematically as noted above. For bargaining employees, the wage increase will be based on the contract agreements with additional guidance from Compensation and Executive management for the years not covered by a contract.

Hours Per Month

Available labor dollars in FMS are calculated based on the available hours per month. The number of available hours per month varies from year to year, depending on the timing of weekdays/weekends for each calendar month. The schedule below shows the hours per month used in the calculation of the monthly spread of hours in FMS.

| | Exe | mpt, Benefi | t, Union & C | Other Benefi | t |
|-----------|-------|-------------|--------------|--------------|------|
| Year | 2016 | 2017 | 2018 | 2019 | 2020 |
| Jan | 168 | 176 | 184 | 184 | 184 |
| Feb | 168 | 160 | 160 | 160 | 160 |
| Mar | 184 | 184 | 176 | 168 | 176 |
| Apr | 168 | 160 | 168 | 176 | 176 |
| Мау | 176 | 184 | 184 | 184 | 168 |
| Jun | 176 | 176 | 168 | 160 | 176 |
| Jul | 168 | 168 | 176 | 184 | 184 |
| Aug | 184 | 184 | 184 | 176 | 168 |
| Sep | 176 | 168 | 160 | 168 | 176 |
| Oct | 168 | 176 | 184 | 184 | 176 |
| Nov | 176 | 176 | 176 | 168 | 168 |
| Dec | 176 | 168 | 168 | 176 | 184 |
| Total Hrs | 2,088 | 2,080 | 2,088 | 2,088 | 2096 |

| Year | | Non-Benef | it (no paid h | olidays) | | | | |
|-----------|-------|-----------|---------------|----------|-------|--|--|--|
| | 2016 | 2017 | 2018 | 2019 | 2020 | | | |
| Jan | 160 | 168 | 176 | 176 | 176 | | | |
| Feb | 168 | 160 | 160 | 160 | 160 | | | |
| Mar | 184 | 184 | 176 | 168 | 176 | | | |
| Apr | 168 | 160 | 168 | 176 | 176 | | | |
| Мау | 168 | 176 | 176 | 176 | 160 | | | |
| Jun | 176 | 176 | 168 | 160 | 176 | | | |
| Jul | 160 | 160 | 168 | 176 | 176 | | | |
| Aug | 184 | 184 | 184 | 176 | 168 | | | |
| Sep | 168 | 160 | 152 | 160 | 168 | | | |
| Oct | 168 | 176 | 184 | 184 | 176 | | | |
| Nov | 168 | 168 | 168 | 160 | 160 | | | |
| Dec | 168 | 160 | 160 | 168 | 176 | | | |
| Total Hrs | 2,040 | 2,032 | 2,040 | 2,040 | 2,048 | | | |

Incentives

The executive officer and corporate incentive plan programs are budgeted corporately at the legal entity level. Business areas should not include any amounts in their budgets for these compensation programs. Business area specific incentives and bonuses are discussed in the O&M Budgeting section of these instructions (see *Employee Incentives and Other Compensation*).