

Introducing New Rebates for High-Efficiency Unit Heaters and Radiant Heaters

In spaces where large, industrial overhead doors are opened frequently, heating vehicle repair shops, warehouses, distribution centers and loading docks in Minnesota during cold months can be a challenge. High-efficiency unit and radiant heaters are frequently used in these applications and can save significant energy over standard unit heaters.

We are introducing two high-efficiency unit heater rebates and a radiant (infrared) heater rebate to help you save on up-front costs. So you'll save energy and money when you install condensing unit heaters, high-efficiency non-condensing, and infrared heating systems.

Advantages of high-efficiency unit heaters

Unit heaters offer flexibility and can be used in a variety of engineered systems to heat spaces where there is a need for overhead installation. High-efficiency unit heaters save energy by extracting more of the heat from the fuel. For some operations, non-central, high-efficiency heating systems can improve productivity and make a positive impact on your bottom line.

Here are three new rebates to help you save up-front costs when you upgrade to a high-efficiency radiant or unit heater:

Infrared heaters—Radiant heaters are a popular heating technology for a variety of applications for good reason. Radiant heaters typically heat the floor rather than the air. The warm floor heats the space. The result is a more uniform and comfortable heat because there is less moving, drafty air. As a result, space temperatures can be lower while still providing the same level of comfort.

Our rebates will help you save \$125 per 100,000 BTUH for an 80% more efficient (or better) infrared heating system.

Condensing unit heaters—Condensing unit heaters effectively use more of the available combustion heat, making them an energy-efficient solution for a variety of commercial spaces. By installing a 90% efficient (or better) high-efficiency condensing unit heater, energy savings can reach 11% to 18%.

Our rebates will help you save \$500 per 100,000 BTUH for a 90% more efficient condensing unit heater.

Non-condensing unit heaters—The more common unit heater found in recreation, industrial and mechanical repair spaces are gas-fired, non-condensing unit heaters. Average annual energy savings of around 4% can be realized for energy-efficient models.

Our rebates will help you save \$50 per 100,000 BTUH for an 83% efficient (or better) non-condensing unit heater.

To get started

Selecting the right unit heating solutions can help you avoid higher installation and operating costs. Contact an Xcel Energy trade partner to help you rightsize your new unit heating system to meet maximum loads and provide the most efficiency.

Rebate Snapshot



Non-condensing unit heater	
Minimum Requirements	Base Rebate
83% efficient	\$50 per 100,000 BTU

Condensing unit heater	
Minimum Requirements	Base Rebate
>90% efficient	\$500 per 100,000 BTUH

Infrared heater	
Minimum Requirements	Base Rebate
80% efficient	\$125 per 100,000 BTUH

For more information about Xcel Energy Heating Efficiency rebates, visit xcelenergy.com/HeatingEfficiency. Or, contact your account manager or an energy efficiency specialist at **1-855-839-8862** to help you navigate other energy-saving options tailored to your operations.