



Lighting Efficiency

(For all customer peak demands)

Opportunity ID: _____

Lighting New Construction Rebate Application

Business customer information

Company name _____ Date submitted _____

Billing address _____ City _____ State _____ ZIP _____

Installation address _____ City _____ State _____ ZIP _____
(For rebate if different from installation address)

Contact name (print) _____ Phone _____ Email _____

Check this box if you do not want to receive emails from Xcel Energy regarding our programs and services.

Xcel Energy electric premises number _____

I verify the information on this application is correct and request consideration for participation in this program.

Customer signature _____ Date _____

Customer hereby certifies that: 1. the customer, and not Xcel Energy is solely responsible for the accuracy of the information contained in this application; 2. all installation is complete and operational prior to submitting rebate; and 3. all rules of this Xcel Energy program have been followed. Further, the customer acknowledges that participation in this rebate program shall impose no liability on Xcel Energy. In particular, Xcel Energy shall not be liable for the work performed by the customer's engineer, contractor or vendor.

Xcel Energy account manager _____ Date _____ Email _____@xcelenergy.com

Alternate rebate recipient

Complete this section only if the customer wants the rebate check to go to someone other than the company tied to the account number.

Company name _____

Contact name _____ Phone _____

Address _____ City _____ State _____ ZIP _____

I authorize the above company to receive the rebate check for this project.

Customer signature _____ Date _____

Contractor information

Contractor company name _____ Contractor contact name _____

Contractor address _____ City _____ State _____ ZIP _____

Phone _____ Fax _____ Email _____

Check this box if you want to receive emails from Xcel Energy regarding our programs and services.

Facility characteristics

Is the space air conditioned where the energy-efficient lighting will be installed? Air conditioned Heat only No air conditioning or heat

Please indicate the primary use for this location:

- | | | | |
|-------------------------------------|--|--|---|
| <input type="checkbox"/> Office | <input type="checkbox"/> Big box retail/grocery | <input type="checkbox"/> Healthcare office/out-patient | <input type="checkbox"/> Manufacturing |
| <input type="checkbox"/> Restaurant | <input type="checkbox"/> Elementary/secondary school | <input type="checkbox"/> Hospital | <input type="checkbox"/> Warehouse |
| <input type="checkbox"/> Retail | <input type="checkbox"/> College/university | <input type="checkbox"/> Hotel/motel | <input type="checkbox"/> Nighttime exterior |
| | | <input type="checkbox"/> Parking garage | <input type="checkbox"/> Other/misc. _____ |

Does the lighting in this facility operate 24 hours a day? Yes No

Is the new lighting required for safety or for code requirements? Yes No

LED rebate worksheet

Prescriptive rebates are available for the interior and specified exterior equipment listed below. Rebates are based on total fixture wattage. If the fixture is within + or - 10% of the rebate wattage category, the fixture can qualify for a prescriptive rebate. Xcel Energy offers a tiered rebate level for products that are either ENERGY STAR® or DesignLights Consortium (DLC) Qualified Product Lists (QPL) qualified, and products that are comparable but not DLC or ENERGY STAR qualified. Xcel Energy has added prescriptive rebates for LED lighting fixtures and lamps that are not DLC or ENERGY STAR qualified. The rebate amounts for these products will be equal to 75% of the rebate amount that we offer for comparable LED products that are DLC- or ENERGY STAR qualified. These new tiered rebates are available starting November 1, 2017. Invoices must be dated on or after November 1, 2017 to earn the non-DLC and non-ENERGY STAR reduced rebate amount. If not, then it could be eligible for a custom rebate. If your project does not fit one of the descriptions below, it may still qualify for rebates. Please contact your Xcel Energy account manager or call our Business Solutions Center at 855.839.8862 for custom lighting project review prior to beginning the project.

Equipment (for interior installations unless noted otherwise)	Specifications	Non-DLC and non-ENERGY STAR rebate	DLC or ENERGY STAR rebate/unit	Qty. =	Rebate
LED downlights					
Rebates are available for new LED downlight fixtures. Rebates are available for non-DLC and non-ENERGY STAR listed comparable products at 75% of the DLC or ENERGY STAR rebate level. Non-DLC and non-ENERGY STAR products must meet the DLC or ENERGY STAR product eligibility category definition, "Downlight" (recessed, surface mount or pendant). Rebates are based on total new fixture wattage.					
25W or less	ENERGY STAR-qualified commercial LED downlight luminaires required wattage per fixture _____	\$18.75/fixture	\$25/fixture		
26W to 50W	ENERGY STAR-qualified commercial LED downlight luminaires required wattage per fixture _____	\$30/fixture	\$40/fixture		
LED screw-in or pin-based lamps					
ENERGY STAR-qualified screw-in LED lamps are available for instant rebates at time of purchase through participating distributor. Visit xcelenergy.com/TradePartners to learn more.					
LED retrofit fixture kit for downlights					
ENERGY STAR-qualified LED Retrofit Kits for Downlights are available for instant rebates at time of purchase through participating distributor. Visit xcelenergy.com/TradePartners to learn more.					
Refrigerated LED case lighting					
Rebates are available for new five to six foot LED cooler or freezer case door strip lighting. Rebates are available for non-DLC and non-ENERGY STAR listed comparable products at 75% of the DLC or ENERGY STAR rebate level. Non-DLC non-ENERGY STAR products and must meet the DLC or ENERGY STAR product eligibility category definition, " Vertical Refrigerated Case Luminaires. " Rebates are per door, not per lamp. Linear LED tube lights do not qualify for this rebate, but can be considered under the Custom Efficiency program. Category covers only complete luminaires, with all necessary components. Rebates are based on total new fixture wattage.					
<i>For invoices dated on or before February 28, 2017</i>					
5- or 6-foot doors	<input type="checkbox"/> Refrigerated case <input type="checkbox"/> Freezer case		\$70/door		
<i>For invoices dated on or after March 1, 2017</i>					
LED 5- and 6-foot doors	Replace fluorescent T8 systems with LED case lighting	\$26.25/door	\$35/door		
<input type="checkbox"/> Cooler case <input type="checkbox"/> Freezer case					
LED wall pack fixtures – exterior and parking garage installations					
Rebates are available for new LED Wall Pack fixtures that are rated for exterior use. Rebates are available for non-DLC and non-ENERGY STAR listed comparable products at 75% of the DLC or ENERGY STAR rebate level. Non-DLC non-ENERGY STAR products and must meet the DLC or ENERGY STAR product eligibility category definition, " Outdoor Wall-Mounted Area Luminaires. " Rebates are based on total new fixture wattage.					
25W or less	LED wall pack fixtures	\$11.25/fixture	\$15/fixture		
Greater than 25W to 60W	wattage per fixture _____	\$22.50/fixture	\$30/fixture		
Greater than 60W	Does not include parking garage ceiling fixtures.	\$37.50/fixture	\$50/fixture		
LED canopy fixtures					
Rebates are available for new LED canopy fixtures that are rated for exterior use. Rebates are available for non-DLC and non-ENERGY STAR listed comparable products at 75% of the DLC or ENERGY STAR rebate level. Non-DLC non-ENERGY STAR products and must meet the DLC or ENERGY STAR product eligibility category definition, " Fuel Pump Canopy Luminaires. " Equipment must be hard-wired and is not limited to gas stations installations. Rebates are based on total new fixture wattage. Downlight fixtures do not qualify.					
<i>For invoices dated on or before February 28, 2017</i>					
25W to 60W	LED canopy or LED fixtures (fixtures must be rated for exterior use)		\$50/fixture		
Greater than 60W	Wattage per fixture _____		\$100/fixture		
<i>For invoices dated on or after March 1, 2017</i>					
25W to 60W	LED canopy or LED fixtures (fixtures must be rated for exterior use)	\$15/fixture	\$20/fixture		
Greater than 60W	Wattage per fixture _____	\$18.75/fixture	\$25/fixture		

Equipment (for interior installations unless noted otherwise)	Specifications	Non-DLC and non-ENERGY STAR rebate	DLC or ENERGY STAR rebate/unit	Qty. =	Rebate
LED troffer fixtures					
Rebates are available for new LED troffer fixtures. Rebates are available for non-DLC and non-ENERGY STAR listed comparable products at 75% of the DLC or ENERGY STAR rebate level. Non-DLC non-ENERGY STAR products and must meet the DLC or ENERGY STAR product eligibility category definition, "2x2, 1x4, and 2x4 Luminaires for Ambient Lighting of Interior Commercial Spaces." Linear ambient (or "strip") fixtures are not eligible in this category and should be submitted through the Custom Efficiency program. Rebates are based on total new fixture wattage.					
<i>For invoices dated on or before February 28, 2017</i>					
1x4, 2x2, 2x4 Interior only	LED troffer fixture wattage per fixture _____		\$30/fixture		
<i>For invoices dated on or after March 1, 2017</i>					
1x4, 2x2, 2x4 Interior only	LED troffer fixture wattage per fixture _____	\$37.50/fixture	\$50/fixture		
LED parking garage fixtures					
Rebates are available for new LED parking garage fixtures that are rated for exterior use. Rebates are available for non-DLC and non-ENERGY STAR listed comparable products at 75% of the DLC or ENERGY STAR rebate level. Non-DLC non-ENERGY STAR products and must meet the DLC or ENERGY STAR product eligibility category definition, "Parking Garage Luminaires." Eligible parking garage structures need to be either underground or semi-enclosed above ground. The lighting within the garage must operate 24 hours a day. Rebates are based on total new fixture wattage.					
<i>For invoices dated on or before February 28, 2017</i>					
25W to 60W			\$50/fixture		
61W to 83W			\$50/fixture		
<i>For invoices dated on or after March 1, 2017</i>					
25W to 60W		\$18.75/fixture	\$25/fixture		
61W to 83W		\$26.25/fixture	\$35/fixture		
LED area lighting fixtures					
Rebates are available for new LED street lighting fixtures. Rebates are available for non-DLC and non-ENERGY STAR listed comparable products at 75% of the DLC or ENERGY STAR rebate level. Non-DLC non-ENERGY STAR products and must meet the DLC or ENERGY STAR product eligibility category definition, "Outdoor Pole/Arm-Mounted Area and Roadway Luminaire" or "Outdoor Pole/Arm-Mounted Decorative Luminaire." Customers must be on a metered rate. Rebates are based on total new fixture wattage.					
<i>For invoices dated on or before February 28, 2017</i>					
Area lighting 45W – 65W LED			\$35/fixture		
Area lighting 65W – 89W LED			\$35/fixture		
Area lighting 90W – 119W LED			\$40/fixture		
Area lighting 120W – 140W LED			\$50/fixture		
<i>For invoices dated on or after March 1, 2017</i>					
Area lighting 45W – 65W LED		\$26.25/fixture	\$35/fixture		
Area lighting 66W – 89W LED		\$26.25/fixture	\$35/fixture		
Area lighting 90W – 119W LED		\$30/fixture	\$40/fixture		
Area lighting 120W – 140W LED		\$37.50/fixture	\$50/fixture		
Area lighting 141W – 199W LED		\$45/fixture	\$60/fixture		
Area lighting 200W – 550W LED		\$67.50/fixture	\$90/fixture		
LED street lighting fixtures					
Rebates are available for new LED area fixtures. Rebates are available for non-DLC and non-ENERGY STAR listed comparable products at 75% of the DLC or ENERGY STAR rebate level. Non-DLC non-ENERGY STAR products and must meet the DLC or ENERGY STAR product eligibility category definition, "Outdoor Pole/Arm-Mounted Area and Roadway Luminaire" or "Bollard." Rebates are based on total new fixture wattage.					
Street lighting 55W – 79W LED		\$18.75/fixture	\$25/fixture		
Street lighting 80W – 109W LED		\$18.75/fixture	\$25/fixture		
Street lighting 110W – 139W LED		\$37.50/fixture	\$50/fixture		
Street lighting 140W – 209W LED		\$56.25/fixture	\$75/fixture		

Equipment (for interior installations unless noted otherwise)	Specifications	Non-DLC and non-ENERGY STAR rebate	DLC or ENERGY STAR rebate/unit	Qty. =	Rebate
LED high/low bay lighting fixtures					
Rebates are available for new LED high/low bay lighting. Rebates are available for non-DLC and non-ENERGY STAR listed comparable products at 75% of the DLC or ENERGY STAR rebate level. Non-DLC non-ENERGY STAR products and must meet the DLC or ENERGY STAR product eligibility category definition, "High-Bay Luminaires/High-Bay Aisle Luminaires/Low-Bay Luminaires for Commercial and Industrial Buildings." If wattage is in question, please reference the DLC listed wattage. Strip, Wrap, or fixtures classified as linear ambient, do not qualify for this rebate but can be evaluated through Custom Efficiency. Rebates are based on total new fixture wattage.					
LED high/low bay fixture 95W – 189W		\$93.75/fixture	\$125/fixture		
LED high/low bay fixture 190W – 290W		\$105/fixture	\$140/fixture		
LED high/low bay fixture 291W – 464W		\$123.75/fixture	\$165/fixture		
LED high/low bay fixture 465W–625W		\$131.25/fixture	\$175/fixture		

Subtotal for LED rebates

Fluorescent rebate worksheet

Equipment (for interior installations unless noted otherwise)	Specifications	Rebate/unit	Qty. =	Rebate
Low-wattage fluorescent T8 lamps				
Rebates are based on the installation of 4-foot T8 lamps less than or equal to 28W. Rebate is based on the number of lamps.				
4 foot; 28W	Ballast factor _____ Ballast make/model no _____		\$1/lamp	
4 foot; 25W	Ballast factor _____ Ballast make/model no. _____		\$2/lamp	

High-bay fluorescent fixtures with high-efficiency electronic ballasts

Rebates are available for T8, T8VHO systems or T5HO systems. Must include high-efficiency electronic ballasts. Other fixture configurations will be considered under the Custom Efficiency program. Ballasts: must have a ballast efficacy factor (BEF) at least as high as the factors shown in the table below. You can find a list of qualified ballasts at cee1.org.

For invoices dated on or before February 28, 2017

High-bay fluorescent Ballast factor _____ Ballast make/model no. _____ Must include high-efficiency electronic ballasts.	4-lamp T5HO	\$40		
	6-lamp T5HO			
	6-lamp T8			
	8-lamp T8			
	8-lamp T5HO	\$40		
	6-lamp T8VHO			
	12-lamp T8			
	16-lamp T8			
	10-lamp T5HO	\$65		
	8-lamp T8VHO			
	18-lamp T8			
	20-lamp T8			

For invoices dated on or after March 1, 2017

High-bay fluorescent Ballast factor _____ Ballast make/model no. _____ Must include high-efficiency electronic ballasts.	4-lamp T5HO	\$10		
	6-lamp T5HO			
	6-lamp T8			
	8-lamp T8			
	8-lamp T5HO	\$15		
	6-lamp T8VHO			
	12-lamp T8			
	16-lamp T8			
	10-lamp T5HO	\$20		
	8-lamp T8VHO			
	18-lamp T8			
	20-lamp T8			

Equipment (for interior installations unless noted otherwise)	Specifications	Rebate/unit	Qty. =	Rebate
Hardwired or modular compact fluorescent fixtures (Does not include screw-base CFLs)				
Rebates are available for new hard-wired (dedicated) or modular fixtures containing pin based compact fluorescent lamps (CFLs). For fixtures that house more than one lamp, the rebate is based on the total fixture wattage (i.e., one fixture that houses (2) 18W CFLs would be rebated as (1) 36W CFL fixture.) Screw-base (integral) CFLs do not qualify. Two-foot, low-wattage CFL rebate is paid per lamp.				
<i>For invoices dated on or before February 28, 2017</i>				
18W or less Wattage per lamp _____ # of lamps per fixture _____ <input type="checkbox"/> Energy-saving magnetic ballast <input type="checkbox"/> Electronic ballast		\$10		
19W to 32W Wattage per lamp _____ # of lamps per fixture _____ <input type="checkbox"/> Energy-saving magnetic ballast <input type="checkbox"/> Electronic ballast		\$15		
33W or greater Wattage per lamp _____ # of lamps per fixture _____ <input type="checkbox"/> Energy-saving magnetic ballast <input type="checkbox"/> Electronic ballast		\$20		
<i>For invoices dated on or after March 1, 2017</i>				
18W or less Wattage per lamp _____ # of lamps per fixture _____ <input type="checkbox"/> Energy-saving magnetic ballast <input type="checkbox"/> Electronic ballast		\$2		
19W to 32W Wattage per lamp _____ # of lamps per fixture _____ <input type="checkbox"/> Energy-saving magnetic ballast <input type="checkbox"/> Electronic ballast		\$2		
33W or greater Wattage per lamp _____ # of lamps per fixture _____ <input type="checkbox"/> Energy-saving magnetic ballast <input type="checkbox"/> Electronic ballast		\$2		
Subtotal for fluorescent rebates				
Total rebate				

LED cost worksheet

Enter the total equipment and labor costs for each individual product. An individual product is defined as a specific lighting technology with a single wattage value.

Equipment	Wattage	Qty. =	Total equipment cost	Total labor cost

How to apply

1. Rebate application

Complete the rebate application. All information needs to be supplied before a rebate check can be issued.

2. Itemized invoice

Include detailed installation invoice that includes:

- Invoice number and date
- Customer premises number or installation address
- Manufacturer names and model numbers for installed equipment
- Equipment quantities
- Equipment cost per unit
- Labor cost listed separately from equipment costs. If equipment was self installed, please include a labor cost based on the install time and rate of pay of the installer. Please reference Example A for further clarification.

3. Specifications (if applicable)

Xcel Energy offers a tiered rebate level for products that are either ENERGY STAR or DesignLights Consortium (DLC) Qualified Product Lists (QPL) qualified and products that are comparable but not DLC or ENERGY STAR qualified. Because LED products have become more prevalent and the overall quality has improved, Xcel Energy has added prescriptive rebates for LED lighting fixtures and lamps that are not DLC or ENERGY STAR qualified. The rebate amounts for these products will be equal to 75% of the rebate amount that we offer for comparable LED products that are DLC- or ENERGY STAR qualified. These new tiered rebates are available starting November 1, 2017. Invoices must be dated on or after November 1, 2017 to earn the non-DLC and non-ENERGY STAR reduced rebate amount. Include a screenshot of the product's listing on the applicable website showing details.

ENERGY STAR and DesignLights Consortium Qualified Product Lists

The DLC promotes quality, performance and energy efficient commercial sector lighting solutions through collaboration among its federal, regional, state, utility, and energy efficiency program members; luminaire manufacturers; lighting designers and other industry stakeholders throughout the U.S. Visit designlights.org/QPL to search for qualified commercial products. **For the technical requirements to be listed on the DLC QPL, please visit this website: www.designlights.org.**

ENERGY STAR promotes energy savings, highest quality of products, reduced maintenance costs, cooling costs, and guaranteed minimum three-year warranty.

Visit energystar.gov/products to search for qualified commercial products.

Please email your forms to: energyefficiency@xcelenergy.com (preferred), or fax to 800.311.0050, or mail to: Xcel Energy, Energy Efficiency Specialists, P.O. Box 8, Eau Claire, WI 54702.

Rules and requirements

Xcel Energy provides energy efficiency rebates for the purchase and installation of qualifying interior and exterior lighting equipment in your new building, new addition to an existing building, or major renovation of an existing building. Rebates are based on total fixture wattage. If fixture is within + or -10% of the rebate wattage category, the fixture can qualify for a prescriptive rebate. If not, then it could be eligible for a custom rebate. Additional lighting rebates, not listed on this application, may be available through our Custom Efficiency program which requires preapproval prior to project initiation and purchase of equipment. Please contact your Xcel Energy representative or the Business Solutions Center at 855.839.8862 for Custom Lighting project review prior to beginning the project.

Customer qualifications

This program applies to customers with a valid Xcel Energy commercial account in our Colorado electric service territory. Check xcelenergy.com to verify eligibility. Residential customers—please contact Xcel Energy at 800.895.4999 to learn about residential energy efficiency programs.

Eligibility requirements

- Rebate items must be installed on the Xcel Energy electric account listed on the application.
- All equipment must be new; used or rebuilt equipment is not eligible for a rebate.
- Equipment must meet specification requirements and be purchased and operating prior to submitting an application for a rebate.
- Rebates cannot exceed 60 percent of the project cost (including equipment and labor). The minimum rebate is \$5.
- A signed application and detailed installation invoice(s) must be submitted to Xcel Energy within 12 months of the invoice date. Invoice(s) submitted must include itemized quantity, price, manufacturer's make and model numbers, and product codes for each material item and original equipment manufacturer (OEM) specification sheets. Please speak with your account manager or call our Business Solutions Center for additional date restriction details.
- Xcel Energy is not responsible for any lost, late, stolen, ineligible, illegible, misdirected or postage-due mail. All completed submissions become the property of Xcel Energy and will not be returned. Warning: Fraudulent submission of forms may result in federal prosecution for mail fraud under 18 USC section 1341, 1342.
- Once completed paperwork is submitted, incentive payments are usually made in six to eight weeks. Xcel Energy will issue rebates in the form of checks, not utility bill credits.
- Equipment must meet the technical requirements listed in this application form. Xcel Energy reserves the right to withhold payment for products that do not meet the requirements.
- Xcel Energy reserves the right to inspect customer facility(ies) for installation of materials listed on this rebate application and will need access to survey the installed project. If the inspection finds that you didn't comply with program rules and standards, any rebate you have received must be returned to Xcel Energy.
- Xcel Energy's conservation rebate programs are subject to 60 days notice of cancellation. The customer and contractor are responsible for checking with the Business Solutions Center at 855.839.8862 to ask whether or not the program is still in effect and to verify program parameters.
- Xcel Energy reserves the right to publicize your participation in this program, unless you specifically request otherwise.
- Xcel Energy reserves the right to refuse payment and participation if the customer or contractor violates program rules and procedures. Xcel Energy is not liable for rebates promised to customers as a result of a contractor misrepresenting the program.
- Xcel Energy recommends Illuminating Engineering Society (IES) light levels.
- Purchases made from a participating retail location do not qualify for a Lighting Efficiency Rebate. You can find the list of participating retailers at xcelenergy.com/BulbFinder.

Warranty information

Xcel Energy:


- a. Does not endorse any particular manufacturer, product or system design by offering these rebates;
- b. Will not be responsible for any tax liability imposed on the customer as a result of the payment of rebates;
- c. Does not expressly or implicitly warrant the performance of installed equipment (contact your contractor for detailed equipment warranties);
- d. Is not responsible for the proper disposal/recycling of any waste generated as a result of this project;
- e. Is not liable for any damage caused by the operation or malfunction of the installed equipment; and
- f. Does not guarantee that a specific level of energy or cost savings will result from the implementation of energy conservation measures or the use of products funded under this program.

Minimum requirements for ballast efficacy factor (BEF)

Instant start ballast (BEF)			
Lamps	Low (BF ≤ 0.85)	Normal (0.85 < BF ≤ 1.0)	High (BF ≥ 1.01)
1	≥ 3.08	≥ 3.11	≥ 3.03
2	≥ 1.60	≥ 1.58	≥ 1.55
3	≥ 1.04	≥ 1.05	≥ 1.04
4	≥ 0.79	≥ 0.80	≥ .77
6	N/A	N/A	≥ 0.52

Programmed rapid start ballast (BEF)			
Lamps	Low (BF ≤ 0.85)	Normal (0.85 < BF ≤ 1.0)	High (BF ≥ 1.01)
1	≥ 2.84	≥ 2.84	≥ 2.95
2	≥ 1.48	≥ 1.47	≥ 1.51
3	≥ 0.97	≥ 1.00	≥ 1.00
4	≥ 0.76	≥ 0.75	≥ .75
6	N/A	N/A	≥ 0.50

Example A



Emily's Lighting Company
123 Main St.
Denver, CO 80202

Invoice

Date	Invoice #
01/02/2013	62006-1

Bill to:

XYZ Company
234 Lipan St.
Denver, CO 80223

Ship to:

XYZ Company
234 Lipan St.
Denver, CO 80223

Detailed product codes	PO. No.	Terms
Identify manufacturing part information	Bill	2% 10 Net 30

Item	Qty	Description	Rate	Serviced	Amount	
JLCF032/B41/XPS/ECO	100	Acme XPS F032/B41/XPS/ECO Fluorescent Lamp	4.70		470.00T	
JLCH4X32T8/UNV/...	25	Acme JLCH4X32T8/UNV/1SN-SC Electronic 4" Ballast for (4) F032T8 Lamps Universal Voltage 120-277v	27.78		694.50T	
HD 30-072	200	72B Blue Wirenut	0.16		32.00T	
		Installed T8 lamps and electronic ballasts				
Labor	1	Labor	448.00	2/20/2007	448.00	
Travel	0	Travel	64.00	2/20/2007	0.00	
Environmental Fee	1	Environmental Fee	82.11		82.11	
		Local Total Tax	7.60%		90.94	
Thank you for your business. Please remit payment to Emily's Lighting Company					Total	\$1,817.55

Good description

Specify the quantity for each item

List price for each item and total

Note labor and other expenses separately from other materials