

Trade Ally Incentive Request Form

Please submit this form in order to qualify for a trade incentive of up to \$2 per 1,000 kWh of recommissioning opportunities identified in your recommissioning study. The maximum incentive is up to \$1,500 per study with a minimum of \$250. In order to qualify, the recommissioning kWh savings must meet the minimum levels in the chart below. This offer is available for recommissioning studies submitted to Xcel Energy on or after 06/01/2009 through 12/31/2011. Please submit one form per building.

Building annual consumption	Minimum Recommissioning kWh savings identified to qualify
Under 3 GWh	10% of annual consumption
Over 3 GWh	8% of annual consumption

STUDY INFORMATION

Customer's recommissioning study is approved by Xcel Energy? ☐ Yes ☐ No If no, please wait to submit application until it is approved.

Customer company name _____

Building address _____ City _____ State _____ ZIP _____

Building annual kWh consumption _____ Percent recommissioning kWh savings found _____
(as documented by Xcel Energy in the study approval letter)

Total kWh from the recommissioning opportunities with paybacks less than 10 years _____
(Do not include savings from prescriptive, custom or other opportunities)

INCENTIVE RECIPIENT AND ALLOCATION

Please identify who should receive the incentive. For projects with multiple recipients, please fill in the blanks to provide a list of persons who should receive a percentage of the incentive. You may use additional sheets, if necessary

% of Incentive (total should equal 100%)	Vendor Information
_____ %	Engineering firm _____ Check payable to _____ Mailing address _____ City _____ State _____ ZIP _____ E-mail* _____ Phone number (_____) _____
_____ %	Engineering firm _____ Check payable to _____ Mailing address _____ City _____ State _____ ZIP _____ E-mail* _____ Phone number (_____) _____
_____ %	Engineering firm _____ Check payable to _____ Mailing address _____ City _____ State _____ ZIP _____ E-mail* _____ Phone number (_____) _____

* By providing your e-mail address, you are granting Xcel Energy permission to send further e-mails regarding our programs and services.

AUTHORIZATION

Vendor signature _____ Date _____

Trade ally incentive will be made in the form of a check payable only to authorized company representatives. I am authorized by my/our company to participate in this promotion.

Fax this form to: Xcel Energy Marketing Approval (G06), 414 Nicollet Mall, Minneapolis, MN 55401
Fax: 612-573-9313**RECOMMISSIONING INCENTIVE APPLICATION RULES**

- Attach approved ECO form showing recommissioning opportunities identified.
- This program is valid for contractors working with Minnesota Xcel Energy electric business customers only.
- Only recommissioning opportunities identified in an Xcel Energy approved study apply towards total savings.
- Only recommissioning savings with less than a 10-year simple payback will be counted toward the total savings.
- Annual kWh will be determined by Xcel Energy and will be the total of the previous 12 months energy usage at the time of study preapproval.
- One incentive per building can be earned. Multiple buildings will be analyzed individually.
- Percent savings will be calculated from recommissioning opportunity savings only. (Savings from prescriptive and/or custom efficiency opportunities **do not** qualify)
- Trade incentives will be made in the form of a check payable only to authorized company representatives. Annual maximum incentive per recipient is \$10,000. Individuals receiving \$600 or more in trade incentives in a calendar year will receive a 1099 tax form for their incentive payments.
- Xcel Energy reserves the right to make changes or cancel this trade incentive program at any time.
- If you have questions about this program, call our trade relations manager at 612-330-7749.
- This document is not an agreement between Xcel Energy and any parties listed above.
- Buildings must be metered individually to qualify.
- Incentive is only available to studies completed by third parties.