

# BUSINESS PROGRAM SUMMARY

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## ENERGY SOLUTIONS FOR YOUR BUSINESS

Minnesota business customers can take advantage of our award-winning suite of energy conservation, renewable energy, energy management and billing programs. Our programs are designed to help you lower your energy use and costs, reduce your environmental impacts, and improve your bottom line.

To learn more about our rebates, studies and incentives, visit [xcelenergy.com/Business](https://xcelenergy.com/Business) and contact your Xcel Energy representative or an energy advisor at **855-839-8862** or by email at [EnergyEfficiency@xcelenergy.com](mailto:EnergyEfficiency@xcelenergy.com).

**ENERGY AUDITS, STUDIES AND HOLISTIC PROGRAMS** help identify energy efficiency opportunities for individual projects or offer a holistic approach to energy savings for your business.

PROGRAM	DESCRIPTION	DETAILS
<b>Business Energy Assessments</b>	We have designed a new energy assessment solution to help businesses of all sizes address energy efficiencies throughout the entire building. We match your business with the right solution based on your unique needs and goals identified during the discovery stage. Some assessments are free and others are subsidized to be more affordable.	Services are scalable based on customer needs, and include a full breadth of services: <ul style="list-style-type: none"> <li>• Discovery meeting to identify energy advisory and implementation needs</li> <li>• Whole-building on-site assessment based on your goals and objectives</li> <li>• Develop a customized energy roadmap and present to your team</li> <li>• Assistance with earning rebates for energy improvements made</li> <li>• On-the-spot low- or no-cost improvements such as equipment recalibration</li> <li>• Project implementation support services you choose from among the suite of options</li> </ul>
<b>Business New Construction Energy Design Assistance*</b>	An integrated design process that includes whole-building computer modeling and verification of measures for new buildings, additions or major renovations.	<ul style="list-style-type: none"> <li>• Free energy modeling services.</li> <li>• Rebates of \$500 per system peak demand kilowatt (PC kW), \$0.04 per kWh and \$5 per Dth for implementing projects. 20,000 sq. ft. minimum size.</li> </ul>
<b>Business New Construction Energy Efficient Buildings*</b>	Free design review to identify potential rebates and energy-saving opportunities, plus rebates for making efficiency improvements to your new building, addition or major renovation.	<ul style="list-style-type: none"> <li>• Free design review.</li> <li>• Prescriptive equipment rebates vary, and custom rebates range up to \$500/system peak demand kilowatt (PC KW) , \$0.04 per kWh and \$5 per Dth for implementing projects.</li> </ul>
<b>Compressed Air Studies*</b>	Uncover energy improvement opportunities throughout your demand-side or supply-side compressed air systems with our study funding and project rebates.	<ul style="list-style-type: none"> <li>• Supply side study with leak check: funds up to 100% of study costs based on system size. Requires 75% of identified leaks fixed.</li> <li>• Demand side study: funds up to 75% of study costs up to \$25,000 depending on system size and expected energy savings.</li> <li>• Prescriptive and custom rebates available for energy efficient compressors and auxiliary supply equipment.</li> </ul>
<b>Data Center Efficiency Study*</b>	Data center energy efficiency analysis, includes review of the IT equipment and/or facility systems to detail how to run at peak efficiency.	<ul style="list-style-type: none"> <li>• Rebates up to 75% of the study costs depending on the expected energy savings, not to exceed \$25,000.</li> <li>• Prescriptive and custom rebates for implementing energy efficient strategies.</li> </ul>
<b>Data Center Design Assistance*</b>	An integrated design process that includes building computer modeling and verification of measures for new data centers, additions or major renovations.	<ul style="list-style-type: none"> <li>• For projects with at least 1 MW of IT load.</li> <li>• Free modeling and design services.</li> <li>• Rebates of \$500 per system peak demand kilowatt (PC kW) and \$0.04 per kWh for implementing projects.</li> </ul>
<b>Energy Benchmarking</b>	Energy benchmarking is a key energy management best practice that enables you to identify the energy performance of your building(s), invest strategically in energy efficiency upgrades, and monitor effectiveness of energy improvements.	As an Xcel Energy customer, our Energy Benchmarking portal is a free tool that enables you to receive direct feed of whole-building energy usage data through the ENERGY STAR Portfolio Manager® platform. Visit <a href="https://xcelenergy.com/EnergyBenchmarking">xcelenergy.com/EnergyBenchmarking</a> to set up an account.

**\*Requires preapproval prior to starting the project or study.**

Some restrictions apply; programs and rebates are subject to change. Please see program application forms for official program details, terms and conditions. Visit [xcelenergy.com/Business](https://xcelenergy.com/Business) for current details and applications.

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ENERGY SOLUTIONS FOR YOUR BUSINESS

**ENERGY AUDITS, STUDIES AND HOLISTIC PROGRAMS** help identify energy efficiency opportunities for individual projects or offer a holistic approach to energy savings for your business.

PROGRAM	DESCRIPTION	DETAILS
<p><b>Engineering studies for lighting, heating, cooling, motors, refrigeration or other systems*</b></p>	<p>An in-depth study of major energy efficiency improvements to help you build a project's business case.</p>	<ul style="list-style-type: none"> <li>• Rebates up to 75% of the study costs depending on expected energy savings, up to \$25,000.</li> <li>• Additional equipment rebates may be available for implementing recommendations.</li> </ul>
<p><b>Load Strategy Analysis</b></p>	<p>A holistic, long-term energy management support solution that addresses electrification resources, building optimization and carbon reduction strategies.</p> <p>Get support from advisor teams who will work closely with your facility managers or engineers to implement a multi-phase process to address energy efficiency, load shifting and operational improvements.</p> <p>Ideal solution for a commercial, industrial or manufacturing operations with Xcel Energy electric and/or natural gas service, and:</p> <ul style="list-style-type: none"> <li>• Your annual usage at or near 1 GWh and/or &gt;10,000 Dekatherm.</li> <li>• You have a dedicated staff to work with our advisors to implement opportunities for energy efficiency and load shifting.</li> <li>• You're not currently enrolled in Xcel Energy's Process and Commercial Efficiency program.</li> </ul>	<p><b>Program Benefits and Incentives</b></p> <p>Free expert consulting from energy information system engineers who use your energy data to uncover low-to no-cost behavioral, prescriptive and custom savings opportunities.</p> <ul style="list-style-type: none"> <li>• Free consulting on demand management products.</li> <li>• Energy-savings incentive:                             <ul style="list-style-type: none"> <li>– Up to \$450 per kilowatt (kW) for on-peak saved plus a \$200 per kW incentive for the off-peak demand reduction <b>in excess of</b> the on-peak reduction.</li> <li>– Persistent energy-savings incentive:</li> <li>– Persistent energy-savings incentive:                                     <ul style="list-style-type: none"> <li>◦ \$0.02 per kWh saved</li> <li>◦ \$5 per dekatherm (Dth) saved</li> </ul> </li> </ul> </li> <li>• Demand load shifting incentive (verified annually):                             <ul style="list-style-type: none"> <li>– \$20 per kW saved for summer peak load shifting (June 1 through September 30 from 2 p.m. to 6 p.m.).</li> </ul> </li> <li>• Energy equipment upgrade rebates.                             <ul style="list-style-type: none"> <li>– 30% on an installed Energy Information System</li> <li>– 30% on installed sub-metering and associated equipment</li> </ul> </li> <li>• Ongoing consulting services for three to five years if performance is commensurate with customer involvement.</li> </ul>
<p><b>Multi-Family Building Efficiency</b></p>	<p>The Multi-Family Building Efficiency program provides free services to help multi-family building owners and managers find and address energy-efficiency opportunities throughout the whole building.</p> <p>No cost services offered by Xcel Energy and CenterPoint Energy include:</p> <ul style="list-style-type: none"> <li>• On-site energy efficiency audit</li> <li>• Installed screw-in LEDs, showerheads and more</li> <li>• Energy usage and recommendation report</li> <li>• Consulting support along the way</li> <li>• Bonus incentives on rebates earned</li> </ul> <p>Learn more by visiting <a href="http://MultiFamilyEnergySolutions.com">MultiFamilyEnergySolutions.com</a>.</p>	<ul style="list-style-type: none"> <li>• Earn rebates for all eligible energy efficiency projects, plus earn an additional 30% bonus incentive for any projects completed within two years of receiving the energy analysis report.</li> <li>• Affordable multi-family buildings may qualify for bonus incentives of 200% (or three times) the value of rebates earned for projects completed within two years of receiving the energy analysis report.                             <ul style="list-style-type: none"> <li>– Buildings must have five or more units, a common entrance, common areas and in-unit kitchens.</li> </ul> </li> </ul>
<p><b>Process and Commercial Efficiency*</b></p>	<p>This holistic approach is tailored for industrial and commercial customers to drive energy savings and develop a long-term energy management plan. Customers must have a manufacturing or business process with at least 0.3 GWh or 2,000 Dth conservation potential.</p>	<ul style="list-style-type: none"> <li>• Customized support includes enhanced analysis of operations and facilities, study funding and implementation rebates.</li> <li>• Bonus rebates for meeting and exceeding energy savings goals.</li> </ul>

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**EQUIPMENT REBATES** help offset the up-front cost of installing qualifying energy-efficient equipment and shorten payback periods. Maximum rebate is 60% of the total project cost.

PROGRAM	DESCRIPTION	DETAILS
<b>Clean Water Pumps</b>	Earn rebates on qualifying new and retrofit clean water pumps when purchased from a participating distributor.	<p>Rebates range from \$100 to \$8,640 depending on horsepower and if they are integrated with a VFD.</p> <ul style="list-style-type: none"> <li>• Five types of clean water pumps</li> <li>• Rebates for New or retrofit</li> <li>• 1 – 200 hp</li> <li>• Vertical and non-vertical pump</li> <li>• Segments include;                             <ul style="list-style-type: none"> <li>– Irrigation</li> <li>– Commercial HVAC and DHW</li> <li>– Industrial and municipal</li> </ul> </li> </ul>
<b>Custom Efficiency**</b>	Rebates for energy efficiency projects that aren't covered under our other rebate programs.	<ul style="list-style-type: none"> <li>• Custom rebates up to \$450/system peak demand kilowatt (kW) of electricity saved, plus \$200/non-peak demand kW in excess of system peak demand kilowatts saved.</li> <li>• Custom gas rebates of \$5 per dekatherm (Dth).</li> <li>• Custom projects require receipt of application prior to project start to determine eligibility (Custom efficiency projects no longer require pre-approval).</li> </ul>
<b>Data Center Efficiency Equipment rebates</b>	Rebates for making energy-saving data center improvements and computer equipment upgrades.	<ul style="list-style-type: none"> <li>• Custom rebates up to \$450/system peak demand kilowatt (kW) of electricity saved, plus \$200/non-peak demand kW in excess of system peak demand kilowatts saved.</li> <li>• CRAC Units \$60/ton + bonuses for efficiency ratings that exceed minimum requirement.</li> <li>• Waterside economizer (plate and frame heat exchanger) up to \$120-\$300/ton dependent upon wet bulb temperature</li> <li>• Mini-split air conditioning unit = (\$20 + 1/0.1 SEER above minimum qualification) x tons</li> <li>• Computer equipment: Virtual desktop infrastructures (thin client and zero client computing)—\$10 per unit when you install 10 or more units</li> </ul>
<b>Dynamic Thermal Storage</b>	<p>Introducing a load management incentive for eligible thermal storage systems that shift load for four hours each weekday.</p> <p>Adding thermal storage technology allows stored energy to cool your facility or refrigeration system or business that has high air conditioning loads. Ideal for food storage warehouses or supermarkets, or commercial air cooling.</p>	<p>For shifting energy load of your eligible thermal equipment for four hours weekdays, you will receive an incentive of 10% of the installation cost.</p> <p>For continuing your annual commitment to shift load, you will receive an annual bill credit of 5% based on the project cost.</p> <p>To get started, complete the Thermal Storage Application and Custom Workbook and submit to your Account Manager or Business Solutions Center at <a href="mailto:BSC@xcelenergy.com">BSC@xcelenergy.com</a>.</p>
<b>Efficiency Controls**</b>	Automated building controls systems for lighting, HVAC, refrigeration and ventilation can now pair with peak demand management products to target more energy savings.	<p><b>NEW in 2024:</b> Three prescriptive rebates:</p> <ol style="list-style-type: none"> <li>1. Guest Room Energy Management Thermostats - \$50/thermostat</li> <li>2. Demand Control Ventilation - \$35/ton</li> <li>3. Pneumatic to DDC Thermostats - \$100/thermostat</li> </ol> <p><b>NEW in 2024:</b> Cost analysis improvements The Efficiency Controls custom analysis will exclude all non-energy costs by applying a 50% project cost reduction before the rebate is calculated. This will increase a likelihood of getting a rebate.</p> <p>Other custom rebates:</p> <ul style="list-style-type: none"> <li>• Up to \$450/kW for on-peak energy saved plus a \$200/kW incentive for the off-peak demand reduction in excess of the on-peak reduction.</li> <li>• Persistent energy savings: \$0.02/kWh</li> <li>• Persistent gas savings: \$5/Dth, or \$0.50/Dth</li> </ul>
<b>Fan Energy Index</b>	Earn rebates on qualifying new and retrofit fans and fan systems when purchased from a participating distributor. Xcel Energy commercial and industrial electric customers are eligible for the rebates.	<p>Rebates range from \$120 to \$9,100 depending on horsepower and if they are integrated with a VFD.</p> <ul style="list-style-type: none"> <li>• Six types of fans and fan systems                             <ul style="list-style-type: none"> <li>– Axial cylindrical housed</li> <li>– Centrifugal housed</li> <li>– Centrifugal unpowered</li> <li>– Inline and mixed flow</li> <li>– Panel</li> <li>– Power roof ventilator</li> </ul> </li> <li>• Rebates for new or retrofit</li> <li>• Eligible fans are 1 – 200 hp</li> </ul>

\* Requires pre-approval prior to starting the project or study

\*\* Requires a signed application submitted to Xcel Energy prior to starting the project

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PROGRAM	DESCRIPTION	DETAILS
<b>Foodservice Equipment</b>	Rebates for purchasing and installing qualifying energy-efficient gas and electric foodservice equipment.	<ul style="list-style-type: none"> <li>• Broilers (gas, infrared and upright) \$600</li> <li>• Charbroilers (gas, infrared) \$300</li> <li>• Combi ovens (gas) \$1,000</li> <li>• Convection ovens (gas) \$500</li> <li>• Commercial dishwashers (gas or electric, ENERGY STAR®) –\$125-\$250</li> <li>• Conveyor ovens (gas) \$750</li> <li>• Demand controlled ventilation (DCV) (commercial kitchen use only, DCV located in a lab follow Custom Efficiency program process)                             <ul style="list-style-type: none"> <li>– Gas rebate: Combo or gas-only customers: \$250 per exhaust fan hp</li> <li>– Electric rebate: Combo or electric-only customers \$100-\$400</li> </ul> </li> <li>• Hot food holding cabinets (electric, ENERGY STAR) \$400</li> <li>• Fryers (gas, infrared or ENERGY STAR) \$250</li> <li>• Pasta cookers (gas) \$200</li> <li>• Rotating rack ovens (gas) \$500</li> <li>• Rotisserie ovens (gas, infrared) \$500</li> <li>• Salamander broilers (gas, infrared) \$150</li> <li>• Steam cookers (gas ENERGY STAR) \$350-\$500</li> </ul> <p>Equipment primary fuel source must be gas to qualify for gas rebates and electricity to qualify for electricity rebates.</p>
<b>HVAC-R</b>	<p>Earn rebates on high-efficiency heating, ventilation, air-conditioning, refrigeration, motors, VFDs and more.</p> <p>NEW REBATES:</p> <ul style="list-style-type: none"> <li>• Switched reluctance motors (SRMs)</li> <li>• Full hp electronically commutated motors (ECMs)</li> <li>• Mini-split heat pump that operates in cooling only mode</li> <li>• Condensing unit only option that replaces the refrigeration circuit only of the condensing unit with the compressor, the cooling coils and the refrigerant lines.</li> <li>• Process load boilers and boiler tune-ups.</li> </ul> <p>To view our full line of HVAC-R Solutions rebates, visit <a href="https://xcelenergy.com/HVACR">xcelenergy.com/HVACR</a>.</p>	<p><b>Heating systems</b></p> <ul style="list-style-type: none"> <li>• Boilers and boiler tune-ups</li> <li>• Steam traps</li> <li>• Pipe insulation and more</li> </ul> <p><b>Ventilation</b></p> <ul style="list-style-type: none"> <li>• HVAC and non-HVAC VFDs, (1 – 200 hp)</li> <li>• High volume low speed fans</li> <li>• And more</li> </ul> <p><b>Air-conditioning</b></p> <ul style="list-style-type: none"> <li>• Chillers</li> <li>• DX units*</li> <li>• PTACs</li> <li>• And more</li> </ul> <p><b>Refrigeration</b></p> <ul style="list-style-type: none"> <li>• Anti-sweat heater controls</li> <li>• Floating head pressure</li> <li>• Defrost controls, and see web page for additional rebates</li> </ul> <p><b>Other related equipment</b></p> <ul style="list-style-type: none"> <li>• Motors, 1 – 500 hp*</li> <li>• Fractional hp ECM pumps</li> <li>• Fractional hp ECM fans</li> <li>• Water well pump VFDs, 1- 200 hp</li> </ul>
<b>HVAC-R Trade Partner Driven rebates</b>	Our trade partners can offer your business rebates on HVAC-R equipment to help lower your up-front costs and shorten your payback period.	<p>Earn rebates on DX units less than 20 tons and upgrade motors and enhanced motors 1- 500 hp qualifying new and retrofit clean water pumps when purchased from a participating distributor.</p> <p>Flexible Minimum Qualifying Efficiency - New efficiency structure for invoices dated August 6, 2021 and December 31, 2023. See HVAC-R Trade Partner Driven Rebates web page at <a href="https://xcelenergy.com/Business">xcelenergy.com/Business</a>.</p>

**\*For DX units less than 20 tons, see the HVAC-R Trade Partner Driven Rebates for more information**

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**EQUIPMENT REBATES** help offset the up-front cost of installing qualifying energy-efficient equipment and shorten payback periods. Maximum rebate is 60% of the total project cost.

PROGRAM	DESCRIPTION	DETAILS
<b>Lighting Efficiency Retrofit Fixture rebates</b>	Rebates for purchasing and installing LED lighting fixtures in an existing building.	<p>For specific rebates, amounts and details visit <a href="http://xcelenergy.com/LightingEfficiency">xcelenergy.com/LightingEfficiency</a>.</p> <ul style="list-style-type: none"> <li>• Case lighting</li> <li>• Controls</li> <li>• Direct linear ambients</li> <li>• Downlights</li> <li>• Exterior area</li> <li>• Exterior canopy</li> <li>• Exit signs</li> <li>• Exterior wall packs</li> <li>• High/Low bay</li> <li>• Interior mogul screw-base</li> <li>• Linear tubes</li> <li>• Parking garage</li> <li>• Stairwell fixtures</li> <li>• Troffers</li> </ul> <p>Custom rebates available for non one-for-one replacements.</p> <p>Discounts on light bulbs available through participating distributors. Contact your distributor for information.</p>
<b>Lighting Efficiency New Construction rebates</b>	Rebates for purchasing and installing LED lighting fixtures for new or significantly renovated facilities.	<p>Lighting categories listed below. For specific rebates, amounts and details visit <a href="http://xcelenergy.com/LightingEfficiency">xcelenergy.com/LightingEfficiency</a>.</p> <ul style="list-style-type: none"> <li>• Case lighting</li> <li>• Controls</li> <li>• Direct linear ambient</li> <li>• Downlights</li> <li>• Exterior area</li> <li>• Exterior street</li> <li>• High/Low bays</li> <li>• Parking garage</li> <li>• Troffers</li> </ul> <p>Custom rebates are available for non one-to-one replacements. Discounts on light bulbs are available through participating distributors. Contact your distributor for more information.</p>
<b>Instant Rebates on Lamps</b>	Discounts on light bulbs available through participating distributors.	<p>Lamp Categories listed below.</p> <p>For specific rebates, amounts and details visit <a href="http://xcelenergy.com/LightingEfficiency">xcelenergy.com/LightingEfficiency</a>.</p> <ul style="list-style-type: none"> <li>• A-Lamp</li> <li>• Decorative (Candle, Globe, etc.)</li> <li>• Flood and Reflector</li> <li>• Interior downlight solid state retrofit kits</li> </ul>
<b>Lighting Efficiency One-stop Efficiency Shop</b>	Enhanced rebates and special services for small-to medium-sized business customers.	<ul style="list-style-type: none"> <li>• Free lighting audit with cost-saving recommendations.</li> <li>• Financing for lighting projects.</li> <li>• Start-to-finish oversight of lighting upgrade and rebate paperwork.</li> <li>• Administered by the Center for Energy and Environment (CEE) for customers with peak demand of 400 kW or less.</li> <li>• Contact CEE at 612-244-2427 to verify eligibility and rebate details.</li> </ul>
<b>Ozone Laundry</b>	Rebates for ozone laundry equipment	<ul style="list-style-type: none"> <li>• Must be an Xcel Energy gas customer</li> <li>• Gas ozone laundry systems</li> <li>• \$35 per pound capacity of commercial washer (not to exceed \$17,500 per ozone unit)</li> <li>• Qualifying systems include: <ul style="list-style-type: none"> <li>–Venturi Injection</li> <li>–Bubble Diffusion system</li> </ul> </li> <li>• New or retrofit</li> <li>• Prescriptive machine capacity sizes <ul style="list-style-type: none"> <li>–Less than or equal to 100 lbs.</li> <li>–Greater than &gt;100 but less than &lt; 500 lbs.</li> </ul> </li> <li>• Sizes over 500 lbs. may qualify for custom rebates</li> </ul>
<b>Self-Direct</b>	Increased rebates for self-engineered, implemented, commissioned, metered and verified projects.	<ul style="list-style-type: none"> <li>• Customers with an aggregate peak demand at all meters of at least 2 Megawatts (MW) in any single month; and annual energy usage of at least 10 gigawatt-hours (GWh)..</li> <li>• Rebates of \$525/kW or \$0.10/kWh, and/or \$8/Dth based on amount of energy savings attained.</li> <li>• Preapproval of eligibility and project required.</li> <li>• New construction projects are not eligible.</li> </ul>

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ENERGY SOLUTIONS FOR YOUR BUSINESS

**CARBON-REDUCING PROGRAMS** provide high-visibility and high-impact promotional value for your business while lowering your environmental impacts.

PROGRAM	DESCRIPTION	DETAILS
<b>Renewable*Connect®</b>	Power your business with a low-cost blend of local wind and solar energy. Renewable Energy Certificates (RECs) are yours to claim and promote.	Learn more and enroll at <a href="https://xcelenergy.com/RenewableConnect">xcelenergy.com/RenewableConnect</a>
<b>Solar*Rewards®</b>	An incentivized program for installing solar panels. Annual payments are made to the owner of the solar system based on production (kWh) in exchange for RECs for the energy produced by the system.	Projects are typically coordinated by PV system installers. After exploring the program details at <a href="https://xcelenergy.com/Renewables">xcelenergy.com/Renewables</a> , contact several installers for bids and design proposals.
<b>Solar*Rewards Community</b>	Community solar gardens in Minnesota is currently offered through the Department of Commerce.	To apply for a solar garden under the Department of Commerce (DOC), developers must first follow the Minnesota Distributed Energy Resources Interconnection Process (MN DIP) to apply for an interconnection agreement through Xcel Energy. Once an interconnection agreement is fully executed, developers can apply to the DOC program. Visit <a href="https://mn.gov/Commerce">mn.gov/Commerce</a> for more information.

**CLEAN TRANSPORTATION SOLUTIONS**

**Our commercial EV pilot programs are all currently at capacity.**

PROGRAM	DESCRIPTION	DETAILS
<b>EV Supply Infrastructure</b>	EV supply infrastructure advisory and installations services for public charging, fleets, multifamily and workplace charging. This program currently is at capacity.	Our EV supply infrastructure services take the guesswork out of finding electrical capacity for chargers. Services include choice for Xcel Energy to install and maintain charging equipment, including design and build-out infrastructure installation (from traditional distribution services up to the charging equipment), and a low, off-peak pricing plan.
<b>Optimize Your Charge</b>	Eligible fleet operations can choose from two low-cost rate charging schedules that are best for the grid and earn an annual incentive for charging off-peak.	Eligible fleet operations can save \$50 annually for each registered charger or vehicle.

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**FINANCING** helps you manage cash flow for implementing your energy-saving project.

PROGRAM	DESCRIPTION	DETAILS
<b>Trillion BTU financing</b>	Loan program that leverages public and private money to help businesses make improvements that lower their energy costs.	<ul style="list-style-type: none"> <li>• A joint effort of the St. Paul Port Authority and Xcel Energy.</li> <li>• For more information, contact Holly Huston at <b>651-204-6216</b> or <a href="mailto:hkh@sppa.com">hkh@sppa.com</a>.</li> </ul>

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**DEMAND-MANAGEMENT PROGRAMS** let you save on electric bills when you're flexible about how you use energy.

PROGRAM	DESCRIPTION	DETAILS
<p><b>AC Rewards for Business</b></p>	<p>Businesses that meet eligibility can receive a free, installed ecobee3 lite smart thermostat, plus an annual incentive for demand adjustments during hot summer months for enrolling.</p> <ul style="list-style-type: none"> <li>• It gives you control. You can adjust the temperature as you like and watch the smart thermostat respond to your business's lifestyle and schedule.</li> <li>• It's convenient. Anytime, anywhere, you can adjust your business's comfort - via a mobile app or the internet using your smartphone, computer, or tablet.</li> <li>• It benefits the community. You can help to reduce the electricity demand during the hottest summer days, so everyone has power.</li> </ul> <p>You have the option to opt out of as many voluntary events as needed through your thermostat or on your mobile device and return to your normal settings.</p>	<p>Eligibility:</p> <p>To participate in the AC Rewards Smart Thermostat Program for Business, you must receive commercial electric service through Xcel Energy and have rooftop or central air conditioning. Evaporative coolers do not qualify.</p> <ul style="list-style-type: none"> <li>• Customers who have a Building Management System (BMS) or Energy Management System (EMS) already controlling building temperature are not eligible for this program. The smart thermostat installed by Xcel Energy must be replacing either a manual or programmable thermostat.</li> <li>• Each participating thermostat must control a separate air conditioning unit.</li> <li>• Participants have a Wi-Fi network-able to communicate with the ecobee 3 lite.</li> <li>• You have the option to opt out of as many voluntary events as needed, meaning you can cancel the event through your thermostat or on your mobile device and return to your normal comfort settings. Xcel Energy reserves the right to remove customers from the program who opt out too frequently.</li> </ul>
<p><b>Electric Rate Savings</b></p>	<p>Tremendous savings for businesses that can reduce or interrupt <math>\geq 50\text{kW}</math> of electricity demand upon our request.</p>	<p>Contact us for details and advice on whether this is a good fit for your business.</p>
<p><b>Peak Flex Credit</b></p>	<p>Monthly bill credits for commercial customers that agree to load interruptions during peak events. Offers customer choice in when and how they respond to demand management requests while helping to keep their bills low. The offering will study flexible load-shedding options among customers able to commit at least 50 kW of interruptible load individually.</p>	<ul style="list-style-type: none"> <li>• Options for customers include response time (10 min. or 1 hr.), control availability (all months or summer months), and maximum control hours (60 or 100 hours).</li> <li>• The commercial customer receives Xcel Energy electric service in Minnesota</li> <li>• Customer is able to provide a minimum of 50kW of controllable load.</li> <li>• Customer commits to a minimum period of one year participation.</li> <li>• Customer rate schedule is one of the following: A14, A15, or A25.</li> <li>• Customer does not participate in any other demand response program while participating in Peak Flex Credit.</li> <li>• Customer will not utilize a diesel backup generator to reduce load during a control event (initially).</li> </ul>
<p><b>Peak Partner Rewards (PPR)</b></p>	<p>During periods of peak energy demand, such as hot summer days, our system may require more power than is typically available. Customers who participate in the Peak Partner Rewards program agree to reduce their electricity use at our request during these periods receive a bill credit every month. The more energy (kW) you agree to shed, the more you'll save on your Xcel Energy bill.</p>	<ul style="list-style-type: none"> <li>• Minnesota business customers are eligible to participate in this program.</li> <li>• Customers must also be able to maintain 25 kilowatts (kW) of interruptible electricity demand (June – September).</li> <li>• Customers can earn a Monthly Reservation Incentive = \$2.00 /kW committed and an Event Performance Incentive = \$1.35 / kWh of load reduced from baseline</li> <li>• Participating customers will also be provided with a tool to view near real-time energy usage. With insight into this data, facility managers can more closely monitor energy use throughout the year and during peak events. This service is provided by Xcel Energy at no additional charge to PPR customers.</li> </ul>
<p><b>Saver's Switch®</b></p>	<p>A pager-activated device installed on/near outside air conditioning units to help reduce electric load when price or demand for electricity peaks.</p>	<ul style="list-style-type: none"> <li>• \$5 credit per month per ton of enrolled air conditioning applied to the electricity portion of your bill, June through September,</li> <li>• Single- and dual-stage rooftop units are eligible (certain restrictions apply). Peak control customers are not eligible</li> </ul>

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ENERGY SOLUTIONS FOR YOUR BUSINESS

**BILLING AND ACCOUNT MANAGEMENT SERVICES** provide flexible options that let you view your energy use, manage your account and pay your bills when and how you want.

PROGRAM	DESCRIPTION	DETAILS
<b>My Account</b>	With My Account, you can instantly view and pay your energy bill, track energy usage, and sign up for outage notifications.	Visit <a href="https://xcelenergy.com/MyAccount">xcelenergy.com/MyAccount</a> to get started.
<b>Paperless Billing</b>	Avoid the clutter and sign up to receive paperless billing. You can view and pay your bill electronically anywhere, at any time.	Visit <a href="https://xcelenergy.com/Paperless">xcelenergy.com/Paperless</a> to get started.
<b>Electronic data interchange</b>	Receive your energy bill electronically the day after the billing cycle is complete.	Contact your account manager or visit <a href="https://xcelenergy.com">xcelenergy.com</a> .
<b>Empower Intelligence</b>	Empower Intelligence is a powerful reporting and monitoring solution that allows business owners and facility managers to gain insight into electric, natural gas, and water usage. This data provides detailed information regarding energy consumption and depending on the level of service, customers can receive interval data in 15-minute increments, 1-minute increments or even real-time.  Commercial real estate, manufacturing, cities, and schools alike use Empower Intelligence to save energy expense and boost staff productivity. Enrollment is easy and can be done with little to no upfront expense.	<b>Monthly (Electric only)</b> \$75 one-time setup charge per meter \$75 per month, per meter <b>Daily (Electric only)</b> \$150 one-time setup charge per meter \$150 per month, per meter <b>Real-time</b> \$150 one-time setup charge per meter \$150 per month, per electric, natural gas or water meter \$1,000 – \$1,900 equipment cost \$350 equipment cost for sensor kit add-on  For detailed pricing or custom quotes, contact your account manager or visit <a href="https://xcelenergy.com">xcelenergy.com</a>
<b>Empower Facilities</b>	Empower Facilities delivers facility system upgrades to improve energy efficiency and reliability, meet sustainability goals and reduce costs. This turnkey solution is driven by your choice in financing, technology, and installation providers.	Flexible payment options including cash, lease, loan or subscription service. The innovative subscription service eliminates the need for upfront capital and provides predictable, fixed monthly expenses.  Optional performance guarantees, monitoring and long-term maintenance engagements.

**ENERGY RESILIENCY SOLUTIONS** to ensure your operations recovers from power outages rapidly.

PROGRAM	DESCRIPTION	DETAILS
<b>Empower Resiliency</b>	Empower Resiliency provides a convenient, affordable option to increase energy resiliency, protect critical infrastructure and significantly reduce the financial impact of outages.	Turnkey, customized resiliency project that is owned, operated, and maintained by Xcel Energy for the term of the contract. After contract term, asset ownership transfers to the customer.  Leverage Xcel Energy capital to pay for the solution over time on your utility bill.  Preferred vendors have been selected to analyze, design, permit, construct, interconnect, operate and maintain the project.

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**NONPROFIT AND INCOME QUALIFIED** Expanded rebates and service for eligible multi-family and commercial non-profit organization.

PROGRAM	DESCRIPTION	DETAILS
<b>Multi-family Building Efficiency for Affordable Housing</b>	Affordable housing multi-family buildings can receive the following free services, plus expanded bonus rebates through the Multi-Family Building Efficiency program. <ul style="list-style-type: none"> <li>• On-site energy efficiency audit</li> <li>• Installed screw-in LEDs, showerheads and more</li> <li>• Energy usage and recommendation report</li> <li>• Consulting support along the way</li> <li>• Triple bonus incentives on rebates earned</li> </ul> Learn more at <a href="http://MultiFamilyEnergySolutions.com">MultiFamilyEnergySolutions.com</a> .	Affordable multi-family buildings that meet eligibility can earn rebates on qualifying energy upgrades offered through Xcel Energy or CenterPoint Energy. Then, earn an additional 200% BONUS incentive to rebates earned up to the equipment cost.  Eligibility: <ul style="list-style-type: none"> <li>• Your building has five or more units, shared entrance, common living areas and in-unit kitchens</li> <li>• You receive electric service and natural gas service through or Xcel Energy or CenterPoint Energy</li> <li>• Your building has a shared entrance, common living areas and in-unit kitchens</li> <li>• Your building is listed in the State of Minnesota Low-Income Rental Classification (LIRC) or, you can prove that 66% of your tenants fall into income-qualified status.</li> </ul>
<b>Income-Qualified Multi-family Energy Appliance Upgrades</b>	Participants in the Multi-Family Building program may qualify to receive in-unit energy-saving appliance upgrades.	To participate in the program, multi-family buildings must meet the following criteria (based on building size): <ul style="list-style-type: none"> <li>• Receive electric service from Xcel Energy</li> <li>• Have five or more units</li> <li>• Have 66% or more units that are income qualified</li> </ul>
<b>New Construction Incentives for Affordable Housing (Energy Design Assistance and Energy Efficient Buildings)</b>	Bonus rebates available for qualifying affordable multi-family building projects enrolled in Energy Design Assistance or Energy Efficient Buildings.	To participate in the program, multi-family buildings must meet the following criteria: <ul style="list-style-type: none"> <li>• Receive electric service from Xcel Energy</li> <li>• Have five or more units with a common entrance</li> <li>• Have 66% or more units that are income qualified</li> </ul>
<b>Nonprofit Energy Savings Program</b>	Xcel Energy's Nonprofit Energy Savings program provides qualifying nonprofit organizations with free energy-saving services, education and equipment, including: <ul style="list-style-type: none"> <li>• Whole building assessments</li> <li>• Direct installs</li> <li>• Consulting services</li> <li>• System upgrades</li> </ul>	Nonprofits that meet eligibility requirements can earn rebates on qualifying energy upgrades offered through Xcel Energy. Then, earn an additional 200% BONUS incentive to rebates earned, up to the equipment cost.  Eligibility: <ul style="list-style-type: none"> <li>• Receive electric or gas service from Xcel Energy.</li> <li>• Serve a population where approximately 66% of clients or more qualify as low-income or are part of an underserved community.</li> <li>• Preference will be given to registered 501 c3 nonprofits.</li> </ul>

**Partial Tuition for Building Operator Certification (BOC)<sup>®</sup>**

Earn partial tuition reimbursement of \$500 when you or your staff complete the certification program offered through tuition reimbursement requirements:

- Building receives electric, gas or both service from Xcel Energy Minnesota.
- One building operator per building.
- Building must be over 50,000 square feet.

Visit [boccentral.org](http://boccentral.org) for more information.

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