



## Turn Key Services

### Free implementation services checklist

We offer a full array of free services to assist our business customers with getting qualified, energy efficiency projects implemented. Take advantage of these resources to get your improvement projects completed and put your business in a position to gain energy savings. For each project, you can select the services that you need, and we'll provide them to you at no cost.

#### Project approval:

##### ☐ Internal stakeholder meetings

- Meet with necessary individuals/management to review energy conservation opportunities, develop an action plan/scope for moving projects forward, identify steps or tasks you need assistance with

##### ☐ Energy Conservation Opportunity (ECO) project prioritization

- Prioritize and identify projects based on your criteria, such as cost and payback

##### ☐ Financial analysis of implementing measures

- We'll review with you the financial benefits of implementing your project today

##### ☐ Coordination of ECO project-extended design work

- We'll work with you to bring in appropriate resources to develop your project and necessary documentation so that your project can move forward

#### Project bid review and selection:

##### ☐ Bidding process

- Help solicit and gather pricing as necessary from vendors to meet the ECO requirements

##### ☐ Bid proposal review and selection process review with recommendations

- Review pricing proposals with you to select the best proposal for each project

##### ☐ Recommendations to most cost-effectively maximize energy savings and rebate opportunities

- Evaluate projects and proposals so you understand the impact of the proposal selection decision
- Determine if proposed equipment qualifies for rebates or if it requires preapproval

##### ☐ Identify external financing resources, if needed



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#### Earn up to a 30% rebate bonus!

If you've completed a Turn Key Assessment, you can qualify for up to a 30% rebate bonus for measures implemented within 12 months of your assessment approval date\*—so don't delay your project.

Recommissioning measures implemented within nine months may also qualify for an additional \$0.03/kWh or \$3/Dth, up to the customer's out-of-pocket assessment costs.

\*Lighting projects that qualify for a One Stop Efficiency Shop or LED instant rebate do not qualify for the extra Turn Key bonus.

**Installation:**☐ **Coordinate implementation**

- Provide direction and insight for implementation of projects where necessary

☐ **Installation verification**

- Verify that equipment installed matches equipment proposal and meets rebate eligibility requirements

☐ **Rebate documentation and submittal**

- Work with necessary parties to collect documentation (invoices and/or equipment specifications) on the project to meet rebate requirements. Submit completed application for processing

**Contact us to get started.**

If you're interested in taking advantage of any of the free implementation services available, contact your account manager or an energy efficiency specialist at **855.839.8862** or **energyefficiency@xcelenergy.com**. For more information about the Turn Key Services program, visit **xcelenergy.com/TurnKey**.