

# **BUSINESS PROGRAMS SUMMARY**

COLORADO



## ENERGY SOLUTIONS FOR YOUR BUSINESS

We offer solutions for Xcel Energy electric and natural gas business customers through our suite of energy-efficient, demand management, and energy management products that will help you increase your company’s energy efficiency, reduce operating costs and improve your bottom line. We’ll put our energy expertise to work for you.

This program summary provides a quick overview of the Xcel Energy rebate and incentive programs available to Colorado business customers. Programs are listed in one of three categories: Custom projects, studies and audit-based incentives; prescriptive rebate programs; and demand management programs.

**Financing options** for commercial energy efficiency projects are available. For more information visit our [Business Financing webpage](#).

If you are benchmarking your building in ENERGY STAR® Portfolio Manager® visit our [Benchmarking webpage](#) to access our automated upload tool.

For more information about our rebate programs, please contact your account manager or our Business Solutions Center at **855-839-8862**, or [EnergyEfficiency@xcelenergy.com](mailto:EnergyEfficiency@xcelenergy.com). Be sure to take a look at the program applications for qualifying options.

To access additional information online, visit [Business Services](#) on xcelenergy.com.

### CUSTOM PROJECTS, STUDIES AND AUDIT-BASED INCENTIVES

Our study and audit programs provide you with an understanding of how your facility or unique systems use energy and identify rebate opportunities. Programs range from free online energy assessments to on-site energy audits and in-depth, segment-specific engineering studies. In most cases, Xcel Energy covers up to 75% of cost of the study. Custom rebate programs are available for energy-saving equipment purchases that aren’t covered under our prescriptive programs listed below.

Fuel types:  Electric  Gas

| Preapproval REQUIRED  |  |  |   |
|---|--|--|---|
| PROGRAM NAME AND BENEFITS   | DESCRIPTION OF ELIGIBILITY   | REBATE/INCENTIVE/OR PRICING  | FUEL TYPES  |
| <b>Business Energy Assessments</b>  | We have designed an energy assessment solution to help businesses of all sizes address energy efficiencies throughout the entire building. We match your business with the right solution based on your unique needs and goals identified during the discovery stage. Some assessments are free and others are subsidized to be more affordable.                                   | Services are scalable based on customer needs, and include a full breadth of services: <ul style="list-style-type: none"> <li>• Discovery meeting to identify assessment focus and implementation needs.</li> <li>• Whole-building on-site assessment based on your goals and objectives.</li> <li>• Collaboratively develop a customized Energy Roadmap.</li> <li>• On-site low- or no-cost improvements such as equipment recalibration.</li> <li>• Project implementation support you choose from a suite of options.</li> <li>• Assistance with earning rebates for energy improvements made.</li> </ul> |   |
| <b>Business New Construction • Energy Design Assistance (EDA)</b><br>Comprehensive consultation, computer modeling and verification of measures for new buildings, additions and/or major renovations. Help towards green building certification and early analysis is available for select projects. | Projects at or greater than 50,000 sq. ft. and in the early design stage are eligible to apply for Energy Design Assistance.<br>The program requires a 15% minimum savings (peak coincident demand and natural gas consumption) above the EDA baseline for the basic track, and minimum 30% peak coincident demand and 15% natural gas consumption savings for the enhanced track. | Design assistance for the basic track, and reimbursement for early design analysis and certification in the enhanced track. Plus construction incentives for energy efficiency strategies of up to \$250 per kW saved for system peak savings, and \$4 per Dth saved. Incentives for kWh range from \$0.021 to \$0.084, based on the time of day the savings occur.  |   |

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| PROGRAM NAME AND BENEFITS   | DESCRIPTION OF ELIGIBILITY  | REBATE/INCENTIVE/OR PRICING  | FUEL TYPES  |
|---|---|--|---|
| <p><b>Business New Construction</b><br/> <b>• Energy Efficient Buildings</b><br/>                     Offers rebates for new construction, major renovations and additions to buildings.</p>  | <p>Intended for buildings between 10,000 and 50,000 sq. ft., although any size building over 10,000 sq. ft. may apply. Applicants can take advantage of the program anytime prior to the equipment bidding stage, but are encouraged to review the process and rebates before completion of construction documents. Projects require savings from a minimum of two building strategies.</p>   | <p>Rebates vary depending on equipment purchased and installed.<br/>                     Xcel Energy will offer you the opportunity to review energy efficiency measures within the building and provide recommendations to help offset costs of additional efficiency measures.</p>   |    |
| <p><b>Business New Construction</b><br/> <b>• New Construction Lighting</b><br/>                     Offers rebates for new construction lighting based on Lighting Power Density (LPD).</p>  | <p>The redesigned New Construction Lighting measure will use the Energy Efficient Buildings offering's Lighting Power Density (LPD) Reduction measure calculator to determine customer energy savings and rebates based on the 2018 IECC Energy Standard. This calculator takes the information from the customer-submitted Lighting COMcheck document as inputs. COMcheck is a software tool used by architects, builders, designers, and contractors to determine whether or not projects meet the requirements of the IECC/ASHRAE codes.</p> | <p>Rebates of up to \$500 per kW saved for system peak savings. When non-peak savings exceed system peak savings, customers earn an additional rebate of up to \$100 per kW saved above the 2018 IECC Energy Standard. Rebates are based on the Lighting Power Density (LPD) for the space type.</p>   |    |
| <p><b>Compressed Air Efficiency</b><br/>                     Lower your energy costs by increasing efficiency in your compressed air system. We help fund studies that pinpoint leaks or waste and identify recommendations, paybacks, rebate opportunities and estimated energy savings. We also offer rebates for installing qualifying energy-saving equipment or making process changes that save energy.</p> | <p>Study funding for system diagnosis is based on compressor size:</p>  |  |    |
|   | <p>10hp – 49hp</p>  | <p>\$250 plus \$20 per hp</p>  |   |
|   | <p>50 hp – 199 hp</p>   | <p>\$2,000 plus \$20 per hp</p>  |   |
|   | <p>200hp – 499 hp</p>   | <p>\$3,000 plus \$20 per hp</p>  |   |
|   | <p>500 hp and larger</p> <p>Rebates for equipment upgrades or system improvements that result in lower energy use or higher production from your system.</p>  | <p>Projects implemented with a study: Rebates of up to \$600 per kW saved for system peak savings. When non-peak savings exceed system peak savings, customers earn an additional rebate of up to \$100 per kW saved.</p> <p>Projects implemented without a study: Rebates of up to \$400 per kW saved for system peak savings. When non-peak savings exceed system peak savings, customers earn an additional rebate of up to \$100 per kW saved.</p> |   |
| <p><b>Custom Efficiency</b><br/>                     Rebates for choosing energy efficiency measures that aren't covered under our prescriptive rebate programs.</p>  | <p>Projects that involve energy-saving measures that are not covered by our other energy efficiency programs, such as:</p> <ul style="list-style-type: none"> <li>• Replacing old, less efficient equipment with new, higher-efficiency equipment.</li> <li>• Improving efficiency of processes.</li> <li>• Refrigeration, humidification, controls, custom lighting, compressed air, motors, heating and cooling.</li> </ul>   | <p>Rebates of up to \$400 per kW saved for system peak savings. When non-peak savings exceed system peak savings, customers earn an additional rebate of up to \$100 per kW saved. Rebates of \$4 per Dth for Xcel Energy business natural gas customers.</p> <p>Custom Efficiency rebates vary based on estimated energy savings. An approval letter will be issued to show the rebate amount.</p>  |  |

## ENERGY SOLUTIONS FOR YOUR BUSINESS

### CUSTOM PROJECTS, STUDIES AND AUDIT-BASED INCENTIVES

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| <p><b>Data Center Efficiency</b></p> <p>Data center study funding plus rebates for implementing recommended energy-saving changes. The study will identify potential energy savings and:</p> <ul style="list-style-type: none"> <li>• Help build a business case for project approval.</li> <li>• Detail how to run your data center at peak efficiency.</li> <li>• Identify energy savings, cost estimates and rebate amounts for recommended projects.</li> </ul> | <p>Studies can include a holistic or narrow (IT or facility only) analysis of data centers. All studies require preapproval for funding.</p> <p>Energy-saving projects for energy-efficient equipment replacement and system improvement measures specifically designed to address data center needs.</p> | <p>Study funding: Xcel Energy will pay up to 75% of the cost of a data center study, not to exceed \$25,000.</p> <p>Implementation rebates: Rebates of up to \$500 per kW saved for system peak savings. When non-peak savings exceed system peak savings, customers earn an additional rebate of up to \$100 per kW saved, for preapproved projects.</p> <p>Contact an Xcel Energy account manager for details.</p>   |    |
| <p><b>Data Center Design Assistance</b></p> <p>Comprehensive consultation, computer modeling and verification of measures for new data centers or additions/major renovations to existing data centers.</p>   | <p>The project size is at least one megawatt of IT load and is in the early design stage.</p> <p>The program requires a commitment to achieve 5% minimum savings above the baseline.</p>  | <p>Rebates vary depending on the time of day the savings occur.</p>  |    |
| <p><b>Energy Management Systems</b></p> <p>Rebates for the purchase and installation of automated building controls.</p>  | <ul style="list-style-type: none"> <li>• New energy management system (EMS) where none existed.</li> <li>• Adding functionality to an existing EMS.</li> </ul>  | <p>Typical rebates run \$400 per kW but may go up to \$700 per kW saved for system peak savings. In addition, up to \$0.035 per annual kWh saved.</p> <p>Natural gas rebate of \$4 per Dth saved. (Xcel Energy natural gas customers).</p>   |    |
| <p><b>In-depth Studies</b></p> <p>for lighting, heating, cooling, motors, refrigeration or other systems</p>  | <p>An in-depth study of major energy efficiency improvements to help you build a project's business case.</p>   | <ul style="list-style-type: none"> <li>• Rebates up to 75% of the study costs depending on expected energy savings, up to \$25,000.</li> <li>• Additional equipment rebates may be available for implementing recommendations.</li> </ul>  |  |
| <p><b>InfoWise</b></p> <p>Graphical energy reporting and monitoring to help you control your energy use and costs. Includes:</p> <ul style="list-style-type: none"> <li>• Summary and detailed reports.</li> <li>• Shows energy and demand in intervals of 15 minutes or less.</li> <li>• Shows trends and comparisons to history.</li> <li>• Allows quick uploads to ENERGY STAR® Portfolio Manager® for easy benchmarking.</li> </ul>                             | <p>Xcel Energy commercial, industrial, and institutional customers who want an ongoing, in-depth view of their energy use.</p>  | <p>Service charges are billed to your Xcel Energy account and appear on your monthly statement:</p> <p>A small one-time charge depending on the equipment at your site. Recurring charges are per facility or sub-system being monitored:</p> <ul style="list-style-type: none"> <li>• Monthly service: \$75/mo.</li> <li>• Daily service: \$150/mo.</li> <li>• Real-time service, including text or email alerts: \$150/mo.,</li> </ul> <p>Quantity and institutional discounts may be available.</p> |  |
| <p><b>Lighting Efficiency</b></p> <ul style="list-style-type: none"> <li>• Advanced Lighting Controls</li> </ul> <p>Rebates for purchase and installation of advanced lighting controls system.</p>   | <p>New advanced lighting controls system where none existed before.</p>   | <p>Xcel Energy offers \$600/kW for lighting systems that are networked and controlled by a centralized system that go above and beyond the requirements for the prescriptive Networked Lighting Controls measure.</p>  |  |

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|--|--|---|---|
| <p><b>Multifamily Buildings</b></p> <p>The Multifamily Buildings program is designed to engage multifamily building owners and operators in deploying efficiency measures to consume less energy.</p>  | <p>Eligible property owners who have electric and/or natural gas service with Xcel Energy will earn an incentive in the form of no-cost direct-install measures and/or rebates for making approved electric and natural gas energy-saving improvements.</p>  | <p>The Multifamily Buildings program offers three types of incentives:</p> <ol style="list-style-type: none"> <li>1. A free energy assessment to identify opportunities for improving building energy efficiency.</li> <li>2. Direct installation of free energy-saving products identified in the energy assessment, which include:                             <ul style="list-style-type: none"> <li>• High-efficiency LED lighting.</li> <li>• Energy-efficient showerheads.</li> <li>• Kitchen and bathroom faucet aerators.</li> <li>• LED exit sign retrofits.</li> </ul> </li> <li>3. Prescriptive or custom rebates for completing energy-efficiency improvements, such as:                             <ul style="list-style-type: none"> <li>• High-efficiency lighting upgrades.</li> <li>• HVAC upgrades.</li> </ul> </li> </ol> |    |
| <p><b>Self Direct</b></p> <p>Intended for our largest business customers, this program enables customers to self-manage energy efficiency measures at their facility. The customer is responsible for all of the design, engineering, measurement, verification and reporting work associated with the project.</p>  | <p>Must have an aggregate peak load of 2 MW in any single month and an aggregated annual energy usage of 10 GWhs.</p>  | <p>Rebates of up to \$625 per kW saved for system peak savings. When non-peak savings exceed system peak savings, customers earn an additional rebate of up to \$125 per kW saved.</p>  |    |
| <p><b>Strategic Energy Management</b></p> <p>Consultancy for continuous improvement in energy performance through deeper energy savings:</p> <ul style="list-style-type: none"> <li>• New system or process automation opportunities.</li> <li>• Capital and low-cost/no-cost recommissioning opportunities.</li> <li>• Operational and behavioral opportunities.</li> </ul> | <p>For industrial or commercial customers who have:</p> <ul style="list-style-type: none"> <li>• A facility or campus that consumes at least 1 GWh/year.</li> <li>• A dedicated Energy Team and “Champion” that will invest staff resources.</li> <li>• Participated in an introductory meeting.</li> <li>• A signed Memorandum of Understanding.</li> </ul> | <ul style="list-style-type: none"> <li>• Assistance with identifying, quantifying, and prioritizing efficiency measures.</li> <li>• All prescriptive and custom rebates shown in the other programs, plus \$0.02/measured kWh savings from low-cost/no-cost measures.</li> <li>• Incentives for analytical system installation, as recommended.</li> <li>• Additional bonuses may be available.</li> </ul>  |  |

## ENERGY SOLUTIONS FOR YOUR BUSINESS

### PRESCRIPTIVE REBATE PROGRAMS

Prescriptive programs offer a set rebate amount and are based on defined equipment and efficiency qualifications as listed on each program's application. **Preapproval is not required.**

| Preapproval NOT REQUIRED   |  |  |   |
|--|--|--|---|
| PROGRAM NAME AND BENEFITS  | DESCRIPTION OF ELIGIBILITY   | REBATE/INCENTIVE/OR PRICING  | FUEL TYPES  |
| <b>Compressed Air Efficiency</b><br>We offer rebates for more efficient air compressors and components. After our rebates, it is very inexpensive to add No-air-loss drains to a system. The drains purge fluids without wasting energy. | Cycling refrigerated dryers  | \$2/SCFM   |    |
|  | Mist eliminators   | \$1.50/SCFM  |   |
|  | No-air-loss drain  | \$200/drain  |   |
|  | Purge controls   | \$1,500 + \$1/SCFM   |   |
|  | New Variable Speed Drive (VSD) compressor  | \$150/hp   |   |
| <b>Data Center Efficiency</b><br>Cash rebates for replacing or updating data center operations using the latest technology.  | Computer Room Air Conditioners (CRAC)  | (\$60/ton x tons) + (\$10 x (Unit SCOP - Minimum qualifying SCOP)/0.01) + (\$2 x (Economizer SCOP - Minimum qualifying SCOP)/0.01) |    |
|  | Plate and frame heat exchangers  | Up to \$150/ton based on wet bulb onset temp   |   |
|  | Virtual Desktop Infrastructure (VDI)<br>Thin clients are defined as including a small CPU, graphics coprocessor, RAM, and local storage like a solid-state hard drive, or simply flash memory, no operating system.<br>Zero client computing is defined as no client-side processing or management; no CPU, no memory, no drivers, no software and no moving parts. VDI devices must be a maximum of 17 watts. | \$10 per thin/zero client installed, minimum of 10 units   |   |
|  | High efficiency server Titanium Power Supply   | 400W to 600W: \$5 per unit<br>600W to 1000W: \$10 per unit<br>>1,000W: \$20 per unit<br>Minimum of 10 units                        |   |
| <b>HVAC-R PROGRAM</b>  |  |  |   |
| <b>HVAC-R Cooling Efficiency</b><br>Cash rebates for replacing or updating your cooling system using the latest cooling technology.  | Chillers – centrifugal   | \$15 per ton plus \$2/ton FLV + \$1.50/ton NPLV for incremental efficiency   |  |
|  | Chillers – scroll or rotary screw  | \$15 per ton plus \$2/ton FLV + \$1.50/ton IPLV for incremental efficiency   |   |
|  | Variable Frequency Drive (VFD) chiller retrofit  | \$1.50/ton per IPLV for every 0.01 kW/ton below max  |   |
|  | Direct evaporative pre-cooling for air-cooled condensers (DEPACC)  | \$100 per ton of installed cooling, for units ≥ 120,000 BTUH   |   |
| <b>HVAC-R Food Service Efficiency</b><br>Rebates for installing new gas equipment  | Convection oven  | \$500  |  |
|  | Combi oven   | \$1,000  |   |
|  | Pasta cooker   | \$200  |   |
|  | Char broiler   | \$300  |   |
|  | Rotating rack oven   | \$500  |   |
|  | 3-6 Pan steam cooker   | \$300 – \$500  |   |
|  | Ozone laundry  | \$20/pound of unit capacity  |   |

**Preapproval NOT REQUIRED**

| PROGRAM NAME AND BENEFITS   | DESCRIPTION OF ELIGIBILITY   | REBATE/INCENTIVE/OR PRICING   | FUEL TYPES   |                           |                        |                   |                |       |     |       |                       |     |       |       |                   |     |       |       |   |
|---|--|---|--|---------------------------|------------------------|-------------------|----------------|-------|-----|-------|-----------------------|-----|-------|-------|-------------------|-----|-------|-------|---|
| <p><b>HVAC-R Heating Efficiency</b></p> <p>Cash rebates for new installation and upgrading natural gas heating systems. Only Xcel Energy retail natural gas customers are eligible.</p> | <p>Hot water non-condensing boiler 85% efficient (minimum efficiency)</p> <p>Modular burner control ≥ 5:1 turndown</p> <p>Outdoor air reset controls</p> <p>O<sub>2</sub> trim control non-condensing</p> <p>Linkageless controls</p> <p>Pipe insulation</p> <p>Stack dampers</p> <p>Steam trap audit; repair and replacements</p> <p>Unit heaters</p> <p>Infrared heaters</p> <p>Destratification fans</p> <p>Commercial water heaters</p> <p>Tankless water heaters</p> <p>Turbulators on non-condensing boilers</p> | <p>\$1400 per million BTUH</p> <p>\$750 per million BTUH; \$2,000 max</p> <p>\$250 per million BTUH</p> <p>25% of equipment cost</p> <p>\$300</p> <p>\$6 to \$8/linear ft. per inch of pipe diameter. Defined based on avg. fluid temp.</p> <p>\$250 per million BTUH</p> <p>25% of trap cost up to \$250/trap for repair or replacement, max \$10,000/facility</p> <p>83% efficient – \$50/100,000 BTUH</p> <p>\$250 per 100,000 BTUH</p> <p>\$2,000</p> <p>\$400 per 100,000 BTUH</p> <p>\$400 per 100,000 BTUH</p> <p>25% of equipment cost</p>  |   |                           |                        |                   |                |       |     |       |                       |     |       |       |                   |     |       |       |   |
| <p><b>HVAC-R Motors, Drives, Fan and Pump Efficiency</b></p> <p>Prescriptive rebates for VFDs, motors that exceed efficiency standards, pumps and fans.</p>                             | <p>Enhanced motor 1 – 500 hp</p> <p>Variable Frequency Drive (VFD) 1 – 200 hp</p> <p>Efficient Fan (FEI) 1 – 200 hp</p> <p>Fan with VFD 1 – 200 hp</p> <p>Efficient pumps (PEI) 1 – 200 hp</p> <p>Efficient pumps with VFD 1 – 200 hp</p> <p>Fractional hp circulating pumps 1/20 – 7/8</p> <p>Fractional hp fan motor 1/20 – 7/8</p> <p>Water well pump 10 – 200 hp</p> <p>Refrigeration fans (ECM)</p>   | <p>\$10 – \$2,200</p> <p>\$400 – \$10,500</p> <p>\$120 – \$1,100</p> <p>\$520 – \$11,600</p> <p>\$100 – \$640</p> <p>\$500 – \$11,140</p> <p>\$50 – \$100</p> <p>\$50 – \$100</p> <p>\$225 – \$2,375</p> <p>\$70</p>  |  |                           |                        |                   |                |       |     |       |                       |     |       |       |                   |     |       |       |   |
| <p><b>HVAC-R Refrigeration Efficiency</b></p> <p>Prescriptive rebates for installing various refrigeration motors and controls.</p>   | <p>Anti-sweat heater controls</p> <p>Demand control ventilation</p> <p>Dishwashers</p> <p>PMSM – Low and medium temp display case</p> <p>ECM Motors – Low and med temp display case</p> <p>ECM Motors – Low and medium temp walk-in, evap fan</p> <p>Floating head pressure controls</p> <p>Medium temp reach-in cases/doors</p> <p>No heat case doors</p> <p>Retrofit of open cooler cases</p> <p>Retrofit of open freezer cases</p> <p>Walk-in freezer defrost control</p>   | <p>\$60 per door</p> <table border="1" data-bbox="941 1365 1386 1596"> <thead> <tr> <th></th> <th>Electric Rebate Flat Rate</th> <th>Electric Rebate per hp</th> <th>Gas Rebate per hp</th> </tr> </thead> <tbody> <tr> <td>Less than 5 hp</td> <td>\$500</td> <td>\$0</td> <td>\$250</td> </tr> <tr> <td>5 to less than 7.5 hp</td> <td>\$0</td> <td>\$200</td> <td>\$250</td> </tr> <tr> <td>7.5 hp or Greater</td> <td>\$0</td> <td>\$150</td> <td>\$250</td> </tr> </tbody> </table> <p>\$125 – \$250</p> <p>\$40</p> <p>\$40</p> <p>\$70</p> <p>Low Temp \$50/ton; Med temp \$25/ton</p> <p>\$70 per linear foot</p> <p>\$100 – \$150</p> <p>\$100 per linear foot</p> <p>\$150 per linear foot</p> <p>\$130 per 1,000 watts</p> |  | Electric Rebate Flat Rate | Electric Rebate per hp | Gas Rebate per hp | Less than 5 hp | \$500 | \$0 | \$250 | 5 to less than 7.5 hp | \$0 | \$200 | \$250 | 7.5 hp or Greater | \$0 | \$150 | \$250 |  |
|   | Electric Rebate Flat Rate  | Electric Rebate per hp  | Gas Rebate per hp  |                           |                        |                   |                |       |     |       |                       |     |       |       |                   |     |       |       |   |
| Less than 5 hp  | \$500  | \$0   | \$250  |                           |                        |                   |                |       |     |       |                       |     |       |       |                   |     |       |       |   |
| 5 to less than 7.5 hp   | \$0  | \$200   | \$250  |                           |                        |                   |                |       |     |       |                       |     |       |       |                   |     |       |       |   |
| 7.5 hp or Greater   | \$0  | \$150   | \$250  |                           |                        |                   |                |       |     |       |                       |     |       |       |                   |     |       |       |   |

## ENERGY SOLUTIONS FOR YOUR BUSINESS

### PRESCRIPTIVE REBATE PROGRAMS

| Preapproval NOT REQUIRED   |   |  |   |
|--|---|--|---|
| PROGRAM NAME AND BENEFITS  | DESCRIPTION OF ELIGIBILITY  | REBATE/INCENTIVE/OR PRICING  | FUEL TYPES  |
| <p><b>Lighting Efficiency</b></p> <ul style="list-style-type: none"> <li>Retrofit Rebates for purchasing and installing energy-efficient lighting equipment in an existing building retrofit.</li> </ul> | <p>Prescriptive rebates offered for DLC and non-DLC, ENERGY STAR and non-ENERGY STAR listed equipment in the following categories and more:</p> <ul style="list-style-type: none"> <li>Downlights.</li> <li>Exit signs.</li> <li>High/low bays fixtures.</li> <li>Refrigerated case lighting.</li> <li>Troffers retrofit kits and fixtures.</li> <li>Parking garage fixtures.</li> <li>Network lighting controls.</li> </ul> <p>LED Instant Rebates are available through participating distributors for general service lamps, linear tubes, pin-based lamps and mogul-based lamps. Visit here to find a distributor: <a href="https://businessledinstantrebate.com/Locator/Distributors">businessledinstantrebate.com/Locator/Distributors</a>.</p> <p>Custom rebates available for non-prescriptive equipment.</p> | <p>For specific rebate amounts and details visit <a href="https://xcelenergy.com/LightingEfficiency">xcelenergy.com/LightingEfficiency</a></p>   |  |
| <p><b>Small Business Energy Solutions</b></p> <p>The Small Business Energy Solutions (SBES) program assists small business customers with upgrading to energy efficient equipment.</p>                   | <p>Small or mid-sized customers with an annual peak demand of 400 kW or less.</p>   | <p>The SBES program offers customers:</p> <ul style="list-style-type: none"> <li>A free energy assessment and recommendation report to identify system improvements that can lower energy use and qualify for rebate incentives.</li> <li>Free energy-saving products for customers with an annual peak demand of less than 100 kW.</li> <li>Prescriptive or custom rebates for installing energy-efficient measures, such as: High-efficiency lighting upgrades and HVAC upgrades.</li> <li>Implementation support throughout an energy efficiency project including assistance with rebate paperwork.</li> </ul> |  |

**DEMAND MANAGEMENT PROGRAMS**

These programs offer customers a new way to save on their bill. With a variety of program offerings, customers can receive credits on electric bills or separate incentives for agreeing to reduce electricity usage during periods of peak energy demand, such as hot summer days. Participants also help support Colorado’s energy efficiency and sustainability goals by helping reduce the need to build new power plants.

| Preapproval NOT REQUIRED   |  |  |   |  |  |                |                       |                  |                       |              |                 |             |                     |              |                 |              |                          |              |                 |             |   |
|--|--|--|---|--|--|----------------|-----------------------|------------------|-----------------------|--------------|-----------------|-------------|---------------------|--------------|-----------------|--------------|--------------------------|--------------|-----------------|-------------|---|
| PROGRAM NAME AND BENEFITS  | DESCRIPTION OF ELIGIBILITY   | REBATE/INCENTIVE/OR PRICING  | FUEL TYPES  |  |  |                |                       |                  |                       |              |                 |             |                     |              |                 |              |                          |              |                 |             |   |
| <p><b>AC Rewards for Business</b></p> <p>Receive a smart thermostat and installation for free, plus earn up to \$25 per thermostat. As a part of the program, you agree to allow us to make slight adjustments to your thermostat during hot summer days when the demand for electricity is highest, without compromising your comfort. You’ll help us by cutting back just a little on the time your central air works to cool your business.</p> | <ul style="list-style-type: none"> <li>To participate in the AC Rewards Smart Thermostat Program for Business, you must receive commercial electric service through Xcel Energy and have rooftop or central air conditioning. Evaporative coolers do not qualify.</li> <li>Customers who have a Building Management System (BMS) or Energy Management System (EMS) already controlling building temperature are not eligible for this program. The smart thermostat installed by Xcel Energy must be replacing either a manual or programmable thermostat.</li> <li>Each participating thermostat must control a separate air conditioning unit.</li> <li>You must also have a Wi-Fi network that the ecobee3 lite can communicate with.</li> <li>You have the option to opt out of as many voluntary events as needed, meaning you can cancel the event through your thermostat or on your mobile device and return to your normal comfort settings. Xcel Energy reserves the right to remove customers from the program who opt out too frequently.</li> </ul> | <ul style="list-style-type: none"> <li>Receive an ecobee3 lite smart thermostat plus installation for free.</li> <li>It gives you control. You can adjust the temperature as you like and watch the smart thermostat respond to your business’s lifestyle and schedule.</li> <li>It’s convenient. Anytime, anywhere, you can adjust your business’s comfort via a mobile app or the internet using your smartphone, computer, or tablet.</li> <li>It benefits the community. You can help to reduce the electricity demand during the hottest summer days, so everyone has power.</li> </ul>   |  |  |  |                |                       |                  |                       |              |                 |             |                     |              |                 |              |                          |              |                 |             |   |
| <p><b>Critical Peak Pricing (CPP)</b></p> <p>Save by reducing consumption during higher priced CPP periods. If your business meets the qualification requirements and can then reduce its electricity use when notified during peak periods, you could save 5-10% of your annual Xcel Energy electric bill.</p>  | <p>Colorado customers under rate schedules SG, PG or TG, who have an existing interval meter, are eligible to participate in this program.</p> <p>Those not eligible for the CPP program are customers who:</p> <ul style="list-style-type: none"> <li>Receive electric service under the standby service rate, Schedules SST, PST or TST.</li> <li>Are currently under an existing interruptible contract (ISOC).</li> <li>Obtain service under a Peak Partner Rewards (PPR) rate schedule.</li> </ul>  | <ul style="list-style-type: none"> <li>CPP participants benefit from reduced demand charges.</li> </ul> <table border="1" data-bbox="954 1262 1377 1545"> <thead> <tr> <th colspan="3">Critical Peak Pricing (CPP) Rate Details</th> </tr> <tr> <th>Customer Class</th> <th>Standard Rate (\$/kW)</th> <th>CPP Rate (\$/kW)</th> </tr> </thead> <tbody> <tr> <td rowspan="2"><b>Secondary (SG)</b></td> <td>15.15 summer</td> <td rowspan="2">8.03 year-round</td> </tr> <tr> <td>9.09 winter</td> </tr> <tr> <td rowspan="2"><b>Primary (PG)</b></td> <td>14.97 summer</td> <td rowspan="2">8.06 year-round</td> </tr> <tr> <td>10.03 winter</td> </tr> <tr> <td rowspan="2"><b>Transmission (TG)</b></td> <td>12.68 summer</td> <td rowspan="2">6.00 year-round</td> </tr> <tr> <td>7.60 winter</td> </tr> </tbody> </table> <ul style="list-style-type: none"> <li>CPP participants pay increased energy fee during CPP events:                             <ul style="list-style-type: none"> <li>– \$1.44 / kWh for SG class.</li> <li>– \$1.40 / kWh for PG class.</li> <li>– \$1.35 / kWh for TG class.</li> </ul> </li> </ul> <p>Participating customers will also be provided with a tool to view near real-time energy usage. With insight into this data, facility managers can more closely monitor energy use throughout the year and during peak events. This service is provided by Xcel Energy at no additional charge to CPP customers.</p> | Critical Peak Pricing (CPP) Rate Details  |  |  | Customer Class | Standard Rate (\$/kW) | CPP Rate (\$/kW) | <b>Secondary (SG)</b> | 15.15 summer | 8.03 year-round | 9.09 winter | <b>Primary (PG)</b> | 14.97 summer | 8.06 year-round | 10.03 winter | <b>Transmission (TG)</b> | 12.68 summer | 6.00 year-round | 7.60 winter |  |
| Critical Peak Pricing (CPP) Rate Details   |  |  |   |  |  |                |                       |                  |                       |              |                 |             |                     |              |                 |              |                          |              |                 |             |   |
| Customer Class   | Standard Rate (\$/kW)  | CPP Rate (\$/kW)   |   |  |  |                |                       |                  |                       |              |                 |             |                     |              |                 |              |                          |              |                 |             |   |
| <b>Secondary (SG)</b>  | 15.15 summer   | 8.03 year-round  |   |  |  |                |                       |                  |                       |              |                 |             |                     |              |                 |              |                          |              |                 |             |   |
|  | 9.09 winter  |  |   |  |  |                |                       |                  |                       |              |                 |             |                     |              |                 |              |                          |              |                 |             |   |
| <b>Primary (PG)</b>  | 14.97 summer   | 8.06 year-round  |   |  |  |                |                       |                  |                       |              |                 |             |                     |              |                 |              |                          |              |                 |             |   |
|  | 10.03 winter   |  |   |  |  |                |                       |                  |                       |              |                 |             |                     |              |                 |              |                          |              |                 |             |   |
| <b>Transmission (TG)</b>   | 12.68 summer   | 6.00 year-round  |   |  |  |                |                       |                  |                       |              |                 |             |                     |              |                 |              |                          |              |                 |             |   |
|  | 7.60 winter  |  |   |  |  |                |                       |                  |                       |              |                 |             |                     |              |                 |              |                          |              |                 |             |   |

# ENERGY SOLUTIONS FOR YOUR BUSINESS

## DEMAND MANAGEMENT PROGRAMS

| Preapproval NOT REQUIRED   |   |   |             |         |   |                                    |      |          |            |        |                     |                                      |               |                |             |                 |           |        |                |           |                 |           |   |        |        |        |    |         |        |         |        |     |         |        |         |        |         |    |        |        |        |        |    |         |        |         |        |     |         |        |         |        |              |    |        |        |        |        |    |         |        |        |        |     |         |
|--|---|---|-------------|---------|---|------------------------------------|------|----------|------------|--------|---------------------|--------------------------------------|---------------|----------------|-------------|-----------------|-----------|--------|----------------|-----------|-----------------|-----------|---|--------|--------|--------|----|---------|--------|---------|--------|-----|---------|--------|---------|--------|---------|----|--------|--------|--------|--------|----|---------|--------|---------|--------|-----|---------|--------|---------|--------|--------------|----|--------|--------|--------|--------|----|---------|--------|--------|--------|-----|---------|
| PROGRAM NAME AND BENEFITS  | DESCRIPTION OF ELIGIBILITY  | REBATE/INCENTIVE/OR PRICING   |             |         | FUEL TYPES  |                                    |      |          |            |        |                     |                                      |               |                |             |                 |           |        |                |           |                 |           |   |        |        |        |    |         |        |         |        |     |         |        |         |        |         |    |        |        |        |        |    |         |        |         |        |     |         |        |         |        |              |    |        |        |        |        |    |         |        |        |        |     |         |
| <p><b>Electric Vehicle — Critical Peak Pricing</b></p> <p>Fleet managers now have a new way to save money on electric vehicle (EV) charging while providing benefits to the energy grid. With EV Critical Peak Pricing, fleet operations will pay less for energy to charge EVs during off-peak hours on the S-EV rate.</p>  | <ul style="list-style-type: none"> <li>You are a commercial or industrial Xcel Energy customer.</li> <li>Your EV charging infrastructure is on secondary voltage service where the electric power and energy from the electric service is used solely to charge EVs (and metered separately from other loads).</li> <li>You are not participating in the Interruptible Service Option Credit (ISOC).</li> </ul>             | <table border="1"> <thead> <tr> <th>Season</th> <th>Charge</th> <th>Rate</th> </tr> </thead> <tbody> <tr> <td rowspan="2">All Year</td> <td>CPP Energy</td> <td>\$1.44</td> </tr> <tr> <td>Distribution Demand</td> <td>\$6.17</td> </tr> <tr> <td rowspan="2">Summer</td> <td>On-Peak Energy</td> <td>\$0.12674</td> </tr> <tr> <td>Off-Peak Energy</td> <td>\$0.04326</td> </tr> <tr> <td rowspan="2">Winter</td> <td>On-Peak Energy</td> <td>\$0.06635</td> </tr> <tr> <td>Off-Peak Energy</td> <td>\$0.01160</td> </tr> </tbody> </table>   |             |         | Season  | Charge                             | Rate | All Year | CPP Energy | \$1.44 | Distribution Demand | \$6.17                               | Summer        | On-Peak Energy | \$0.12674   | Off-Peak Energy | \$0.04326 | Winter | On-Peak Energy | \$0.06635 | Off-Peak Energy | \$0.01160 |  |        |        |        |    |         |        |         |        |     |         |        |         |        |         |    |        |        |        |        |    |         |        |         |        |     |         |        |         |        |              |    |        |        |        |        |    |         |        |        |        |     |         |
|  |   | Season  | Charge      | Rate    |   |                                    |      |          |            |        |                     |                                      |               |                |             |                 |           |        |                |           |                 |           |   |        |        |        |    |         |        |         |        |     |         |        |         |        |         |    |        |        |        |        |    |         |        |         |        |     |         |        |         |        |              |    |        |        |        |        |    |         |        |        |        |     |         |
| All Year   | CPP Energy  | \$1.44  |             |         |   |                                    |      |          |            |        |                     |                                      |               |                |             |                 |           |        |                |           |                 |           |   |        |        |        |    |         |        |         |        |     |         |        |         |        |         |    |        |        |        |        |    |         |        |         |        |     |         |        |         |        |              |    |        |        |        |        |    |         |        |        |        |     |         |
|  | Distribution Demand   | \$6.17  |             |         |   |                                    |      |          |            |        |                     |                                      |               |                |             |                 |           |        |                |           |                 |           |   |        |        |        |    |         |        |         |        |     |         |        |         |        |         |    |        |        |        |        |    |         |        |         |        |     |         |        |         |        |              |    |        |        |        |        |    |         |        |        |        |     |         |
| Summer   | On-Peak Energy  | \$0.12674   |             |         |   |                                    |      |          |            |        |                     |                                      |               |                |             |                 |           |        |                |           |                 |           |   |        |        |        |    |         |        |         |        |     |         |        |         |        |         |    |        |        |        |        |    |         |        |         |        |     |         |        |         |        |              |    |        |        |        |        |    |         |        |        |        |     |         |
|  | Off-Peak Energy   | \$0.04326   |             |         |   |                                    |      |          |            |        |                     |                                      |               |                |             |                 |           |        |                |           |                 |           |   |        |        |        |    |         |        |         |        |     |         |        |         |        |         |    |        |        |        |        |    |         |        |         |        |     |         |        |         |        |              |    |        |        |        |        |    |         |        |        |        |     |         |
| Winter   | On-Peak Energy  | \$0.06635   |             |         |   |                                    |      |          |            |        |                     |                                      |               |                |             |                 |           |        |                |           |                 |           |   |        |        |        |    |         |        |         |        |     |         |        |         |        |         |    |        |        |        |        |    |         |        |         |        |     |         |        |         |        |              |    |        |        |        |        |    |         |        |        |        |     |         |
|  | Off-Peak Energy   | \$0.01160   |             |         |   |                                    |      |          |            |        |                     |                                      |               |                |             |                 |           |        |                |           |                 |           |   |        |        |        |    |         |        |         |        |     |         |        |         |        |         |    |        |        |        |        |    |         |        |         |        |     |         |        |         |        |              |    |        |        |        |        |    |         |        |        |        |     |         |
| <p>Participating customers will also be provided with a tool to view near real-time energy usage. With insight into this data, fleet managers can more closely monitor energy use throughout the year and during EV Critical Peak Pricing events. This service is provided by Xcel Energy at no additional charge.</p>   |   |   |             |         |   |                                    |      |          |            |        |                     |                                      |               |                |             |                 |           |        |                |           |                 |           |   |        |        |        |    |         |        |         |        |     |         |        |         |        |         |    |        |        |        |        |    |         |        |         |        |     |         |        |         |        |              |    |        |        |        |        |    |         |        |        |        |     |         |
| <p><b>Interruptible Service Option Credit (ISOC)</b></p> <p>Customers agree to reduce their electricity demand at our request during periods of peak energy demand.</p> <p>Your contract interruptible load is the median of your maximum daily 1-hour integrated kW demands occurring between noon and 8 p.m. on Monday through Friday (excluding holidays) from June 1st through September 30th of the previous year, less any contract firm demand.</p> | <ul style="list-style-type: none"> <li>Be an Xcel Energy business customer served electricity within our Colorado service area.</li> <li>Agree to the rates, terms, and conditions set forth in the ISOC tariff and Xcel Energy’s ISOC agreement.</li> <li>Be able to maintain 300 kilowatts (kW) of interruptible electricity demand</li> <li>Install a phone line connected to your meter at your own expense.</li> </ul> | <p>Your monthly credit amount is tied to your contract interruptible load, the number of hours you agree to be interrupted each year, and the advance notice option you select.</p> <p>Participating customers will also be provided with a tool to view near real-time energy usage. With insight into this data, facility managers can more closely monitor energy use throughout the year and during peak events. This service is provided by Xcel Energy at no additional charge to ISOC customers.</p>   |             |         |  |                                    |      |          |            |        |                     |                                      |               |                |             |                 |           |        |                |           |                 |           |   |        |        |        |    |         |        |         |        |     |         |        |         |        |         |    |        |        |        |        |    |         |        |         |        |     |         |        |         |        |              |    |        |        |        |        |    |         |        |        |        |     |         |
|  |   | <table border="1"> <thead> <tr> <th colspan="6">ISOC Credits per kW Monthly Credit</th> </tr> <tr> <th rowspan="2">Interruptible Hours per Year Maximum</th> <th colspan="2">Unconstrained</th> <th colspan="2">Constrained</th> </tr> <tr> <th>Summer</th> <th>Winter</th> <th>Summer</th> <th>Winter</th> </tr> </thead> <tbody> <tr> <td rowspan="3">Secondary</td> <td>40</td> <td>\$8.49</td> <td>\$5.86</td> <td>\$8.19</td> <td>\$5.65</td> </tr> <tr> <td>80</td> <td>\$11.22</td> <td>\$7.75</td> <td>\$10.46</td> <td>\$7.22</td> </tr> <tr> <td>160</td> <td>\$13.65</td> <td>\$9.42</td> <td>\$11.68</td> <td>\$8.06</td> </tr> <tr> <td rowspan="3">Primary</td> <td>40</td> <td>\$8.25</td> <td>\$5.70</td> <td>\$7.96</td> <td>\$5.49</td> </tr> <tr> <td>80</td> <td>\$10.90</td> <td>\$7.53</td> <td>\$10.17</td> <td>\$7.02</td> </tr> <tr> <td>160</td> <td>\$13.26</td> <td>\$9.16</td> <td>\$11.34</td> <td>\$7.83</td> </tr> <tr> <td rowspan="3">Transmission</td> <td>40</td> <td>\$7.95</td> <td>\$5.49</td> <td>\$7.67</td> <td>\$5.29</td> </tr> <tr> <td>80</td> <td>\$10.51</td> <td>\$7.26</td> <td>\$9.80</td> <td>\$6.77</td> </tr> <tr> <td>160</td> <td>\$12.78</td> <td>\$8.82</td> <td>\$10.93</td> <td>\$7.55</td> </tr> </tbody> </table> <p>Summer is June to September<br/>Winter is October to May</p> |             |         |   | ISOC Credits per kW Monthly Credit |      |          |            |        |                     | Interruptible Hours per Year Maximum | Unconstrained |                | Constrained |                 | Summer    | Winter | Summer         | Winter    | Secondary       | 40        | \$8.49  | \$5.86 | \$8.19 | \$5.65 | 80 | \$11.22 | \$7.75 | \$10.46 | \$7.22 | 160 | \$13.65 | \$9.42 | \$11.68 | \$8.06 | Primary | 40 | \$8.25 | \$5.70 | \$7.96 | \$5.49 | 80 | \$10.90 | \$7.53 | \$10.17 | \$7.02 | 160 | \$13.26 | \$9.16 | \$11.34 | \$7.83 | Transmission | 40 | \$7.95 | \$5.49 | \$7.67 | \$5.29 | 80 | \$10.51 | \$7.26 | \$9.80 | \$6.77 | 160 | \$12.78 |
| ISOC Credits per kW Monthly Credit   |   |   |             |         |   |                                    |      |          |            |        |                     |                                      |               |                |             |                 |           |        |                |           |                 |           |   |        |        |        |    |         |        |         |        |     |         |        |         |        |         |    |        |        |        |        |    |         |        |         |        |     |         |        |         |        |              |    |        |        |        |        |    |         |        |        |        |     |         |
| Interruptible Hours per Year Maximum   | Unconstrained   |   | Constrained |         |   |                                    |      |          |            |        |                     |                                      |               |                |             |                 |           |        |                |           |                 |           |   |        |        |        |    |         |        |         |        |     |         |        |         |        |         |    |        |        |        |        |    |         |        |         |        |     |         |        |         |        |              |    |        |        |        |        |    |         |        |        |        |     |         |
|  | Summer  | Winter  | Summer      | Winter  |   |                                    |      |          |            |        |                     |                                      |               |                |             |                 |           |        |                |           |                 |           |   |        |        |        |    |         |        |         |        |     |         |        |         |        |         |    |        |        |        |        |    |         |        |         |        |     |         |        |         |        |              |    |        |        |        |        |    |         |        |        |        |     |         |
| Secondary  | 40  | \$8.49  | \$5.86      | \$8.19  | \$5.65  |                                    |      |          |            |        |                     |                                      |               |                |             |                 |           |        |                |           |                 |           |   |        |        |        |    |         |        |         |        |     |         |        |         |        |         |    |        |        |        |        |    |         |        |         |        |     |         |        |         |        |              |    |        |        |        |        |    |         |        |        |        |     |         |
|  | 80  | \$11.22   | \$7.75      | \$10.46 | \$7.22  |                                    |      |          |            |        |                     |                                      |               |                |             |                 |           |        |                |           |                 |           |   |        |        |        |    |         |        |         |        |     |         |        |         |        |         |    |        |        |        |        |    |         |        |         |        |     |         |        |         |        |              |    |        |        |        |        |    |         |        |        |        |     |         |
|  | 160   | \$13.65   | \$9.42      | \$11.68 | \$8.06  |                                    |      |          |            |        |                     |                                      |               |                |             |                 |           |        |                |           |                 |           |   |        |        |        |    |         |        |         |        |     |         |        |         |        |         |    |        |        |        |        |    |         |        |         |        |     |         |        |         |        |              |    |        |        |        |        |    |         |        |        |        |     |         |
| Primary  | 40  | \$8.25  | \$5.70      | \$7.96  | \$5.49  |                                    |      |          |            |        |                     |                                      |               |                |             |                 |           |        |                |           |                 |           |   |        |        |        |    |         |        |         |        |     |         |        |         |        |         |    |        |        |        |        |    |         |        |         |        |     |         |        |         |        |              |    |        |        |        |        |    |         |        |        |        |     |         |
|  | 80  | \$10.90   | \$7.53      | \$10.17 | \$7.02  |                                    |      |          |            |        |                     |                                      |               |                |             |                 |           |        |                |           |                 |           |   |        |        |        |    |         |        |         |        |     |         |        |         |        |         |    |        |        |        |        |    |         |        |         |        |     |         |        |         |        |              |    |        |        |        |        |    |         |        |        |        |     |         |
|  | 160   | \$13.26   | \$9.16      | \$11.34 | \$7.83  |                                    |      |          |            |        |                     |                                      |               |                |             |                 |           |        |                |           |                 |           |   |        |        |        |    |         |        |         |        |     |         |        |         |        |         |    |        |        |        |        |    |         |        |         |        |     |         |        |         |        |              |    |        |        |        |        |    |         |        |        |        |     |         |
| Transmission   | 40  | \$7.95  | \$5.49      | \$7.67  | \$5.29  |                                    |      |          |            |        |                     |                                      |               |                |             |                 |           |        |                |           |                 |           |   |        |        |        |    |         |        |         |        |     |         |        |         |        |         |    |        |        |        |        |    |         |        |         |        |     |         |        |         |        |              |    |        |        |        |        |    |         |        |        |        |     |         |
|  | 80  | \$10.51   | \$7.26      | \$9.80  | \$6.77  |                                    |      |          |            |        |                     |                                      |               |                |             |                 |           |        |                |           |                 |           |   |        |        |        |    |         |        |         |        |     |         |        |         |        |         |    |        |        |        |        |    |         |        |         |        |     |         |        |         |        |              |    |        |        |        |        |    |         |        |        |        |     |         |
|  | 160   | \$12.78   | \$8.82      | \$10.93 | \$7.55  |                                    |      |          |            |        |                     |                                      |               |                |             |                 |           |        |                |           |                 |           |   |        |        |        |    |         |        |         |        |     |         |        |         |        |         |    |        |        |        |        |    |         |        |         |        |     |         |        |         |        |              |    |        |        |        |        |    |         |        |        |        |     |         |

| Preapproval NOT REQUIRED  |  |  |   |
|---|--|--|---|
| PROGRAM NAME AND BENEFITS   | DESCRIPTION OF ELIGIBILITY   | REBATE/INCENTIVE/OR PRICING  | FUEL TYPES  |
| <p><b>Peak Partner Rewards (PPR)</b></p> <p>During periods of peak energy demand, such as hot summer days, our system may require more power than is typically available. Customers who participate in the Peak Partner Rewards program agree to reduce their electricity use at our request during these periods. The more load you agree to control, the more you'll save on your Xcel Energy bill.</p> | <p>Colorado customers under rate schedules SG, PG or TG, who have an existing interval meter, are eligible to participate in this program.</p> <ul style="list-style-type: none"> <li>• Be able to maintain 25 kilowatts (kW) of interruptible electricity demand (June – September).</li> </ul>   | <ul style="list-style-type: none"> <li>• Monthly Reservation Incentive = \$2.00 / kW committed.</li> <li>• Event Performance Incentive = \$0.70 / kWh of load reduced from baseline.</li> <li>• Participating customers will also be provided with a tool to view near real-time energy usage. With insight into this data, facility managers can more closely monitor energy use throughout the year and during peak events. This service is provided by Xcel Energy at no additional charge to PPR customers.</li> </ul>   |  |
| <p><b>Peak Day Partners (PDP)</b></p> <p>Peak Day Partners is a bid-offer structured program where price negotiations are handled the day before control events. We contact qualifying PDP customers to determine your interest in reducing your electricity load and to establish a purchase price for your energy.</p>  | <ul style="list-style-type: none"> <li>• Your company's facility must be located in Colorado and you must receive electricity service from Xcel Energy–Colorado under rate schedules SG, PG or TG.</li> <li>• It is preferred that participants are able to provide at least 500 kW of peak demand reduction at each site for which load reduction is offered. However, applications may be accepted for sites providing less than 500 kW of peak demand reduction. Metering considerations will impact the application process, with priority given to participants with existing Interval Data Recorders (IDRs).</li> <li>• Customers join the program by signing an enabling agreement. This allows Xcel Energy to reach out with offers for load reductions. There are no penalties for declining an offer.</li> </ul> | <p><b>How the PDP program works:</b></p> <ul style="list-style-type: none"> <li>• You have the option to accept or decline an offer or provide a counter offer. Participants commit to a minimum load reduction for each hour of the buyback period relative to a Baseline Load Profile determined from the five highest energy consumption days with the last ten non-holiday, weekdays*. Xcel Energy determines a Baseline Load Profile for each buyback period. The Baseline Load Profile is generally developed by any 15 minute interval during an event will be calculated as the average of the measured demand during the same interval of the customer's five highest energy consumption days within the last 10 non-holiday, non-weekend, non-event days.</li> <li>• We then provide you with a bill credit or a separate payment based on the agreed upon price, the committed load reduction and the baseline load profile determined from your previous usage.</li> </ul> |  |

For more information about our programs and services for business customers, please contact your account manager or our Business Solutions Center at **855-839-8862**, or **EnergyEfficiency@xcelenergy.com**. Be sure to take a look at the program application for qualifying options.

To access additional information online, visit **xcelenergy.com**.

