

# SOLAR DEVELOPER INCOME QUALIFIED GUIDELINES

## Steps to enroll Xcel Energy Income Qualified (IQ) and Disproportionately Impacted Community (DIC) Solar\*Rewards® Customers



### Solar\*Rewards

Customers who power their homes with on-site solar energy can receive money back if their solar system generates more electricity than they use. Income qualified (IQ) customers can receive an additional incentive of \$1 per watt of installed solar, up to 7 kilowatts (kW), making it more affordable to power their home with solar energy.

### Eligibility

#### Income Qualified

Customers may be eligible for Xcel Energy's income qualified onsite solar if they meet one or more of the following criteria:

- Median household income less than or equal to 200% of the federal poverty guideline.
- Median household income less than or equal to 80% of area median income.
- Qualification under income guidelines adopted by the Department of Human Services, as outlined in the [LEAP program](#).

#### Disproportionately Impacted Community (DIC)

Customers may be eligible for Xcel Energy's Solar\*Rewards through a DIC if they meet the following criteria:

- The account address is located in a DIC, as identified in the [EnviroScreen map](#).
- The account address is located in a census block group with a score in the top 20%, as identified by cross-hatching in the [EnviroScreen map](#).

### How to apply

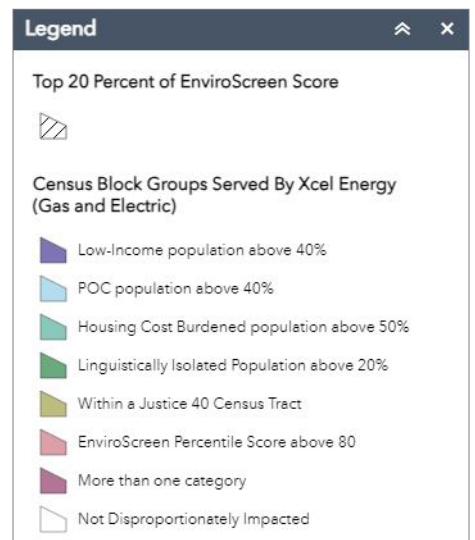
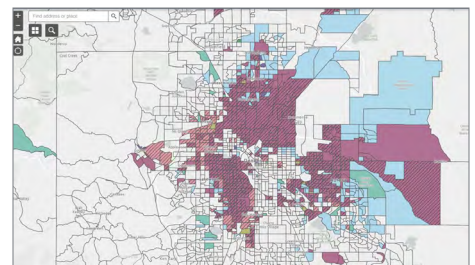
#### Residential Income Qualified & Disproportionately Impacted Communities

#### Third-party verification

Solar installers will need to submit an application to Xcel Energy on behalf of customers interested in applying for IQ or DIC on-site solar before solar equipment is installed on the customer's premises. To be considered for income qualified incentives, the applicant should follow these steps:

- Ensure a [verification form](#) is completed and received from one of the following community-based organizations below:
  - [Energy Outreach Colorado \(EOC\)](#)
  - [Colorado LEAP Program](#)
  - [Colorado Energy Office \(CEO\)](#)
  - Municipal Housing Authority (ex: Denver Housing Authority)
  - Grid Alternatives

Please submit the signed verification form as part of the application submission.



**Xcel Energy verification**

Xcel Energy can also validate customers' eligibility for income qualified solar incentives by verifying their participation in Xcel Energy's Energy Assistance program or a federally funded program like SNAP (Supplemental Nutrition Assistance Program) or TANF (Temporary Assistance for Needy Families) over the course of the past 24 months. Please upload documentation of program participation at time of application.

Other federal and state programs may include but are not limited to: Colorado Low-Income Energy Assistance Program (LEAP), Supplemental Security Income (SSI), Aid to the Needy Disabled (AND), and Title IV or Title XVI of the Social Security Act (SSA).

If the customer is applying for incentives as part of a disproportionately impacted community, please include a screenshot of the EnviroScreen tool showing the account address is in the top 20% of a disproportionately impacted community.

**Commercial Income Qualified & Disproportionately Impacted Communities**

Commercial entities not located in a Disproportionately Impacted Community are only eligible for the additional income qualified incentive if they are a non-profit corporation or governmental entity, or multifamily affordable housing provider that is able to demonstrate that it provides essential services including, but not limited to, food, clothing, workforce training, housing, or medical services primarily to income qualified recipients who meet the eligibility criteria set forth in the rules of the [Colorado Department of Human Services](#).

Commercial customers are eligible for the DIC incentives if they are located in a Disproportionately Impacted Community and are one or more of the qualifying entity types: public libraries, community centers, public recreation centers, nonprofit organizations, licensed early childcare facilities providing services to or scholarships for IQ households, public pre-kindergarten through grade 12 schools, governmental entities, places of worship, locally owned commercial businesses that are not a franchise, a franchise or chain with less than five locations in Colorado, or a multifamily housing income-qualified eligible organization.

A business is considered to be locally owned if the business receiving the incentive is located inside of a DIC-eligible area as defined above. The primary business owner needs to submit a letter of attestation confirming they are located inside of an eligible DIC Community. Businesses selling marijuana or liquor, manufacturing, and distribution facilities are not eligible.

Larger franchises may petition for eligibility by explaining what special programs and services they offer to the community that are unique to the location in a DIC. The petition may also include an explanation of how the business would reinvest savings from the enhanced incentive into higher wages, lower prices, or benefits to the community. Petitions can be submitted to Xcel Energy; we will approve such requests on a case-by-case basis.

