BUSINESS PROGRAMS SUMMARY

INFORMATION SHEET
NEW MEXICO

We offer our electric business customers a suite of energy efficiency programs and services that will help you increase your company's energy efficiency, reduce operating costs and improve your bottom line.

Cash rebates are available when you purchase and install eligible energy-efficient equipment and mechanical system components. Custom Efficiency rebates are available for energy saving equipment projects that exceed the prescriptive energy efficiency programs listed below.

Rebates are subject to various eligibility requirements and other conditions. Rebates are subject to change. For more information on our rebate programs, please contact your account manager or our Business Solutions Center at **855-839-8862** or **EnergyEfficiency@xcelenergy.com**, or look online at **xcelenergy.com/Business**. Be sure to review the programs' application for qualifying options.

PROGRAM AND BENEFITS	DESCRIPTION OF ELIGIBILITY	REBATE/INCENTIVE/ OR PRICING
Building Tune-up Xcel Energy's Building Tune-Up program is designed to identify and implement low cost/no cost measures to ensure your facility is operating at optimal performance.	Buildings between 5,000 and 75,000 sq. ft. of conditioned space can participate in the program. Most measures are remedied during an audit through a predetermined list of low cost/no cost measures.	Customers pay up to $500 for the Building Tune-Up audit, implementation of applicable measures and a detailed report — valued at $7,000. Additional rebates may also be available up to $400/kW saved if you decide to implement additional measures identified during the audit.
Motor and Drive Efficiency **• Motors** We offer rebates for the purchase of new, more efficient, 1 hp to 200 hp motors.	New "enhanced" motors with efficiencies that exceed energy efficiency standards, that are for either new capacity or an upgrade of working motors.	Rebates of $25 to $5,500 depending on horsepower and situation.
• Drives Our rebates encourage the purchase of variable frequency drives. Often the drive, also known as adjustable speed drives, make existing motor systems more efficient.	For drives placed on 1 hp to 200 hp motors that are used on fan or pump systems. Includes HVAC, non-HVAC and well water pumps.	Rebates of $400 to $10,500 depending on horsepower.
• Compressed Air We offer rebates for more efficient air compressors and components. After our rebates, it is very inexpensive to add no-loss air drains to a system. The drains purge fluids without wasting energy.	• 10 hp to 40 hp rotary-screw compressors with factory-installed VFD/ASDs. • No-loss air drains (without internal floats) added to certain types of compressor systems. • Cycling dryers • Mist eliminators • Purge controls	Rebates of $1,000 to $7,000, depending on hp and whether the compressor replaces a working load/no-load compressor of equal or greater hp. Up to $200 for each no-loss air drain. Up to $1.50/CFM for cycling dryers. Up to $3.00/CFM for mist eliminators. Up to $1,000 for purge controls.
• Constant Speed Motor Controllers Our rebates help offset costs of Constant Speed Motor Controllers (voltage controllers) that reduce energy use when there is not a full load on the mechanism.	For constant speed motor controllers retrofit on escalators, powerwalks, conveyers or crushers.	Rebates of up to $10/hp.
• Pump-Off Controllers We offer prescriptive rebates for installing pump-off controllers that improve the productivity of conventional oil wells.	The pump-off controllers must be new units retrofit on operating, vertical-well pump jacks, and must replace clock/timer technology.	Rebates of up to $3,000/unit.

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Cooling Efficiency We offer rebates for replacing or updating your cooling system using the latest cooling technology.	Anti-sweat heater controls	$20/door
	Chillers – air-cooled	$6/ton plus up to $1.25/ton for incremental efficiency
	Chillers – water-cooled	$12/ton plus up to $3.50/ton for incremental efficiency
	Commercial dishwasher – electric only	$250/unit
	Demand controlled ventilation	$100/hp
	Direct evaporative cooling	$100/1,600 CFM
	Ductless mini-split AC – data center	$20/ton plus $1.00/ton for incremental efficiency
	Ductless mini-split heat pump	$40/ton plus $1.50/ton for incremental efficiency
	DX Units (rooftop, split systems and condensing units)	$40/ton plus $2/ton for incremental efficiency
	ECM – Refrigerated display case (medium temp.)	$40/unit
	ECM – Freezer display case (low temp.)	$40/unit
	ECM – Walk-in refrigerator (medium temp.)	$70/unit
	ECM – Walk-in freezer (low temp.)	$70/unit
	Enclosed reach-in case (medium temp.)	$70/linear foot
	Evaporator fan motor controller	$35/fan motor
	Hot food holding cabinet	$400/unit
	LED refrigerated and freezer case strip lighting 5' or 6' doors	$50/door
	No heat case doors	$125/door
	Packaged terminal air conditioners (PTAC)	$40/ton plus $2/ton for incremental efficiency
	Rooftop economizer with enthalpy and CO_2 control	$20/ton
	VSDs on chillers	$1.50/ton per IPLV for every .01 kW/ton below
	Water source heat pump	$40/ton plus $2/ton for incremental efficiency
Custom Efficiency We offer rebates for choosing energy-efficiency measures that aren't covered under our prescriptive rebate programs.	Projects that involve energy savings that are not covered by our other energy efficiency programs, such as: • Replacing old, less efficient equipment with new, higher-efficiency equipment • Improving efficiency of processes • Refrigeration, humidification, controls, custom lighting, compressed air, motors and cooling	Rebates up to $400/kW saved. Custom Efficiency rebates vary based on estimated energy savings. Preapproval is required prior to purchase and installation.

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Large Commercial & Industrial Study Identifies energy conservation opportunities and designs a three to five-year energy management plan.	Large industrial customers with aggregated annual consumption greater than 10 GWh.	Customized support proposal including rebates, studies and training.
Lighting Efficiency **• Retrofit** We offer rebates for purchasing and installing energy efficient lighting equipment in an existing building retrofit. We also offer a FREE lighting assessment with cost saving recommendations. This includes start to finish oversight of lighting upgrades and assistance with rebate paperwork. Please call 575.208.7405 to schedule an assessment. Xcel Energy offers a tiered rebate level for products that are either ENERGY STAR® or DesignLights Consortium (DLC) Qualified Product Lists (QPL) qualified and products that are comparable but not DLC or ENERGY STAR listed. Xcel Energy has added prescriptive rebates for LED lighting fixtures and lamps that are not DLC or ENERGY STAR qualified. The rebate amounts for these products will be equal to 75 percent of the rebate amount that we offer for comparable LED products that are DLC or ENERGY STAR qualified.	ENERGY STAR LED screw-in interior downlight retrofits	$10/fixture
	LED downlight fixtures (replacing incandescent and fluorescent systems)	10W to 25W – $15 to $20/fixture 26W to 50W – $25 to $35/fixture
	LED exit signs	$25
	LED exterior canopy and soffit fixtures	25W to 60W – $50 Greater than 60W – $70
	LED high/low bay fixtures	95W to 625W – $75 to $250
	LED lamps	$3 to $10
	LED linear ambient fixtures and retrofit kits	$15 to $38
	LED mogul screw base lamps	$10 to $35/fixture
	LED Outdoor area lighting	$125 to $250/fixture
	LED parking garage fixture	$135 to $150/fixture
	LED pin-base lamps	$7/lamp
	LED stairwell fixtures	$40/fixture
	LED troffer fixtures and LED troffer retrofit kit	$30/fixture
	LED tubes – Type A, Type B, Type C	$2 to $5/tube
	LED wall packs	$35 to $100/fixture
	Networked Lighting Controls	$0.40/controlled watt
	Occupancy and photocell sensors	$0.05 to $0.15/controlled watt
Lighting Efficiency **• New Construction** We offer rebates for purchasing and installing energy-efficient lighting equipment in new construction facilities.	All equipment must be new; used or rebuilt equipment is not eligible for a rebate. Equipment must meet specification requirements and be purchased and installed. This program applies to facilities located within the Xcel Energy New Mexico service territory. Equipment must be installed on the active electric account listed on this application.	Rebate is up to $400/kW and based on the Lighting Power Density for the space type. Rebates cannot exceed 60 percent of the project cost (including equipment and labor). The minimum rebate is $5.

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