

COMMERCIAL EFFICIENCY

INFORMATION SHEET
MINNESOTA

SAVE MONEY ON COMMERCIAL PROCESSES WITH
FREE ENERGY SERVICES AND HIGHER REBATES.



Looking for sustainable energy savings in your commercial facility? We can help you identify energy efficiency opportunities and implement well-planned, long-term solutions to reduce your energy costs. Our Commercial Efficiency program offers a three-phase process to help you integrate energy efficiency into your processes.

Our goal is to help you create a one-to-three year, energy-management plan that incorporates sustainable energy efficiency into your processes and technical projects. Our free energy services and higher rebates help improve energy efficiency and reduce energy costs.

Requires a minimum of 1 gigawatt-hour (GWh) or 4,000 dekatherms (Dth) of conservation potential (approximately 10% of total energy use).

Remember that all projects require preapproval before equipment purchase and installation.

Long-term sustainable savings

Commercial Efficiency will help you evaluate both business practices and technical projects to implement a sustainable approach. Based on the One-2-Five Energy methodology, our program complements and strengthens many existing energy efficiency activities.

The action plan you implement can:

- Improve long-term energy efficiency by identifying new opportunities that develop from current activities.
- Broaden the scope of existing energy efficiency programs by evaluating them from a business practice perspective.
- Provide a strategic approach to energy management.
- Build management support and create understanding.
- Improve total business performance as the action plan delivers sustainable energy management savings.
- Help prioritize where you invest resources in improving energy.



Envinta scoping audit is based on One-2-Five energy methodology

EnVinta Corporation designs, develops, markets and supports processes to assist energy providers as they engage their customers in conservation efforts. One-2-Five is their key customer relationship product.

COMMERCIAL EFFICIENCY**MINNESOTA****How it works**

In three phases, we work with you to discuss energy management issues within your organization, review current practices, identify areas that require action and gain consensus on future implementation. You'll see concrete numbers and customized estimates before moving from step to step.

Phase 1—identify opportunities

Your company participates in a no-cost, one-day EnVinta session based on the One-2-Five energy management model.

- Evaluate your energy-intensive processes and benchmark your energy management practices.
- Identify energy-saving technical opportunities during a high-level, walkthrough audit.
- Review follow-up assessment report that outlines your energy management practices and high-priority action items.

Phase 2—scope energy efficiency potential

- Develop an energy action plan based on our assessment report.
- Review our customized proposal to help support additional project scoping.
- Receive engineering and technical studies to develop energy-saving opportunities. We'll fund up to 75% of the cost of the study (for agreed upon services). Your contribution is limited to 25% with a cap of \$7,500. If the study costs more than \$30,000, we cover the rest.

Phase 3—implement energy efficiency improvements and qualify for rebates

- Select improvements to implement and set a timeline for their installation.
- Review and accept our customized proposal for rebates, bonuses and support.

Follow this step-by-step, low-risk approach to ensure that you have the data you need prior to investing in sustainable energy conservation measures for your industrial processes.

Start now

Call your Xcel Energy account manager today to get started. You'll find out about additional program details, participation priorities and helpful worksheets. See the application and the preapproval form for official program details, rules and requirements.

**Continuous improvement meets energy efficiency**

Many large business customers have reduced their operating expenses through a systematic quality management approach.

Our program uses similar principles to help implement continuous improvement in energy management. The result is sustainable energy conservation and savings.

