

ENERGY SOLUTIONS FOR YOUR BUSINESS

INFORMATION SHEET
MINNESOTA



Minnesota business customers can take advantage of our award-winning suite of energy conservation, renewable energy, energy management and billing programs. Our programs are designed to help you lower your energy use and costs, reduce your environmental impacts, and improve your bottom line.

To learn more about our rebates, studies and incentives, visit xcelenergy.com/Business and contact your Xcel Energy representative or an energy advisor at **855-839-8862** or by email at EnergyEfficiency@xcelenergy.com.

ENERGY AUDITS, STUDIES AND HOLISTIC PROGRAMS help identify energy efficiency opportunities for individual projects or offer a holistic approach to energy savings for your business.

PROGRAM	DESCRIPTION	DETAILS
NEW! Business Energy Assessments	We have designed a new energy assessment solution to help businesses of all sizes address energy efficiencies throughout the entire building. We match your business with the right solution based on your unique needs and goals identified during the discovery stage. Some assessments are free and others are subsidized to be more affordable.	Services are scalable based on customer needs, and include a full breadth of services: <ul style="list-style-type: none"> • Discovery meeting to identify energy advisory and implementation needs • Whole-building on-site assessment based on your goals and objectives • Develop a customized energy roadmap and present to your team • Assistance with earning rebates for energy improvements made • On-the-spot low- or no-cost improvements such as equipment recalibration • Project implementation support services you choose from among the suite of options
Business New Construction Energy Design Assistance*	An integrated design process that includes whole-building computer modeling and verification of measures for new buildings, additions or major renovations.	<ul style="list-style-type: none"> • Free modeling and design services. • Rebates of \$500 per system peak demand kilowatt (PC kW), \$0.04 per kWh and \$5 per Dth for implementing projects. 20,000 sq. ft. minimum size.
Business New Construction Energy Efficient Buildings*	Free design review to identify potential rebates and energy-saving opportunities, plus rebates for making efficiency improvements to your new building, addition or major renovation.	<ul style="list-style-type: none"> • Free design review. • Prescriptive equipment rebates vary, and custom rebates range up to \$450/system peak demand kilowatt (kW) of electricity saved, plus \$200/non-peak demand kW in excess of system peak demand kilowatts saved.
Commercial Efficiency*	This holistic operations and facilities analysis helps create a long-term energy management plan. Commercial customers must have at least 0.3 GWh or 2,000 Dth of conservation potential.	<ul style="list-style-type: none"> • Customized support includes enhanced analysis, study funding and implementation rebates.
Data Center Efficiency Study*	Data center energy efficiency analysis, includes review of the IT equipment and/or facility systems to detail how to run at peak efficiency.	<ul style="list-style-type: none"> • Rebates up to 75% of the study costs depending on the expected energy savings, not to exceed \$25,000. • Prescriptive and custom rebates for implementing energy efficient strategies.
Data Center Design Assistance*	An integrated design process that includes building computer modeling and verification of measures for new data centers, additions or major renovations.	<ul style="list-style-type: none"> • For projects with at least 1 MW of IT load. • Free modeling and design services. • Rebates of \$500 per system peak demand kilowatt (PC kW) and \$0.04 per kWh for implementing projects.
Energy Benchmarking	Energy benchmarking is a key energy management best practice that enables you to identify the energy performance of your building(s), invest strategically in energy efficiency upgrades, and monitor effectiveness of energy improvements.	As an Xcel Energy customer, our Energy Benchmarking portal is a free tool that enables you to receive direct feed of whole-building energy usage data through the ENERGY STAR Portfolio Manager® platform. Visit xcelenergy.com/EnergyBenchmarking to set up an account.

***Requires preapproval prior to starting the project or study.**

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Energy Information Systems	A holistic approach to energy data and information to achieve valuable energy savings. Energy consultants will guide you on how to uncover low- to no-cost behavioral, prescriptive and custom savings opportunities through valuable Energy Information Systems data.	Free expert consulting from energy information system engineers who use your energy data to help uncover low-to-no-cost behavioral, prescriptive and custom savings opportunities. Our three-year holistic engagement teaches your plant managers how to gain long-term, persistent energy savings that will positively impact profit and emissions.
Engineering studies for lighting, heating, cooling, motors, refrigeration or other systems*	An in-depth study of major energy efficiency improvements to help you build a project's business case.	<ul style="list-style-type: none"> • Rebates up to 75% of the study costs depending on expected energy savings, up to \$25,000. • Additional equipment rebates may be available for implementing recommendations.
Compressed Air Studies*	Uncover energy improvement opportunities throughout your demand-side or supply-side compressed air systems with our study funding and project rebates.	<ul style="list-style-type: none"> • Supply side study with leak check: funds up to 100% of study costs based on system size. Requires 75% of identified leaks fixed. • Demand side study: funds up to 75% of study costs up to \$25,000 depending on system size and expected energy savings. • Prescriptive and custom rebates available for energy efficient compressors and auxiliary supply equipment.
Multi-Family Building Efficiency	<p>The Multi-Family Building Efficiency program provides free services to help multi-family building owners and managers find and address energy-efficiency opportunities throughout the whole building.</p> <p>No cost services offered by Xcel Energy and CenterPoint Energy include:</p> <ul style="list-style-type: none"> • On-site energy efficiency audit • Installed screw-in LEDs, showerheads and more • Energy usage and recommendation report • Consulting support along the way • Bonus incentives on rebates earned <p>Learn more by visiting MultiFamilyEnergySolutions.com.</p>	<ul style="list-style-type: none"> • Earn rebates for all eligible energy efficiency projects, plus earn an additional 30% bonus incentive for any projects completed within two years of receiving the energy analysis report. • Affordable multi-family buildings may qualify for bonus incentives of 200% (or 3 times) the value of rebates earned for projects completed within two years of receiving the energy analysis report. <ul style="list-style-type: none"> – Buildings must have five or more units, a common entrance, common areas and in-unit kitchens.
Process Efficiency*	This holistic approach tailored to industrial customers helps drive energy savings and develop a long-term energy management plan. Customers must have a manufacturing or business process with at least 0.3 GWh or 2,000 Dth conservation potential.	<ul style="list-style-type: none"> • Customized support includes enhanced analysis, study funding and implementation rebates. • Bonus rebates for meeting and exceeding energy savings goals.

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EQUIPMENT REBATES help offset the up-front cost of installing qualifying energy-efficient equipment and shorten payback periods. Maximum rebate is 60% of the total project cost.

PROGRAM	DESCRIPTION	DETAILS
Clean Water Pumps	Earn rebates on qualifying new and retrofit clean water pumps when purchased from a participating distributor.	<p>Rebates range from \$100 to \$8,640 depending on horsepower and if they are integrated with a VFD.</p> <ul style="list-style-type: none"> • Five types of clean water pumps • Rebates for New or retrofit • 1 - 200 hp • Vertical and non-vertical pump • Segments include; <ul style="list-style-type: none"> – Irrigation – Commercial HVAC and DHW – Industrial and municipal
Custom Efficiency**	Rebates for energy efficiency projects that aren't covered under our other rebate programs.	<ul style="list-style-type: none"> • Custom rebates up to \$450/system peak demand kilowatt (kW) of electricity saved, plus \$200/non-peak demand kW in excess of system peak demand kilowatts saved. • Custom gas rebates of \$5 per dekatherm (Dth). • Custom projects require receipt of application prior to project start to determine eligibility (Custom efficiency projects no longer require pre-approval).
Data Center Efficiency Equipment rebates	Rebates for making energy-saving data center improvements and computer equipment upgrades.	<ul style="list-style-type: none"> • Custom rebates up to \$450/system peak demand kilowatt (kW) of electricity saved, plus \$200/non-peak demand kW in excess of system peak demand kilowatts saved. • CRAC Units \$60/ton + bonuses for efficiency ratings that exceed minimum requirement. • Waterside economizer (plate and frame heat exchanger) up to \$120-\$300/ton dependent upon wet bulb temperature • Mini-split air conditioning unit = (\$20 + 1/0.1 SEER above minimum qualification) x tons • Computer equipment: Virtual desktop infrastructures (thin client and zero client computing)—\$10 per unit when you install 10 or more units
Efficiency Controls**	Rebates for control systems that save energy by automating building systems such as lighting, HVAC and others. Coming in 2024 – Prescriptive measures and integrated incremental project cost reductions to improve incentives, resulting in more passing projects. These changes are under development and subject to regulatory approval.	<ul style="list-style-type: none"> • Rebates up to \$450/system peak kW + \$200/non-peak kW in excess + \$.02/kWh and/or \$5/Dth saved for custom building control system energy improvement projects. Includes new building controls or upgrades. • New! Needlepoint Bipolar Ionization. Improve air quality within your building with a needlepoint bipolarionization system added to your HVAC airflow system. • Rooftop unit economizer (RTU) and demand-controlled ventilation (DCV) - CO² and enthalpy control systems: \$20/ton of RTU cooling capacity
Fan Energy Index	Earn rebates on qualifying new and retrofit fans and fan systems when purchased from a participating distributor. Xcel Energy commercial and industrial electric customers are eligible for the rebates.	<p>Rebates range from \$120 to \$9,100 depending on horsepower and if they are integrated with a VFD.</p> <ul style="list-style-type: none"> • Six types of fans and fan systems <ul style="list-style-type: none"> – Axial cylindrical housed – Centrifugal housed – Centrifugal unhoused – Inline and mixed flow – Panel – Power roof ventilator • Rebates for new or retrofit • Eligible fans are 1 – 200 hp

* Requires pre-approval prior to starting the project or study

** Requires a signed application submitted to Xcel Energy prior to starting the project

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Foodservice Equipment	Rebates for purchasing and installing qualifying energy-efficient gas and electric foodservice equipment.	<ul style="list-style-type: none"> • Broilers (gas, infrared and upright) \$600 • Charbroilers (gas, infrared) \$300 • Combi ovens (gas) \$1,000 • Convection ovens (gas) \$500 • Commercial dishwashers (gas or electric, ENERGY STAR®) –\$125-\$250 • Conveyor ovens (gas) \$750 • Demand controlled ventilation (DCV) (commercial kitchen use only, DCV located in a lab follow Custom Efficiency program process) <ul style="list-style-type: none"> – Gas rebate: Combo or gas-only customers: \$250 per exhaust fan hp – Electric rebate: Combo or electric-only customers \$100-\$400 • Hot food holding cabinets (electric, ENERGY STAR) \$400 • Fryers (gas, infrared or ENERGY STAR) \$250 • Pasta cookers (gas) \$200 • Rotating rack ovens (gas) \$500 • Rotisserie ovens (gas, infrared) \$500 • Salamander broilers (gas, infrared) \$150 • NEW! Steam cookers (gas ENERGY STAR) \$350-\$500 <p>Equipment primary fuel source must be gas to qualify for gas rebates and electricity to qualify for electricity rebates.</p>
HVAC-R	Earn rebates on high-efficiency heating, ventilation, air-conditioning, refrigeration, motors, VFDs and more.	<p>Heating systems</p> <ul style="list-style-type: none"> • Boilers and boiler tune-ups • Steam traps • Pipe insulation and more <p>Ventilation</p> <ul style="list-style-type: none"> • HVAC and non-HVAC VFDs, (1 – 200 hp) • High volume low speed fans • And more <p>Air-conditioning</p> <ul style="list-style-type: none"> • Chillers • DX units* • PTACs • And more <p>Refrigeration</p> <ul style="list-style-type: none"> • Anti-sweat heater controls • Floating head pressure • Defrost controls, and see web page for additional rebates <p>Other related equipment</p> <ul style="list-style-type: none"> • Motors, 1 – 500 hp* • Fractional hp ECM pumps • Fractional hp ECM fans • Water well pump VFDs, 1- 200 hp
Self-Direct	Increased rebates for self-engineered, implemented, commissioned, metered and verified projects.	<ul style="list-style-type: none"> • Customers with an aggregate peak demand at all meters of at least 2 Megawatts (MW) in any single month; and annual energy usage of at least 10 gigawatt-hours (GWh).. • Rebates of \$525/kW or \$0.10/kW, and/or \$8/Dth based on amount of energy savings attained. • Preapproval of eligibility and project required. • New construction projects are not eligible.

***DX units less than 20 tons see HVAC-R Trade Partner Driven Rebates for more information**

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HVAC-R Trade Partner Driven Rebates	<p>Earn rebates on DX units less than 20 tons and Upgrade motors and Enhanced motors 1- 500 hp qualifying new and retrofit clean water pumps when purchased from a participating distributor.</p> <p>Flexible Minimum Qualifying Efficiency - New efficiency structure for invoices dated August 6, 2021 or later. See HVAC-R Trade Partner Driven Rebates web page on Xcel Energy.com</p>	<p>NEW REBATES:</p> <ul style="list-style-type: none"> • Switched reluctance motors (SRMs) • Full hp electronically commutated motors (ECMs) • Mini-split heat pump that operates in cooling only mode • Condensing unit only option that replaces the refrigeration circuit only of the condensing unit with the compressor, the cooling coils and the refrigerant lines. • Process load boilers and boiler tune-ups. <p>Contact your account manager or an energy efficiency specialist at 855-839-8862 with any questions.</p> <p>To view our full line of HVAC-R Solutions rebates, visit xcelenergy.com/HVACR</p> <p>Invoices must be dated September 22, 2022 or later to qualify for the new SRM, ECM, Condensing unit only and Mini split heat pump, cooling only option.</p> <p>Invoices must be dated January 19, 2023 or later to qualify for the new boiler and boiler tune-up rebates.</p>
Lighting Efficiency Retrofit Fixture rebates	Rebates for purchasing and installing LED lighting fixtures in an existing building.	<p>For specific rebates, amounts and details visit xcelenergy.com/LightingEfficiency.</p> <ul style="list-style-type: none"> • Case lighting • Controls • Direct linear ambients • Downlights • Exterior area • Exterior canopy • Exit signs • Exterior wall packs • High/Low bay • Interior mogul screw-base • Linear tubes • Parking garage • Stairwell fixtures • Troffers <p>Custom rebates available for non one-for-one replacements.</p> <p>Discounts on light bulbs available through participating distributors. Contact your distributor for information.</p>
Lighting Efficiency New Construction rebates	Rebates for purchasing and installing LED lighting fixtures for new or significantly renovated facilities.	<p>Lighting categories listed below. For specific rebates, amounts and details visit xcelenergy.com/LightingEfficiency.</p> <ul style="list-style-type: none"> • Case lighting • Controls • Direct linear ambient • Downlights • Exterior area • Exterior street • High/Low bays • Parking garage • Troffers <p>Custom rebates are available for non one-to-one replacements. Discounts on light bulbs are available through participating distributors. Contact your distributor for more information.</p>
Instant Rebates on Lamps	Discounts on light bulbs available through participating distributors.	<p>Lamp Categories listed below.</p> <p>For specific rebates, amounts and details visit xcelenergy.com/LightingEfficiency.</p> <ul style="list-style-type: none"> • A-Lamp • Decorative (Candle, Globe, etc.) • Flood and Reflector • Interior downlight solid state retrofit kits
Lighting Efficiency One-stop Efficiency Shop	Enhanced rebates and special services for small-to medium-sized business customers.	<ul style="list-style-type: none"> • Free lighting audit with cost-saving recommendations. • Financing for lighting projects. • Start-to-finish oversight of lighting upgrade and rebate paperwork. • Administered by the Center for Energy and Environment (CEE) for customers with peak demand of 400 kW or less. • Contact CEE at 612-244-2427 to verify eligibility and rebate details.

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PROGRAM	DESCRIPTION	DETAILS
Ozone Laundry	Rebates for ozone laundry equipment	<ul style="list-style-type: none"> • Must be an Xcel Energy gas customer • Gas ozone laundry systems • \$35 per pound capacity of commercial washer (not to exceed \$17,500 per ozone unit) • Qualifying systems include: <ul style="list-style-type: none"> – Venturi Injection – Bubble Diffusion system • New or retrofit • Prescriptive machine capacity sizes <ul style="list-style-type: none"> – Less than or equal to 100 lbs. – Greater than >100 but less than < 500 lbs. • Sizes over 500 lbs. may qualify for custom rebates

CARBON-REDUCING PROGRAMS provide high-visibility and high-impact promotional value for your business while lowering your environmental impacts.

PROGRAM	DESCRIPTION	DETAILS
Renewable*Connect®	Power your business with a blend of local wind and solar energy. Choose how much you want and the term of your contract. Renewable Energy Certificates (RECs) are yours to claim and promote.	Learn more at xcelenergy.com/RenewableConnect
Solar*Rewards®	An incentivized program for installing solar panels on your home or your business. Monthly payments are made to the owner of the solar system in exchange for RECs for the energy produced by the system.	Projects are typically coordinated by PV system installers. After exploring the program details at xcelenergy.com/Solar , contact several installers for bids and design proposals.
Solar*Rewards Community	An incentivized program for installing solar panels on-site to power your business. Annual incentive payments are made to the owner of the solar system in exchange for Renewable Energy Credits (RECs) for the energy produced by the system, in addition to monthly net metering benefits.	Subscription agreements are directly with the solar garden operators and not Xcel Energy. Learn more at xcelenergy.com/Solar , and contact several solar garden operators to acquire your subscription options.
Windsorce®	Purchase renewable wind energy to offset your business' electricity use. RECs are yours to claim and promote.	For a low cost, Windsorce can help you meet environmental goals, receive LEED certification points or demonstrate your environmental commitment. Either contact your account manager for details or visit xcelenergy.com/Windsorce .

CLEAN TRANSPORTATION SOLUTIONS

Connect with an EV advisor to get started. Learn more and complete our intake form at xcelenergy.com/CommercialEV.

PROGRAM	DESCRIPTION	DETAILS
EV Supply Infrastructure	EV supply infrastructure advisory and installations services for public charging, fleets, multifamily and workplace charging. This program currently has funding for public sector fleet and public charging customers only.	Our EV supply infrastructure services take the guesswork out of finding electrical capacity for chargers. Services include choice for Xcel Energy to install and maintain charging equipment, including design and build-out infrastructure installation (from traditional distribution services up to the charging equipment), and a low, off-peak pricing plan.
Fleet Advisory Electrification Program	If considering electrifying your fleet to meet carbon goals, our free services help you determine feasibility, and guides you throughout every step of electrification.	Our free fleet assessment services include: <ul style="list-style-type: none"> • Data-driven telematics acquisition • Data analysis and advisory services • Advisory roundtable meeting to review data with telematics provider and Xcel Energy • Advisory, design and planning of vehicle acquisition and make-ready infrastructure

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FINANCING helps you manage cash flow for implementing your energy-saving project.

PROGRAM	DESCRIPTION	DETAILS
Trillion BTU financing	Loan program that leverages public and private money to help businesses make improvements that lower their energy costs.	<ul style="list-style-type: none"> A joint effort of the St. Paul Port Authority and Xcel Energy. For more information, contact Peter Klein at 651-204-6211 or pmk@sppa.com.

DEMAND-MANAGEMENT PROGRAMS let you save on electric bills when you're flexible about how you use energy.

PROGRAM	DESCRIPTION	DETAILS
Electric Rate Savings	Tremendous savings for businesses that can reduce or interrupt ≥ 50 kW of electricity demand upon our request.	Contact us for details and advice on whether this is a good fit for your business.
Saver's Switch®	A pager-activated device installed on/near outside air conditioning units to help reduce electric load when price or demand for electricity peaks.	<ul style="list-style-type: none"> \$5 credit per month per ton of enrolled air conditioning applied to the electricity portion of your bill, June through September, Single- and dual-stage rooftop units are eligible (certain restrictions apply). Peak control customers are not eligible
Peak Partner Rewards (PPR)	During periods of peak energy demand, such as hot summer days, our system may require more power than is typically available. Customers who participate in the Peak Partner Rewards program agree to reduce their electricity use at our request during these periods receive a bill credit every month. The more energy (kW) you agree to shed, the more you'll save on your Xcel Energy bill.	<ul style="list-style-type: none"> Minnesota business customers are eligible to participate in this program. Customers must also be able to maintain 25 kilowatts (kW) of interruptible electricity demand (June – September). Customers can earn a Monthly Reservation Incentive = \$2.00 /kW committed and an Event Performance Incentive = \$1.35 / kWh of load reduced from baseline Participating customers will also be provided with a tool to view near real-time energy usage. With insight into this data, facility managers can more closely monitor energy use throughout the year and during peak events. This service is provided by Xcel Energy at no additional charge to PPR customers.
AC Rewards for Business	<ul style="list-style-type: none"> To participate in the AC Rewards Smart Thermostat Program for Business, you must receive commercial electric service through Xcel Energy and have rooftop or central air conditioning. Evaporative coolers do not qualify. Customers who have a Building Management System (BMS) or Energy Management System (EMS) already controlling building temperature are not eligible for this program. The smart thermostat installed by Xcel Energy must be replacing either a manual or programmable thermostat. Each participating thermostat must control a separate air conditioning unit. You must also have a Wi-Fi network that the ecobee3 lite can communicate with. You have the option to opt out of as many voluntary events as needed, meaning you can cancel the event through your thermostat or on your mobile device and return to your normal comfort settings. Xcel Energy reserves the right to remove customers from the program who opt out too frequently. 	<ul style="list-style-type: none"> Receive an ecobee3 lite smart thermostat plus installation for free. It gives you control. You can adjust the temperature as you like and watch the smart thermostat respond to your business's lifestyle and schedule. It's convenient. Anytime, anywhere, you can adjust your business's comfort – via a mobile app or the internet using your smartphone, computer, or tablet. It benefits the community. You can help to reduce the electricity demand during the hottest summer days, so everyone has power.
Peak Flex Credit	Monthly bill credits for commercial customers that agree to load interruptions during peak events. Offers customer choice in when and how they respond to demand management requests while helping to keep their bills low. The offering will study flexible load-shedding options among customers able to commit at least 50 kW of interruptible load individually.	<ul style="list-style-type: none"> Options for customers include response time (10 min. or 1 hr.), control availability (all months or summer months), and maximum control hours (60 or 100 hours). The commercial customer receives Xcel Energy electric service in Minnesota Customer is able to provide a minimum of 50kW of controllable load. Customer commits to a minimum period of one year participation. Customer rate schedule is one of the following: A14, A15, or A25. Customer does not participate in any other demand response program while participating in Peak Flex Credit. Customer will not utilize a diesel backup generator to reduce load during a control event (initially).

BILLING AND ACCOUNT MANAGEMENT SERVICES provide flexible options that let you view your energy use, manage your account and pay your bills when and how you want.

PROGRAM	DESCRIPTION	DETAILS
My Account	With My Account, you can instantly view and pay your energy bill, track energy usage, and sign up for outage notifications.	Visit xcelenergy.com/MyAccount to get started.
Paperless Billing	Avoid the clutter and sign up to receive paperless billing. You can view and pay your bill electronically anywhere, at any time.	Visit xcelenergy.com/Paperless to get started.
Electronic data interchange	Receive your energy bill electronically the day after the billing cycle is complete.	Contact your account manager or visit xcelenergy.com .
Empower Intelligence	A powerful, energy management reporting solution with customized data for your business to help manage and control energy use.	<p>Monthly (Electric only) \$75 one-time setup charge per meter \$75 per month, per meter</p> <p>Daily (Electric only) \$150 one-time setup charge per meter \$150 per month, per meter</p> <p>Real-time \$150 one-time setup charge per meter \$150 per month, per electric, natural gas or water meter \$950-\$1,500 equipment cost \$350 equipment cost for sensor kit add-on</p> <p>For detailed pricing or custom quotes, contact your account manager or visit xcelenergy.com</p>
Empower Facilities	Empower Facilities delivers facility system upgrades to improve energy efficiency and reliability, meet sustainability goals and reduce costs. This turnkey solution is driven by your choice in financing, technology, and installation providers.	<p>Flexible payment options including cash, lease, loan or subscription service. The innovative subscription service eliminates the need for upfront capital and provides predictable, fixed monthly expenses.</p> <p>Optional performance guarantees, monitoring and long-term maintenance engagements.</p>
Empower Resiliency	Empower Resiliency provides a convenient, affordable option to increase energy resiliency, protect critical infrastructure and significantly reduce the financial impact of outages.	<p>Turnkey, customized resiliency project that is owned, operated, and maintained by Xcel Energy for the term of the contract. After contract term, asset ownership transfers to the customer.</p> <p>Leverage Xcel Energy capital to pay for the solution over time on your utility bill.</p> <p>Preferred vendors have been selected to analyze, design, permit, construct, interconnect, operate and maintain the project.</p>

Partial Tuition for Building Operator Certification (BOC)®

Earn partial tuition reimbursement of \$500 when you or your staff complete the certification program offered through tuition reimbursement requirements:

- Building receives electric, gas or both service from Xcel Energy Minnesota.
- One building operator per building.
- Building must be over 50,000 square feet.

Visit boccentral.org for more information.

