

FLEET ELECTRIFICATION ADVISORY SERVICES

INFORMATION SHEET
NEW MEXICO

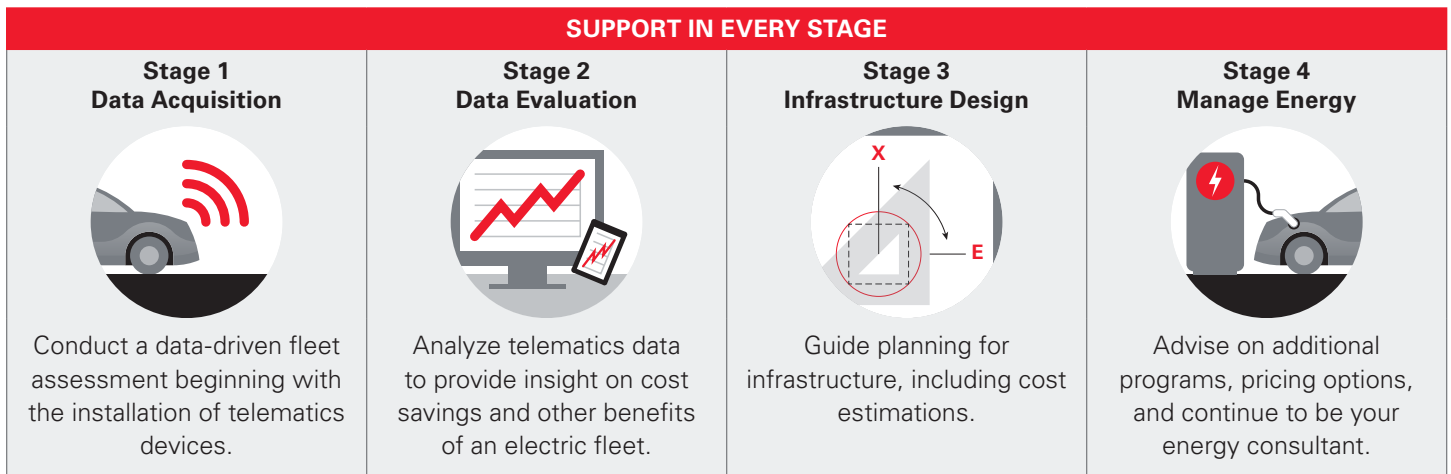
INCREASE ROI AND MEET SUSTAINABILITY GOALS
BY ELECTRIFYING YOUR FLEET WITH OUR SERVICES



For vehicle fleet operations today, finding innovative ways to manage costs, performance and reliability are priority. Fleet electrification is one of the ways organizations are saving money and reducing carbon emissions—and Xcel Energy is offering fleet managers free services to smooth the path to electrification.

Our Fleet Electrification Advisory Program begins with an assessment to help you determine the best course of action for electrification. Using real-world data from your existing fleet operations, decision makers will not need to rely on estimates and guesses when building out a fleet electrification strategy. We've teamed up with a fleet analytics provider to assist fleet operators in assessing your existing fleet vehicle use to help you determine if driving needs could be met with an electric vehicle.

To support the development of your fleet electrification plans, we will assess the most successful charging site suitability and estimate the cost of the infrastructure. Throughout the process, we'll advise you on electric rates and other opportunities to lower your costs.



Details about our Fleet Electrification Advisory Program

- Compare each internal combustion engine vehicle with an available electric vehicle (EV) model in the same class and scored for suitability.
- Evaluate existing fleet vehicles for operational and economic fit as an electric vehicle.
- Identify optimal charging locations based on actual parking patterns.
- Develop a customized analysis report based on your fleet, including vehicle prices, available models, electric pricing, fuel and maintenance costs, vehicle lifetime and more.
- Provide customer access to an interactive online dashboard that includes downloadable summary reports.

Eligibility requirements

- You are an Xcel Energy electric customer where the vehicles currently reside.
- Your existing fleet includes five or more light-duty vehicles that are owned by a public or private organization and used for commercial work or for distributing services or products.
- Your plans include procuring EVs and installing charging infrastructure within 12 months of the free assessment.
- You agree to install telematics equipment and share assessment data for collaboration with Xcel Energy's team to find a customized solution.

Steps to get started

1. Visit xcelenergy.com/CommercialEVs and complete our intake form.
2. We will provide you with an application along with terms and conditions to complete and return.
3. Once we receive your application, we will notify you of the status of your application within 10 business days.
4. To finalize your program enrollment, our assessment provider, Sawatch Labs, will contact you to kick-off the discovery meeting and discuss next steps.

**CONTACT US WITH ANY QUESTIONS:**

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