

FLEET EV SOLUTIONS

MINNESOTA



	FLEET ELECTRIFICATION ADVISORY PROGRAM	EV SUPPLY INFRASTRUCTURE	OPTIMIZE YOUR CHARGE
Best for	Any business or organization ready to develop an electrification plan for their fleets, including EV procurement, infrastructure needs and project optimization.	Any municipality or public sector organization ready to move forward with the transition to an electric fleet can participate in our Fleet EV Service Pilot.	Fleet operators looking to earn an annual credit for charging during a low-cost, off-peak window.
How it works	<p>Advisory services and data-driven assessments of EV fleet opportunities and charging infrastructure options begins with a discovery meeting. We will help you determine the best path toward meeting your goals and objectives.</p> <p>If an assessment is the first step, we'll match you with our analysis provider, Sawatch Labs, to get you started collecting data. Once you have results, we will guide you to next steps and introduce you to our EV supply infrastructure program to begin designing and building your make-ready infrastructure and charging station installations.</p>	<p>Xcel Energy will provide no- to low-cost turn-key construction services for infrastructure. This includes working with you on design and build-out, as well as our low, off-peak pricing.</p> <p>Since this is a pilot program, we will accept applications through January 2024 or until the pilot is filled.</p>	By enrolling, you will select from one of the two overnight charging windows and charge with clean, low-cost electricity at least 25% of the time during this period. For every eligible charger and/or light duty electric vehicle you enroll, you will receive an annual credit of \$50.
Participant Benefits	<p>No - or low-cost assessment</p> <ul style="list-style-type: none"> • Access to actual vehicle and real-time fleet data. • Online planning tool that includes latest EV models, customizable financial analytics and GPS data for infrastructures needs. • Infrastructure advisory and cost estimates based on site needs. • Data-driven analysis of charging and EV usage. • Development of strategies to keep costs low and drive the best return on investment. 	<ul style="list-style-type: none"> • An Xcel Energy advisor will guide you through the process of accessing your charging needs and planning execution. • Our no-cost services to install make-ready infrastructure take the guess work out of finding electrical capacity for chargers 	<ul style="list-style-type: none"> • Our low-cost overnight rate saves you money for every mile. • By committing to charging 25% of the time during your selected overnight charging window, you're helping the grid. • You'll receive \$50 for every eligible charger and/or EV—which can add up. • Enrollment is easy.

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Financial Benefits	<ul style="list-style-type: none"> • Our advisory and assessment services are free. • We provide guidance on ways to save with our EV supply infrastructure services and EV rate. 	<ul style="list-style-type: none"> • Participants will receive Xcel Energy-owned EV supply infrastructure installation and maintenance at no cost. • Choice to pay for Xcel Energy-owned chargers on a monthly basis. • Charge for less with our low-cost, off-peak pricing. 	<ul style="list-style-type: none"> • By enrolling and charging 25% of the time within your selected charging window, you'll receive an annual bill credit of \$50 for each eligible charger and/or electric vehicle. • Charge for less with our low-cost, off-peak pricing.
Eligibility	<ul style="list-style-type: none"> • Potential charging station options are located within Xcel Energy's electric service territory. • Existing fleet includes five or more light duty vehicles and used for commercial work or for distributing services or products. • Participants have plans to procure EVs and install charging infrastructure within the next year. • Participants agree to install telematics equipment and share assessment data for collaboration with Xcel Energy's team to find a customized solution. 	<ul style="list-style-type: none"> • Your business receives commercial electric service in Xcel Energy's Minnesota territory. • You receive electric service at secondary voltage (most common) rather than primary voltage • If not the building owner, you'll obtain express written consent from the property owner. • A minimum four ports per site, or, in cases with fewer than four ports, a minimum of 50 kW of charging capacity. • Agrees to separately metered service from any other electric service at the site. • Your organization must be in the public sector. 	<ul style="list-style-type: none"> • You are a commercial or industrial customer that receives electric service from Xcel Energy in Minnesota. • Your fleet includes one or more electric vehicles (all-electric or plug-in hybrid) • You commit to charging your fleet vehicles during an off-peak schedule at least 25% of the time. • You have access to Wi-Fi at the charging location
Vehicle or charging port minimums?	For assessments, a minimum of five on-road fleet vehicles that provide routine services.	A minimum of five owned or leased light, medium, and/or heavy duty vehicles or buses, and/or commit to purchases of such vehicles in the next six months.	You would need at least one qualifying electric vehicle to participate in this program.
Charging Equipment Options	<ul style="list-style-type: none"> • Not applicable at this stage of your electrification process. 	Two choices available: <ul style="list-style-type: none"> • Xcel Energy-provided charging station (includes installation and maintenance) for a monthly fee, or, • You procure your own charging equipment from a prequalified list 	Click here to see the eligible chargers and/or electric vehicles.
Cost to participate	<ul style="list-style-type: none"> • Our fleet advisory and assessment services are no-cost. 	Make-ready infrastructure and installation is no-cost.	No cost to participate

How to get started. Complete our intake form found at xcelenergy.com/CommercialEVs and we will match you with an EV advisor to guide you through next steps.

