

FLEET ELECTRIFICATION ADVISORY SERVICES

INFORMATION SHEET
COLORADO | MINNESOTA

INCREASE ROI AND MEET SUSTAINABILITY GOALS
BY ELECTRIFYING YOUR FLEET WITH OUR SERVICES



Finding innovative ways to manage costs, meet sustainability goals, optimize time and streamline maintenance schedules are priorities for vehicle fleet operations. By electrifying your fleet to meet those goals, we'll work closely with you to save time and money throughout your journey.

Our Fleet Electrification Advisory Program (FEAP) includes free services to help you determine if electrifying your fleet is the best path by providing robust advisory services through the infrastructure development and electric vehicle procurement process.

There are several factors that go into an electric fleet, and by teaming up with us, you'll have access to our extensive knowledge and field-tested examples to guide your path to managing costs and efficiencies.



SUPPORT IN EVERY STAGE

Stage 1 Data Acquisition	Stage 2 Data Evaluation	Stage 3 Infrastructure Design	Stage 4 Manage Energy
Free, data-driven fleet assessment beginning with the installation of telematics devices to determine if an electric fleet meets your goals.	Analysis and advisory services of previously collected data to compare differences in current and previous fleet operations.	To design a make-ready infrastructure you can grow into, we will guide your planning--from cost estimates to infrastructure design.	We will guide you toward additional programs and pricing options and continue to be your energy advisor throughout your facilities.

Free, data-driven fleet assessment services

When assessing your fleet vehicles to determine if an electric fleet is the best solution, we've teamed up with a fleet analytics provider, Sawatch Labs, to provide these value-added services:

- Installed telematic tracking devices in fleet vehicles.
- Real-time data at your fingertips through an online dashboard with downloadable summary reports.
- A comprehensive analysis report with tracking results, vehicle prices, available models, electric pricing, lifetime fuel and maintenance costs and more.
- Advisory roundtable discussions with your team, Sawatch Labs and Xcel Energy advisors to review your data to determine:
 - How your existing fleet vehicles compare against available electric models in the same class and scored for suitability.
 - The best EV model match to meet your goals.
 - Optimal charging locations and configuration based on parking patterns.
 - Next steps to designing your charging infrastructure.

- Continued support from your Xcel Energy advisors with an array of additional services that may include make-ready infrastructure, installation of charging stations, a rate plan and electric hook up.

Eligibility requirements

- You are an Xcel Energy electric customer where the vehicles currently reside.
- Your existing fleet includes five or more light-duty vehicles that are owned by a public or private organization and used for commercial work or for distributing services or products.
- Your plans include procuring EVs and installing a charging infrastructure within the next year.
- You agree to install telematics equipment and share assessment data for collaboration with Xcel Energy's team to find a customized solution.

Steps to get started

1. Visit xcelenergy.com/CommercialEVs and complete our intake form.
2. We will provide you with an application and terms and conditions to complete and return.
3. Once we receive your application, we will notify you of the status of your application within 10 business days.
4. To finalize your program enrollment, our assessment provider, Sawatch Labs, will contact you to kick off the discovery meeting and discuss next steps.



We're here to help

xcelenergy.com/CommercialEVs • ElectricVehicles@xcelenergy.com
800-895-4999.

