

FLEET EV SOLUTIONS

COLORADO



	FLEET ELECTRIFICATION ADVISORY PROGRAM	EV SUPPLY INFRASTRUCTURE	CRITICAL PEAK PRICING PROGRAM	FLEET INCOME-QUALIFIED AND HIGH EMISSIONS REBATE
Best for	Any business or organization ready to develop an electrification plan for their fleets, including EV procurement, infrastructure needs and project optimization.	Businesses or organizations looking to install EV charging for fleet vehicle use.	Electric fleet operators that wish to save on charging costs and promote responsible charging.	Public Organizations or non-profits that are eligible to participate in Xcel Energy non-profit efficiency programs
How it works	<p>Advisory services and data-driven assessments of EV fleet opportunities and charging infrastructure options begins with a discovery meeting. We'll help you determine the best path toward meeting your goals and objectives.</p> <p>If an assessment is the first step, we'll match you with our analysis provider, Sawatch Labs, to get you started collecting data. Once you have results, we will guide you to next steps and introduce you to our EV supply infrastructure program to begin designing and building your make-ready infrastructure and charging station installations.</p>	Xcel Energy will provide no- to low-cost turn-key construction services for infrastructure. This includes working with you on design and build-out.	<p>Fleet managers and operators will pay less for energy to charge EVs during off-peak hours and shift charging away from critical peak periods. Decreasing usage at peak times helps ensure the electric system can continue to provide reliable power to customers.</p> <p>Fleet charging operators will also have access to energy usage data to provide insights and monitoring.</p>	Electric fleet operators that meet criteria and qualifications can apply for rebates to offset the costs of charging equipment
Participant Benefits	<ul style="list-style-type: none"> • Assessment of EV opportunities and charging infrastructure needs. • Access to actual vehicle and real-time fleet data. • Online planning tool that includes latest EV models, customizable financial analytics and GPS data for infrastructures needs. • Infrastructure advisory and cost estimates based on site needs. • Data-driven analysis of charging and EV usage. • Development of strategies to keep costs low and drive the best return on investment. 	<p>An Xcel Energy advisor will guide you through the process of accessing your charging needs and planning execution.</p> <p>Make-ready infrastructure services take the guess work out of finding electrical capacity for chargers</p>	<ul style="list-style-type: none"> • Off-peak pricing incentivizes shifting charging to times of day when cleaner generation allows for more sustainable charging. 	<ul style="list-style-type: none"> • Rebate helps to offset the costs of charging equipment for qualified applicants

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Financial Benefits	Data-driven assessments of EV fleet opportunities and charging infrastructure options. Participants receive access to online planning tools that include class 1-8 EV models, customizable financial analytics and critical data for assessing infrastructures options	<ul style="list-style-type: none"> Selected participants will receive Xcel Energy-owned EV supply infrastructure installation and maintenance at no cost. Lower upfront cost for Xcel Energy-provided chargers Charge for less with our low-cost, off-peak pricing. 	<ul style="list-style-type: none"> Reduced energy use charges (per KWH), especially when charging off-peak (8pm-12pm) Reduced demand charges (based on your maximum load on the system during a month) 	Rebates will be reimbursed to customers for actual costs with proof of purchase for level 2 charging equipment up to \$2,200, and DC fast charging equipment up to \$45,000.
Eligibility	<ul style="list-style-type: none"> Potential charging station options are located within Xcel Energy's electric service territory. Existing fleet includes five or more light duty vehicles and used for commercial work or for distributing services or products. Participants have plans to procure EVs and install charging infrastructure within the next year. Participants agree to install telematics equipment and share assessment data for collaboration with Xcel Energy's team to find a customized solution. 	<ul style="list-style-type: none"> Your business receives commercial electric service in Xcel Energy's Colorado territory. You receive electric service at secondary voltage (most common) rather than primary voltage If not the building owner, you'll obtain express written consent from the property owner. A minimum four ports per site, or, in cases with fewer than four ports, a minimum of 50 kW of charging capacity. Provides Xcel Energy required land rights to install, own, and maintain the EV Supply Infrastructure. Agrees to separately metered service from any other electric service at the site. Provide acceptable proof of purchase of charging stations, dates for expected arrival of charging stations prior deployment of EV Supply Infrastructure. 	<ul style="list-style-type: none"> Your business receives commercial electric service in Xcel Energy's Colorado territory. Your EV charging infrastructure is on secondary voltage service where the electric power and energy from the electric service is used solely to charge EVs (and metered separately from other loads). You are not participating in the Interruptible Service Option Credit (ISOC). 	<p>Demonstrates that your organization is a non-profit or public organization eligible to participate in Xcel Energy non-profit efficiency programs, or,</p> <p>Located in a "Higher Emissions Community," which is a project that falls within one of the census blocks identified in the approved high emissions map developed by Xcel Energy and filed with the Colorado Public Utilities Commission.</p>
Vehicle or charging port minimums?	For assessments, a minimum of five on-road fleet vehicles that provide routine services.	Site will include a minimum four ports, or, in cases with fewer than four ports, a minimum of 50 kW of charging capacity	Not Applicable	Not Applicable

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Charging Equipment Options	<ul style="list-style-type: none"> Not applicable at this stage of your electrification process. 	Two choices available: <ul style="list-style-type: none"> Xcel Energy-provided charging station (includes installation and maintenance) for a monthly fee, or, You procure your own charging equipment from a prequalified list 	<ul style="list-style-type: none"> All chargers are applicable. 	Two choices available: <ul style="list-style-type: none"> Xcel Energy-provided charging station (includes installation and maintenance) for a monthly fee, or, You procure your own charging equipment that meets programs requirements.
Cost to participate	The program is at no cost until funding is exhausted.	If your project is selected, the EV supply infrastructure is provided at no cost. However, costs may be incurred if a line extension is required. Any costs to you will be discussed during the advisory process.	Monthly service charges: <ul style="list-style-type: none"> Base service and facility charge is \$41.13 per month. Distribution Demand: \$3.01/kW-month For more details about on-peak, off-peak and critical peak charges, click here .	There are no participant costs directly associated with this rebate.

How to get started. Complete our intake form found at xcelenergy.com/CommercialEVs and we will match you with an EV advisor to guide you through next steps.

