<table>
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<tr>
<th>Measure Description</th>
<th>Electric Product Detailed Technical Assumptions</th>
<th>Program Forecast Inputs</th>
<th>Baseline Product Assumptions</th>
<th>Economic Assumptions</th>
<th>Stipulated Forecast Inputs</th>
<th>Program Forecast Outputs</th>
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<tbody>
<tr>
<td></td>
<td>Measure Description (Efficient Product)</td>
<td>Program Forecast Inputs</td>
<td>Baseline Product Assumptions</td>
<td>Economic Assumptions</td>
<td>Stipulated Forecast Inputs</td>
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<td>Minimum Efficiency</td>
<td>Program Forecast Inputs</td>
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<td>Electric Water Heater</td>
<td>Program Forecast Inputs</td>
<td>Baseline Product Assumptions</td>
<td>Economic Assumptions</td>
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<td>Incremental Cost ($), Payback Period (yrs)</td>
<td>Program Forecast Inputs</td>
<td>Baseline Product Assumptions</td>
<td>Economic Assumptions</td>
<td>Stipulated Forecast Inputs</td>
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<tr>
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<td>Annual Customer kWh Savings (kWh/yr)</td>
<td>Program Forecast Inputs</td>
<td>Baseline Product Assumptions</td>
<td>Economic Assumptions</td>
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<td>Program Forecast Outputs</td>
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<td>Rebated Cost / Cust kWh Saved ($/kWh)</td>
<td>Program Forecast Inputs</td>
<td>Baseline Product Assumptions</td>
<td>Economic Assumptions</td>
<td>Stipulated Forecast Inputs</td>
<td>Program Forecast Outputs</td>
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<td>Rebated Lifetime Cost / Cust kWh Saved ($/kWh)</td>
<td>Program Forecast Inputs</td>
<td>Baseline Product Assumptions</td>
<td>Economic Assumptions</td>
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<td>Generator Peak kW Savings (kW)</td>
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<td>NTG (%)</td>
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<td>Installation Rate (%)</td>
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<td>Realization Rate (%)</td>
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<td>2018 Incremental Costs ($), Payback Period (yrs)</td>
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<tr>
<td>Model Type</td>
<td>Efficiency Level (Minimum)</td>
<td>2017 NET Dth (Dth)</td>
<td>2017 Rebate Budget ($)</td>
<td>2017 Incremental Cost ($)</td>
<td>2018 NET Dth (Dth)</td>
<td>2018 Rebate Budget ($)</td>
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<td>Tank-Type Water Heater - High Draw Pattern (30-50 Gallon)</td>
<td>High Efficiency</td>
<td>3,989</td>
<td>70,450</td>
<td>464,864</td>
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<td>Tank-Type Water Heater - Medium Draw Pattern (30-50 Gallon)</td>
<td>High Efficiency</td>
<td>845</td>
<td>24,850</td>
<td>133,354</td>
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<td>Tankless Water Heater - High Draw Pattern</td>
<td>High Efficiency</td>
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<td>Tankless Water Heater - Medium Draw Pattern</td>
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**Table Notes:**
- **2017 PARTICIPANT:**
  - **2017 Units:**
  - **2017 NTG (%):**
  - **2017 INSTALLATION RATE (%):**
  - **2017 REALIZATION RATE (%):**
- **2018 PARTICIPANT:**
  - **2018 Units:**
  - **2018 NTG (%):**
  - **2018 INSTALLATION RATE (%):**
  - **2018 REALIZATION RATE (%):**

**Table Data:**
- **Baseline Product Description / Rating:**
- **Baseline Product Consumption (Dth/yr):**
- **Baseline Product Cost ($):**
- **Average Rebate Amount ($):**
- **Average Baseline Product Cost ($):**
- **Average Incremental Cost of Efficient Product ($):**
- **Assumed Energy Cost ($/Dth):**
- **Rebate as a % of Incremental Cost:**
- **Incremental Cost Payback Period w/o Rebate (years):**
- **Incremental Cost Payback Period with Rebate (years):**
- **Average Annual Customer Dth Savings:**
- **Average rebated cost per Dth Saved:**
- **Average rebated lifetime cost per Dth Saved:**
- **Non-Energy O&M Savings:**
- **Energy O&M Savings:**

**Additional Notes:**
- **Measure Description:** High Efficiency Product
- **Description / Rating:**
- **Consumption (Dth/yr):**
- **Life of Product (years):**
- **Average Rebate Amount ($):**
- **Average Baseline Product Cost ($):**
- **Average Incremental Cost of Efficient Product ($):**
- **Assumed Energy Cost ($/Dth):**
- **Rebate as a % of Incremental Cost:**
- **Incremental Cost Payback Period w/o Rebate (years):**
- **Incremental Cost Payback Period with Rebate (years):**
- **Average Annual Customer Dth Savings:**
- **Average rebated cost per Dth Saved:**
- **Average rebated lifetime cost per Dth Saved:**
- **Non-Energy O&M Savings:**
- **Energy O&M Savings:**

**Table Entries:**
- **NTG (%):**
- **Installation Rate (%):**
- **Realization Rate (%):**

**Table Columns:**
- **Model Type:**
- **Efficiency Level (Minimum):**
- **2017 NET Dth (Dth):**
- **2017 Rebate Budget ($):**
- **2017 Incremental Cost ($):**
- **2018 NET Dth (Dth):**
- **2018 Rebate Budget ($):**
- **2018 Incremental Cost ($):**

**Table Rows:**
- **Tank-Type Water Heater - High Draw Pattern (30-50 Gallon):**
- **Tank-Type Water Heater - Medium Draw Pattern (30-50 Gallon):**
- **Tankless Water Heater - High Draw Pattern:**
- **Tankless Water Heater - Medium Draw Pattern:**

**Table Footnotes:**
- **Baseline Product Description / Rating:**
- **Baseline Product Consumption (Dth/yr):**
- **Baseline Product Cost ($):**
- **Average Rebate Amount ($):**
- **Average Baseline Product Cost ($):**
- **Average Incremental Cost of Efficient Product ($):**
- **Assumed Energy Cost ($/Dth):**
- **Rebate as a % of Incremental Cost:**
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- **Average Annual Customer Dth Savings:**
- **Average rebated cost per Dth Saved:**
- **Average rebated lifetime cost per Dth Saved:**
- **Non-Energy O&M Savings:**
- **Energy O&M Savings:**

**Table Data Source:**
- **Measure Description:** High Efficiency Product
- **Description / Rating:**
- **Consumption (Dth/yr):**
- **Life of Product (years):**
- **Average Rebate Amount ($):**
- **Average Baseline Product Cost ($):**
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- **Non-Energy O&M Savings:**
- **Energy O&M Savings:**

**Table Calculation:**
- **NTG (%):**
- **Installation Rate (%):**
- **Realization Rate (%):**