

**SPS INDEPENDENT EVALUATOR REQUEST FOR
PROPOSALS QUESTIONNAIRE**

For this questionnaire, responses should be based on the sum of qualifications and experience of the proposed project team members currently on staff. Please provide resumes for all proposed critical team personnel, with the lead team member clearly identified.

2.4 Technical Requirements:

A. Procurement processes, Power Purchase Agreement, and Power Sales Agreements

1. Describe in detail your firm's familiarity and experience with:
 - a. Competitive Solicitations for greater than two years in duration.
 - b. All source RFIs (including demand response and energy efficiency)
2. Identify each key member of the project team that may support you during the assignment period with the lead team member clearly identified and summarize their expected role in the process, including their educational and professional qualifications, as well as the disclosure of their membership in or connection to any outside professional and/or other organizations that may have a direct or indirect interest in the subject matter embraced by this Questionnaire, the associated Request for Proposals, and the assessments and analyses to be conducted by the Independent Evaluator.
3. Summarize your professional background directly related to:
 - a. Utility resource planning
 - b. Portfolio optimization
 - c. Project Management
4. Summarize your professional working experience directly related to the Southwest Power Pool Integrated Market.
5. Describe the ability and experience of your proposed project team in verifying Southwest Power Pool transmission requirements/challenges that may affect the suitability of certain bids.
6. Address the following items directly related to your professional expertise and experience concerning the evaluation of PPAs and proposed new electrical generation facilities. Please specifically note any experience that you may have directly related to renewable energy projects and generation asset development.
 - a. Expertise directly related to the analysis and structuring of data and complex issues associated with new generation facilities and with the associated regulatory and environmental requirements.

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- b. Expertise directly related to the identification and assessment of various cost components in terms of reasonableness, completeness, variability and risk in bids for PPAs, Investor-Owned Utilities (IOU) build and new turn-key generation facilities.
 - c. Expertise in evaluating PPAs, turn-key plants and IOU build plants with different characteristics and constraints on a side-by-side basis.
 - d. Experience in assessing the valuation of non-price components in new generation facilities, such as contractual legal and credit risk, site location, development risks, reliability, transmission access, etc.
 - e. Expertise with various models and sophisticated quantitative methodologies used to evaluate power products including capacity, energy, and demand response.
 - f. Describe the ability and experience of your proposed team to evaluate different types of renewable resources including energy storage.
7. Describe your qualifications and experience directly related to the task of reviewing and auditing the documentation, design, and administration of a solicitation process or similar vehicle, and providing recommendations to the utility.
8. Describe your qualifications and experience directly related to the task of reviewing solicitation documentation for the purpose of ensuring clarity of definition for price and non-price factors and products sought, to ensure that all bidders effectively responded to the solicitation.
9. Describe your professional experience in interacting with the following agencies and the context of your interactions:
 - a. Procurement Review Groups
 - b. Regulatory Agencies
 - c. Federal Energy Regulatory Commission (FERC)
10. Describe your experience testifying in the capacity of an expert witness before state and federal regulatory agencies. Please cite document references to applicable proceedings.
11. Describe your level of experience preparing and orally delivering significant presentations to diverse audiences.
12. In your opinion, which cost components are difficult to evaluate while making cross-comparison between PPAs and turn-key contracts for power plants, and why?
13. SPS has used Market Valuation and Portfolio Adjusted Value methodologies in prior RFPs. (Market Valuation means how a bid's costs compares to the bid's benefits, from a market perspective. Portfolio Adjusted Value accounts for how well a bid's features match SPS's portfolio needs.) How would you independently verify the analyses of Market Valuation and Portfolio Adjusted Value performed by SPS?

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14. How would you determine whether the RFI process is or is not transparent and fair?
15. Please identify and describe any challenges and new technologies you see facing the Southwest Power Pool Integrated Market (SPP IM) in the next five years. What specific skills, knowledge, experience, and/or resources do you or your organization possess, which would benefit SPS, the NMPRC Staff, and/or the SPS evaluation team with each challenge and/or new technologies.

2.5 Conflict of Interest Section: The existence of a conflict of interest in response to the questions shall not necessarily disqualify a firm.

1. Do you or a proposed project team member have an existing contractual relationship with, or financial interest in, a market participant (including SPS and any other SPS affiliate, but excluding IE work performed for any other SPP IM utility) in the SPP IM power market (Yes/No)?

If the response was "Yes," please provide the relevant details.