

Summary of Economic Development Rates

Southern California Edison ("SCE")

Criteria:

- Applicable to new, expanding, or otherwise imminently relocating customers with served load of at least 150 kW (200 kW required for enhanced discount).
- Intended to attract load to California relative to out-of-state options.

Discounts:

- Standard: 12 percent for five years.
- Enhanced (based on regional unemployment rate): 30 percent for five years.

Tariff Sheets: 66121-E through 66138-E; Electric Tariff Revised CAL Sheet No. 56642-E through Revised CA Sheet No. 56644-E

Authority: California Commission Decisions 18-07-006 and 18-11-027; Section 740.4(h) of the Public Utilities Code

Florida Power & Light CO

Criteria:

- For load associated with initial permanent service to new and expanding establishments.
- Minimum of 350 kW at a single delivery point.
- Customer must employ an additional work force of at least 25 full-time employees per 350 kW of New Load.
- Customers must have 25 additional full-time jobs per 350 kW.

Discounts:

- A credit of: Year 1 – 20%, Year 2 – 15%, Year 3 – 10%, Year 4 – 5%, Year 5 – 0%.

Tariff Sheets: Fourth Revised Sheet No. 8.800 through Third Revised Sheet No. 8.801

Indiana Michigan Power Company

Criteria

- A new customer must have a billing demand of 500 kVA/kW or more.
- Must result in the creation of at least 10 full-time equivalent jobs or exceed \$1,000,000 of capital investment.
- First-come, first-served basis for loads aggregating 250 MVA.

Discount

- The amount billing demand exceeds the Base Maximum Billing Demand, adjusted by the current billing period load factor.
- The adjusted billing demand must be at least 500 kVA/kW.
- Monthly billing credit = the product of the qualifying incremental billing demand and the applicable Credit Factor.

Tariff Sheets: 36 through 36.3; 31 through 31.3

Authority: Approved by the Indiana Utility Regulatory Commission in Cause No. 45235

Evergy (Westar and Kansas City Power & Light Company)

Criteria:

- Applies to new facilities, expansion of existing facilities, or retaining existing facilities.
- The projected annual load factor should exceed 55% for its first two years and be maintained in years 3-5.
- The peak demand should be at least 200 kW within two years of the service date.

Discounts:

- 30% first contract year, 25% second year, 20% third year, 15% fourth year and 10% fifth year.
- Up to 10% reduction during the 6th year if beneficial to load.

Tariff Sheets: 32 through 32J

Authority: Approved Kansas Corporation Commission in Docket No. 14-WSEE-147-TAR

Pacific Gas and Electric Company

Eligibility Criteria:

- At least 150 kW of load (except for certain qualifying small businesses).
- Commercial and industrial businesses that would otherwise locate or expand out of state and existing businesses that would cease operations in California without EDR
- A customer may aggregate load from various schedules.
- The meters to be aggregated must be within a 1,500-foot radius.
- Not eligible for EDR reductions beyond the five-year term of the agreement.

Discounts:

- The Standard EDR Option is 12 percent for five years.
- The Mid-Enhanced EDR Option (available depending on unemployment rate) is 18% for five years.
- The Enhanced EDR Option (available depending on unemployment rate) is 25% for five years.

Tariff Sheets: Cal. P.U.C. Sheet Nos. 43025-E through Revised Sheet No. 43031-E

Authority: California Public Utilities Commission Decision 18-02-013; Section 740.4(h) of the Public Utilities Code

Entergy Arkansas

Criteria

- New or increased monthly demand exceeds the Base Period Demand by 500 kW or more.
- For new customers the Base Period Demand shall be zero.
- Established customers - the Base Period Demand is the average of the monthly demands during the most recent twelve consecutive months of normal and representative usage by the Customer prior to application of the Rider.

Discount

- Option 1: 50% First Year and then decreased by 10% in succeeding years until end of Year 5,
Or Option 2: 30% per month for a five-year period until end of Year 5.

Tariff Sheets: 32.1 through 32.3

Authority: Arkansas Public Service Commission Order 2 in Docket No. 18-073-TF

Entergy Louisiana

Criteria

- Increased Billing Demand by 500 kW or greater on a monthly basis.

Discount

- Add 0 – 25 full time Jobs: 20% discount in Years 1 – 4 and 10% discount in Year 5
- Add 26 or more full time jobs: 25% discount in Years 1 – 4 and 12% discount in year 5.
- 5% - 30% for 3 Options of 500 – 1,999 kW Added.
- 11% - 40% for 2 Options of Over 2,000 kW Added.
- Discounts apply for 5 years and vary per year

Tariff Sheets: 20.1 through 20.3

Authority: Unknown

Entergy Mississippi

Criteria

- Expanding and new customers.
- Billed energy is equal to or greater than the sum of 200,000 kWh and the Customer's Base Monthly Energy Usage for that same billing month.
- Monthly Load Factor must be 40% or more.

Discount

- \$0.01 per kWh of Eligible Energy.

Tariff Sheets: P.S.C. Schedule 27.13

Authority: Approved by the Mississippi Public Service Commission in Docket No. 2018-UA-39.

Entergy New Orleans

Criteria

- Available to new or expanding customers
- Increased Billing Demand by 500 kW or greater on a monthly basis.

Discount

- Add 0 – 25 full time Jobs: 20% discount in Years 1 – 4 and 10% discount in Year 5
- Add 26 or more full time jobs: 25% discount in Years 1 – 4 and 12% discount in year 5.
- Discounts apply for 5 years and vary per year
- Customers can choose percentage discount that decreases over time or percentage discount that increases over time.
- Discounts vary as described above but can range from 5 percent to 40 percent for a particular year.

Tariff Sheets: 69.1 through 69.5; 21.1 through 21.3

Authority: Louisiana Public Service Commission Order U-33244-A

Green Mountain Power Corporation

Criteria

- 100 kW or more incremental energy of at least 40,000 kWh per month.
- 50% or more Company output must be sold outside the State of Vermont.

Discount

- 10% discount in Months 1 – 48. 5% discount months 49 – 60

Tariff Sheets: 133 through 136

Authority: Unknown

Northern States Power (Business Incentive and Sustainability Rider)

Criteria

- New Customers – At least 350 kW at a single delivery point.
- Existing Customers – Incremental new load of 350 kW or greater at a single delivery point.

Discounts

- 40% Years 1 – 3, 20% Year 4, 10% Year 5.

Tariff Sheets: 5-122 through 5-124

Authority: Minn. Stat. Ann. § 216B.161

Sacramento Municipal Utility District (SMUD)

Criteria

- New Customers - At least 350 kW at a single delivery point.
- Existing Customers - Incremental load of 350 kW.

Discounts

- Economic Development Discount – 2 options for 10 years ranging from 1% - 6%.
- Disadvantaged Communities Economic Development Discount – 2 options for 10 years ranging from 0.5% - 8%.

Tariff Sheets: Rate Schedule EDR, Sheet No. EDR-1 and EDR-2

Public Service Company of New Mexico

Criteria

- New Retail Customer must have at least 500 kW of New Demand.
- An Existing Retail Customer must have at least 200 kW of Incremental Demand.

Discounts

- 50% Year 1, 35% Year 2, 20% Years 3 and 4.
- Extended EDR includes 5 additional years at the full tariff rate. The rates would be 50% Year 1, 35% Year 2, 20% Years 3 and 4, and 10% Year 5. 0% Years 6 – 10.

Tariff Sheets: Original Rider No. 45, Advice Notice 529

Authority: N.M. Stat. Ann. § 62-6-26

Tucson Electric Power

Criteria

- Commercial or industrial customers only.
- Peak demand of 3,000 kW or more and a load factor of 75% or higher.
- City or town with a population of 50,000 persons or more and a county of 800,000 or more.
- At least a \$5 million capital investment.
- Create at least 25 net new full-time jobs that pay 100 percent of the median county wage.
- New jobs must cover at least 65 percent of employee health insurance costs.
- Electric bill discounts are available for up to five years for new or existing businesses that meet certain minimum load and job creation requirements outlined by Arizona's Quality Jobs External Website. Opens new window or Qualified Facility External Website. Opens new window tax credits.

Discounts

- Economic Development Category (New Facility)
Year 1 – 20%, Year 2 – 15%, Year 3 – 10%, Year 4 – 5%, Year 5 – 2.5%.
- Economic Redevelopment Category (Existing Facility)
Year 1 – 30%, Year 2 – 25%, Year 3 – 20%, Year 4 – 15%, Year 5 – 5%. 3 and 4, and 10% Year 5. 0% Years 6 – 10.

Tariff Sheets: 713 through 713-1

Authority: Arizona Corporation Commission Decision No. 75975 (Feb. 27, 2017)

Alabama Power and Light

Criteria

- The Contract must reflect a demand of at least one thousand kilowatts (1,000 kW).
- A ninety percent (90%) power factor shall be used to determine Customer's satisfaction of the demand threshold for demands measured in kilovolt amperes (kVA). Commercial or industrial customers only.
- A Load Build-Up Period of no longer than twelve (12) months will be permitted for any Customer whose operations require the installation and testing of equipment and mechanical processes as part of an initial start-up phase.

Discounts

- Economic Development Category (New Facility)
Year 1 – 45%, Year 2 – 35%, Year 3 – 30%, Year 4 – 25%, Year 5 – 15%.
- At the end of year five, if Customer's energy usage is, on average across the Incentive Period, equal to or greater than one hundred ten percent (110%) of its average energy threshold (as specified in the Rider Agreement), Customer's base rate charge for the sixth year of the Contract shall be discounted to an amount equivalent to one hundred ten percent (110%) of the estimated marginal cost of serving Customer during that sixth year, provided the incentive as a percentage of the base rate charge shall not exceed fifteen percent (15%).

Authority: Economic Development Incentive from Rate Book. Approved by the Alabama Public Utilities Commission in Docket U-5017 dated November 7th, 2017.