### Energy Savings Kit

#### 2020 Net Present Cost Benefit Summary - Analysis for All Participants

<table>
<thead>
<tr>
<th>Participant</th>
<th>Utility</th>
<th>Impact</th>
<th>TRC</th>
<th>Rate</th>
<th>Modified</th>
</tr>
</thead>
<tbody>
<tr>
<td>Test</td>
<td>Test</td>
<td>Test</td>
<td>Test</td>
<td>($Total)</td>
<td>($Total)</td>
</tr>
</tbody>
</table>

#### Benefits

- **Avoided Revenue Requirements**
  - Generation Capacity: N/A $169,458 $169,458 $169,458
  - Trans. & Dist. Capacity: N/A $21,815 $21,815 $21,815
  - Marginal Energy: N/A $435,685 $435,685 $435,685
  - Emissions (CO2): N/A N/A N/A 0
  - N/A: $626,958

- **Non-Energy Benefits Adder (50%)**: $313,479

#### Other Benefits

- **Bill Reduction - Electric**: $2,259,833
- **Participant Rebates and Incentives**: $114,452
- **Incremental Capital Savings**: $0
- **Incremental O&M Savings**: $95,075

#### Total Benefits

- **N/A**: $2,469,360 N/A $626,958 $626,958 $1,120,409

#### Utility Project Costs

- **Program Planning & Design**: N/A $0 $0 $0
- **Administration & Program Delivery**: N/A $84,022 $84,022 $84,022
- **Advertising/Publicity/Consumer Ed**: N/A $48,379 $48,379 $48,379
- **Participant Rebates and Incentives**: N/A $114,452 $114,452 $114,452
- **Equipment & Installation**: N/A $0 $0 $0
- **Measurement and Verification**: N/A $4,500 $4,500 $4,500

#### Utility Revenue Reduction

- **Revenue Reduction - Electric**: N/A N/A $1,674,612 N/A

#### Participant Costs

- **Incremental Capital Costs**: $114,452 N/A N/A $114,452
- **Incremental O&M Costs**: $0 N/A N/A $0

#### Total Costs

- **$114,452**: $251,353 $251,353 $251,353

#### Total Benefits

- **$2,469,360**: $626,958 $626,958 $1,120,409

#### Total Costs

- **$114,452**: $251,353 $1,925,965 $365,805

#### Net Benefit (Cost)

- **$2,354,908**: $375,605 ($1,299,008) $754,604

#### Benefit/Cost Ratio

- **21.58**: 2.49 0.33 **3.06**

Note: Dollar values represent present values of impacts accumulated over the lifetime of the measures.