

**➤ Summary of 60-Day Notice: Lighting Efficiency**

Public Service Company of Colorado (“the Company”) posts this 60-Day Notice to make changes to the Lighting Efficiency product in response to the 2020 Process and Impact Evaluation of the Business LED Instant Rebate offering.

The evaluation provided key findings in the areas of updated prospective net-to-gross ratio (“NTGR”), which includes an equation if the Company shifts the product mix away from screw-in lamps, the prospective NTGR can increase. Additional NTGR research is recommended for new market channel, along with additional C&I baseline study to understand the greatest opportunities for marketing and promotion.

The recommendation to enhance the user experience for the program portal, utilizing short-term bonus periods, along with helping customers understand what to expect on their energy bill are all key recommended improvements to creating a great customer experience. Where possible, the Company is consider adding new rebate products to the current offering. The Company will implement the following recommendations in 2021:

- Update the NTGR for LED Instant Rebates to 78%;
- Conduct additional NTGR research for direct-to-manufacturer channel; and
- Update the product portal allow for more valid data entry options.

**Table 1: Summary of Forecasted Impacts: Lighting Efficiency**

	2021		2022	
	<i>As Filed</i>	<i>Revised per 60-day</i>	<i>As Filed</i>	<i>Revised per 60-day</i>
Electric Savings (kWh)	100,138,280	93,506,351	100,137,739	93,510,554
Electric Demand Reduction (kW)	15,718	14,525	15,717	14,525
Budget*	\$8,174,306	\$8,174,306	\$8,176,196	\$8,176,196
MTRC Test Ratio	1.35	1.31	1.38	1.34

\*Rebates only. While the anticipated expenditure impacts are forecasted, the Company acknowledges that this Notice does not change the filed budget.

Detailed responses to each of the Comprehensive Evaluation recommendations can be found in the matrix included with the report.

Included with this Notice are the following documents:

- Redlined Deemed Savings worksheets;
- Redlined Technical Assumptions worksheets; and
- Updated cost-benefit analyses.

These documents can be found on our website at the following link:

[http://www.xcelenergy.com/Company/Rates & Regulations/Filings/Colorado\\_Demand-Side\\_Management](http://www.xcelenergy.com/Company/Rates & Regulations/Filings/Colorado_Demand-Side_Management)