

**➤ Summary of 60-Day Notice: Motor and Drive Efficiency**

Public Service Company of Colorado (“the Company”) posts this 60-Day Notice to make changes to the Motor & Drive Efficiency product in response to the 2019 Comprehensive Evaluation.

The evaluation provided key findings in the areas of estimated net-to-gross (“NTG”) and found that the Motor & Drive Efficiency product is operating smoothly, with high levels of satisfaction among participating customers, near-participants, and trade partners. The Company will implement the following recommendations in 2020:

- Given the known changes to the Product, the evaluation team recommends using the retrospective NTG ratio of 0.81 for the prospective NTG ratio;
- Provide trade partners additional trainings in effective marketing and tools like the simple payback calculator and online application;
- Invest in resources to increase trade manger outreach or other resources that would serve a similar function to the trade partner manager to increase product participation;
- Continue to ensure that training is provided to account managers and BSC representatives to mitigate free-ridership; and
- To prevent projects from closing automatically, ensure that transitions between account representatives are smooth and complete.

**Table 1: Summary of Forecasted Notice Impacts: Motors Efficiency**

|                                | 2020            |                               |
|--------------------------------|-----------------|-------------------------------|
|                                | <i>As Filed</i> | <i>Revised per Evaluation</i> |
| Electric Savings (kWh)         | 15,911,170      | 18,950,985                    |
| Electric Demand Reduction (kW) | 2,827           | 3,360                         |
| Budget*                        | \$2,140,769     | \$2,140,769                   |
| MTRC Test Ratio                | 1.73            | 1.75                          |

\*Rebates only. While the anticipated expenditure impacts are forecasted, the Company acknowledges that this Notice does not change the filed budget.

Detailed responses to each of the Comprehensive Evaluation recommendations can be found in the matrix included with the report.

Included with this Notice are the following documents:

- Revised Motor & Drive Efficiency Deemed Savings Technical Assumptions; and
- Revised Motor & Drive Efficiency Electric Forecast Summary.

These documents can be found on our website at the following link:

[http://www.xcelenergy.com/Company/Rates & Regulations/Filings/Colorado\\_Demand-Side\\_Management](http://www.xcelenergy.com/Company/Rates & Regulations/Filings/Colorado_Demand-Side_Management)