## Programs

### Water Products and Services

<table>
<thead>
<tr>
<th>Program Type</th>
<th>Net Gen kW</th>
<th>Net Gen kWh</th>
<th>Electric Spending (lbs)</th>
<th>CO2 Avoided by Gas (tons)</th>
<th>SO2 Avoided by Gas (tons)</th>
<th>Gas Spending (tons)</th>
<th>Net Dth Gas Saving (KwH)</th>
<th>Electric Saving (KwH)</th>
<th>Net Gen kW</th>
<th>Net Gen kWh</th>
<th>Electric Spending (lbs)</th>
<th>CO2 Avoided by Gas (tons)</th>
<th>SO2 Avoided by Gas (tons)</th>
<th>Gas Spending (tons)</th>
<th>Net Dth Gas Saving (KwH)</th>
<th>Electric Saving (KwH)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Compressed Air Efficiency</td>
<td>71</td>
<td>312,568</td>
<td>111,601</td>
<td>178</td>
<td>78</td>
<td>37</td>
<td>953</td>
<td>98</td>
<td>76</td>
<td>312,568</td>
<td>111,601</td>
<td>178</td>
<td>78</td>
<td>37</td>
<td>953</td>
<td>98</td>
</tr>
<tr>
<td>Lighting - Small Business</td>
<td>1,848</td>
<td>12,046,439</td>
<td>2,149,524</td>
<td>6,848</td>
<td>3,012</td>
<td>2</td>
<td>12,046,439</td>
<td>2,149,524</td>
<td>6,848</td>
<td>12,046,439</td>
<td>2,149,524</td>
<td>6,848</td>
<td>3,012</td>
<td>2</td>
<td>12,046,439</td>
<td>2,149,524</td>
</tr>
<tr>
<td>New Construction</td>
<td>2,330</td>
<td>8,613,526</td>
<td>2,812,760</td>
<td>4,897</td>
<td>2,153</td>
<td>2</td>
<td>8,613,526</td>
<td>2,812,760</td>
<td>4,897</td>
<td>8,613,526</td>
<td>2,812,760</td>
<td>4,897</td>
<td>2,153</td>
<td>2</td>
<td>8,613,526</td>
<td>2,812,760</td>
</tr>
<tr>
<td>Process Efficiency</td>
<td>294</td>
<td>2,305,246</td>
<td>410,178</td>
<td>1,311</td>
<td>576</td>
<td>42</td>
<td>2,305,246</td>
<td>410,178</td>
<td>1,311</td>
<td>2,305,246</td>
<td>410,178</td>
<td>1,311</td>
<td>576</td>
<td>42</td>
<td>2,305,246</td>
<td>410,178</td>
</tr>
<tr>
<td>Residential Program: Energy Efficiency Showerhead</td>
<td>6</td>
<td>73,760</td>
<td>4,479</td>
<td>42</td>
<td></td>
<td></td>
<td>55,570</td>
<td>564</td>
<td>248</td>
<td>52,190</td>
<td>473</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>ENERGY STAR New Homes</td>
<td>205</td>
<td>719,705</td>
<td>168,170</td>
<td>409</td>
<td>180</td>
<td>8</td>
<td>205</td>
<td>719,705</td>
<td>168,170</td>
<td>409</td>
<td>205</td>
<td>719,705</td>
<td>168,170</td>
<td>409</td>
<td>205</td>
<td>719,705</td>
</tr>
<tr>
<td>Home Performance with ENERGY STAR</td>
<td>51</td>
<td>53,680</td>
<td>29,398</td>
<td>31</td>
<td></td>
<td></td>
<td>286,478</td>
<td>441</td>
<td>194</td>
<td>26,853</td>
<td>560</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Refrigerator &amp; Freezer Recycling</td>
<td>87</td>
<td>762,322</td>
<td>25,765</td>
<td>433</td>
<td></td>
<td></td>
<td>1,276,056</td>
<td>2,816</td>
<td>1,239</td>
<td>-</td>
<td>-</td>
<td>1,087,593</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>School Education Kits -</td>
<td>-</td>
<td>2,628</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>2,628</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Residential Program Total</td>
<td>7,015</td>
<td>64,631,817</td>
<td>5,065,433</td>
<td>36,743</td>
<td>16,158</td>
<td>3</td>
<td>23,637,032</td>
<td>92,998</td>
<td>40,896</td>
<td>357,817</td>
<td>5,575,025</td>
<td>18,709</td>
<td>99,962</td>
<td>9,854</td>
<td>74,371</td>
<td>16,364</td>
</tr>
<tr>
<td>Low-Income Program</td>
<td>97</td>
<td>972,184</td>
<td>422,128</td>
<td>553</td>
<td>243</td>
<td>1</td>
<td>1,479</td>
<td>752</td>
<td>5,544</td>
<td>34,972</td>
<td>3,362,353</td>
<td>4,298</td>
<td>99,962</td>
<td>9,854</td>
<td>74,371</td>
<td>16,364</td>
</tr>
<tr>
<td>Direct Total</td>
<td>20,706</td>
<td>153,192,125</td>
<td>19,818,036</td>
<td>87,090</td>
<td>38,298</td>
<td>9</td>
<td>426,481,618</td>
<td>70,347</td>
<td>242,455</td>
<td>106,620</td>
<td>572,780</td>
<td>11,425</td>
<td>1,343,737</td>
<td>22,609</td>
<td>1,343,737</td>
<td>22,609</td>
</tr>
<tr>
<td>Product Development - General</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>ESRPP</td>
<td>678</td>
<td>349,555</td>
<td>152,060</td>
<td>199</td>
<td>87</td>
<td>359</td>
<td>620,966</td>
<td>65,548</td>
<td>541,444</td>
<td>145,061</td>
<td>620,966</td>
<td>65,548</td>
<td>541,444</td>
<td>145,061</td>
<td>620,966</td>
<td>65,548</td>
</tr>
<tr>
<td>Critical Peak Pricing</td>
<td>2,072</td>
<td>2,897</td>
<td>15,931</td>
<td>2</td>
<td>1</td>
<td>-</td>
<td>65,000</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>PORTFOLIO TOTAL</td>
<td>38,017</td>
<td>153,553,447</td>
<td>22,185,722</td>
<td>87,295</td>
<td>38,388</td>
<td>717</td>
<td>429,586,858</td>
<td>101,338</td>
<td>244,220</td>
<td>107,397</td>
<td>573,139</td>
<td>12,769</td>
<td>1,343,737</td>
<td>22,609</td>
<td>1,343,737</td>
<td>22,609</td>
</tr>
</tbody>
</table>

### Summary

- **Total Electric Savings:** 1,343,737 Kwh
- **Total Gas Savings:** 22,609 Mbtu
- **Total CO2 Avoided:** 1,586,988 tons
- **Total SO2 Avoided:** 445,878 tons
- **Total Gas Spent:** 2,482,921 Mbtu
- **Total Gas Budget:** $399,969
- **Total Gas Savings:** 794,880 Mbtu
- **Total Gas Budget:** $1,229
- **Total Gas Savings:** 5,320,025 Mbtu
- **Total Gas Budget:** $794,880
- **Total Gas Savings:** 794,880 Mbtu
- **Total Gas Budget:** $1,229
- **Total Gas Savings:** 5,320,025 Mbtu
- **Total Gas Budget:** $794,880
- **Total Gas Savings:** 794,880 Mbtu
- **Total Gas Budget:** $1,229
- **Total Gas Savings:** 5,320,025 Mbtu
- **Total Gas Budget:** $794,880
- **Total Gas Savings:** 794,880 Mbtu
- **Total Gas Budget:** $1,229
- **Total Gas Savings:** 5,320,025 Mbtu
- **Total Gas Budget:** $794,880
- **Total Gas Savings:** 794,880 Mbtu
- **Total Gas Budget:** $1,229
- **Total Gas Savings:** 5,320,025 Mbtu
- **Total Gas Budget:** $794,880
- **Total Gas Savings:** 794,880 Mbtu
- **Total Gas Budget:** $1,229
- **Total Gas Savings:** 5,320,025 Mbtu
- **Total Gas Budget:** $794,880
- **Total Gas Savings:** 794,880 Mbtu
- **Total Gas Budget:** $1,229
- **Total Gas Savings:** 5,320,025 Mbtu
- **Total Gas Budget:** $794,880
- **Total Gas Savings:** 794,880 Mbtu
- **Total Gas Budget:** $1,229
- **Total Gas Savings:** 5,320,025 Mbtu
- **Total Gas Budget:** $794,880
- **Total Gas Savings:** 794,880 Mbtu
- **Total Gas Budget:** $1,229