

**BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF COLORADO**

* * * * *

RE: IN THE MATTER OF ADVICE)
LETTER NO. 912-GAS FILED BY)
PUBLIC SERVICE COMPANY OF)
COLORADO TO REVISE ITS) PROCEEDING NO. 17AL-____G
COLORADO PUC NO. 6-GAS TARIFF)
TO IMPLEMENT A GENERAL RATE)
SCHEDULE ADJUSTMENT AND)
OTHER RATE CHANGES EFFECTIVE)
ON 30-DAYS NOTICE.)

DIRECT TESTIMONY OF GENE H. WICKES

ON

BEHALF OF

PUBLIC SERVICE COMPANY OF COLORADO

June 2, 2017

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SUMMARY OF THE DIRECT TESTIMONY OF GENE H. WICKES

1 Gene H. Wickes is a Senior Consultant and Actuary who has over 30 years of
2 experience consulting with organizations on the financial considerations of their pension
3 programs. Mr. Wickes describes how annual pension expense is calculated, and he
4 summarizes the requirements governing contributions to qualified pension plans. Mr.
5 Wickes further explains that the timing differences between recognition of annual
6 pension expense and the pension contributions give rise to a prepaid pension asset.

7 Mr. Wickes recommends that Public Service Company of Colorado's ("Public
8 Service" or the "Company") prepaid pension asset be included in rate base and that the
9 Company earn a return on that prepaid asset at its weighted average cost of capital
10 ("WACC"), which is consistent with the ratemaking treatment of other prepayments by
11 the Company and by customers. It is reasonable for the Company to earn a return on
12 the prepaid pension asset because the earnings on the prepaid pension asset are used

1 to reduce annual pension expense, thereby reducing the amount of pension expense
2 that customers pay in utility rates.

3 If the Commission decides to exclude the prepaid pension asset from rate base,
4 or if it decides to allow the Company to earn a return lower than the WACC return, the
5 annual pension expense for the Company should be calculated in a parallel manner.
6 Thus, if the prepaid pension asset is allowed to earn only a debt return, the expected
7 return on assets used to calculate annual pension expense for Colorado ratemaking
8 purposes should be restricted to a debt return.

9 Mr. Wickes next describes how a prepaid retiree medical asset arises, and he
10 recommends that the Company be allowed to earn a WACC return on its retiree medical
11 asset. That treatment is reasonable because the earnings on the retiree medical asset
12 are contributing to the Company's negative retiree medical expense, which reduces the
13 rates customers pay.

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GLOSSARY OF ACRONYMS AND DEFINED TERMS

<u>Acronym/Defined Term</u>	<u>Meaning</u>
ADIT	Accumulated Deferred Income Taxes
Commission	Colorado Public Utilities Commission
Public Service or the Company	Public Service Company of Colorado
CWC	Cash Working Capital
ERISA	Employee Retirement Income Security Act
EROA	Expected Return on Assets
FAS	Statement of Financial Accounting Standard
GAAP	Generally Accepted Accounting Principles
IRC	Internal Revenue Code
O&M	Operations and maintenance
VEBA	Volunteer Employees Beneficiary Association
WACC	Weighted Average Cost of Capital
Xcel Energy	Xcel Energy Inc.

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DIRECT TESTIMONY OF GENE H. WICKES

**I. INTRODUCTION, QUALIFICATIONS, PURPOSE OF TESTIMONY, AND
RECOMMENDATIONS**

1 **Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.**

2 A. My name is Gene H. Wickes. My business address is 555 17th Street, Suite
3 2050, Denver, Colorado 80202.

4 **Q. BY WHOM ARE YOU EMPLOYED AND IN WHAT POSITION?**

5 A. I am employed by Willis Towers Watson as a Senior Consultant and Actuary.

6 **Q. ON WHOSE BEHALF ARE YOU TESTIFYING IN THE PROCEEDING?**

7 A. I am testifying on behalf of Public Service Company of Colorado ("Public
8 Service," or the "Company"), a wholly owned subsidiary of Xcel Energy Inc.
9 ("Xcel Energy").

10 **Q. PLEASE SUMMARIZE YOUR EXPERIENCE AND QUALIFICATIONS.**

11 A. I have over 35 years of experience consulting with organizations on the financial
12 considerations of their pension programs. I am a Fellow of the Society of

1 Actuaries and a Fellow of the Conference of Consulting Actuaries. I have
2 testified or submitted prefiled testimony regarding the cost of pension plans and
3 retiree medical and life plans before the Colorado Public Utilities Commission
4 (“Commission”) and utility regulatory commissions in Arizona, Iowa, Minnesota,
5 Montana, Oklahoma, South Dakota, Texas, Utah, Washington, and Wyoming. A
6 statement of my education and relevant experience is set forth following my
7 Direct Testimony.

8 **Q. WHAT IS THE PURPOSE OF YOUR DIRECT TESTIMONY?**

9 A. The purpose of my Direct Testimony is to support the Company’s requests: (1) to
10 include a prepaid pension asset and a prepaid retiree medical asset in rate base;
11 and (2) to earn a return on those assets at the Company’s weighted average cost
12 of capital (“WACC”). I describe how the prepaid assets arise, and I explain why it
13 is reasonable and equitable for the Company to earn a WACC return on those
14 assets.

15 **Q. WHAT ARE YOUR RECOMMENDATIONS IN THIS CASE?**

16 A. I recommend that the Company be allowed to earn a return on the prepaid
17 pension and retiree medical assets at its WACC, just as customers receive a
18 WACC return on the prepayments they make. Moreover, it is equitable for the
19 Company to earn a WACC return on the prepaid asset balances because
20 customers are also earning a return on those balances.

21 If the Commission allows something other than a WACC return on the
22 prepaid assets, the Commission should extend the same treatment to the

1 calculation of current pension and retiree medical expense. Thus, if the
2 Commission decides to allow the Company to earn only a debt return on the
3 prepaid assets, as it did in the Company's last gas rate case, Proceeding No.
4 15AL-0135G, with respect to the prepaid pension asset,¹ customers should also
5 receive a debt return as the expected return used to calculate qualified pension
6 expense and retiree medical expense. That would increase the amount of
7 qualified pension expense and retiree medical expense included in rates, but
8 there is no rational basis to give the Company a debt return while giving
9 customers a higher return on the very same assets, particularly when the assets
10 exist only because of prepayments by the Company.

11 **Q. ARE YOU SPONSORING ANY ATTACHMENTS AS PART OF YOUR DIRECT**
12 **TESTIMONY?**

13 A. No.

14 **Q. HOW IS THE REMAINDER OF YOUR DIRECT TESTIMONY STRUCTURED?**

15 A. In Section II of my testimony, I describe how a prepaid pension asset is created,
16 and I explain why it is reasonable to include the prepaid pension asset in rate
17 base and to earn a WACC return on it. In Section III, I describe how the prepaid
18 retiree medical asset arises and explain that the Company should also be
19 allowed to include it in rate base and to earn a WACC return on it.

¹ In the Matter of the Advice Letter No. 876-Gas Filed by Public Service Company of Colorado to Increase Rates for All Natural Gas Sales and Transportation Services to Become Effective April 3, 2015, Proceeding No. 15AL-0135G, Decision Addressing Exceptions, Permanently Suspending Tariff Sheets, Establishing Rates, and Requiring Compliance Filings, Decision No. C16-0123 at 18 (Jan. 27, 2016).

1 **Q. DOES ANY OTHER COMPANY WITNESS ADDRESS ISSUES RELATED TO**
2 **COMPENSATION AND BENEFITS?**

- 3 A. Yes. Three other Company witnesses address compensation and benefit issues:
- 4 • Witness Sharon L. Koenig supports the Company's request to recover cash
5 compensation, including both base pay and incentive compensation.
 - 6 • Richard R. Schrubbe supports the annual expense amounts for non-cash
7 compensation and benefits, such as qualified pension expense, active
8 healthcare expense, and long-term disability expense, among others. Mr.
9 Schrubbe also provides Company-specific information relative to the prepaid
10 pension asset and the prepaid retiree medical asset.
 - 11 • John J. Reed, who is the Company's return-on-equity expert, explains that the
12 prepaid assets are funded with a mixture of debt and equity, and therefore the
13 assets should receive a return at the Company's WACC.

II. PREPAID PENSION ASSET

A. Pension Expense and Funding Requirements

1 **Q. WHAT TOPICS DO YOU ADDRESS IN THIS SUBSECTION OF YOUR DIRECT**
2 **TESTIMONY?**

3 A. In this subsection of my testimony, I explain how annual pension expense is
4 calculated and how pension contributions are made. The timing differences
5 between pension expense recognition and pension cash contributions give rise to
6 the prepaid pension asset.

7 **Q. PLEASE EXPLAIN THE DISTINCTION THAT YOU ARE DRAWING BETWEEN**
8 **PENSION EXPENSE AND A PENSION ASSET.**

9 A. When I use the term “pension expense,” I am referring to the annual cost amount
10 to recognize the Company’s qualified pension obligation accrued during that
11 year, which includes amounts that will be recorded to operation and maintenance
12 (“O&M”) expense, capital costs, and deferred balances. Annual pension expense
13 is calculated in accordance with Statement of Financial Accounting Standard
14 (“FAS”) 87,² which prescribes the rules that companies must follow in
15 determining whether their pension expense calculations comply with Generally
16 Accepted Accounting Principles (“GAAP”).

17 In contrast, the prepaid pension asset is an asset recorded on the
18 Company’s balance sheet. It represents the cash that the Company has

² In 2009, FAS 87 was renamed Accounting Standards Codification 715-30, but for the sake of simplicity and continuity with prior cases, I will continue to refer to it in this testimony as “FAS 87.”

1 contributed in excess of the cumulative amounts recognized as annual pension
2 expense.

3 **Q. HOW IS ANNUAL PENSION EXPENSE CALCULATED UNDER FAS 87?**

4 A. Annual pension expense is quantified under FAS 87 using the formula set forth in
5 Table GHW - D - 1:

Table GHW - D - 1

	Current service cost
+	Interest cost
-	Expected Return on Assets ("EROA")
+/-	Amortization of loss(gain) due to difference between expected and actual experience of plan assets or liabilities from prior periods
+	<u>Amortization of prior service cost/(credit)</u>
=	Annual pension cost

Mr. Schrubbe discusses the elements of annual pension expense in greater detail as part of his discussion of qualified pension expense.

6 **Q. ARE THE ANNUAL CASH FUNDING AMOUNTS FOR PENSION PLANS**
7 **DETERMINED UNDER THE SAME STANDARDS AS THE ANNUAL PENSION**
8 **COST?**

9 A. No. FAS 87 does not dictate how a company must fund the plan. The funding of
10 a qualified pension plan is determined based upon prudent business practices,
11 with constraints imposed by the requirements of the Internal Revenue Code
12 ("IRC") and the Employee Retirement Income Security Act of 1974 ("ERISA"), as
13 amended by the Pension Protection Act of 2006:

- 14
- There are minimum required contributions;

- 1 • There are maximum contributions that can be deducted for tax purposes;
- 2 and
- 3 • The Company has a fiduciary responsibility to prudently protect the
- 4 interests of the plan participants and beneficiaries.

5 The minimum and maximum funding rules set forth under ERISA, the IRC, and
6 the Pension Protection Act use accrual methodologies, but they are different from
7 the methodology used under FAS 87 to determine pension expense. Over the
8 long run, the cumulative employer cash contributions made to a plan and the
9 cumulative annual pension cost amounts should be equal. But in the short and
10 intermediate runs, there can be significant differences.

11 **Q. WHY ARE THE ANNUAL PENSION COST AND THE ANNUAL FUNDING**
12 **REQUIREMENTS ESTABLISHED IN ACCORDANCE WITH DIFFERENT**
13 **STANDARDS?**

14 **A.** The requirements for funding pension plans differ from the requirements for
15 calculating annual pension costs primarily because FAS 87 is designed to
16 present an accurate picture of a company's annual pension cost for financial
17 accounting purposes, whereas the pension funding requirements reflect different
18 (and sometimes conflicting) goals of Congress. On the one hand, the members
19 of Congress want to have pension plans funded so the pensions of their
20 constituents are adequately funded. On the other hand, Congress wants to limit
21 the level of tax deductions by employers. Over the years, Congress has
22 addressed its two conflicting goals at different times to address specific short-
23 term needs. Currently, the combined impact of competing sections of the IRC
24 has the following characteristics:

- 1 • Employers of adequately funded plans (as defined in Section 430 of the
2 IRC, as amended by the Pension Protection Act of 2006) generally have
3 flexibility in the amount that can be contributed in any one year so long as
4 the cash contribution falls in the range between the minimum amount
5 required and the amount that is deductible for tax purposes.
- 6 • For employers who slip below the threshold of funding adequacy in a
7 given year, a large minimum required contribution can be triggered and
8 benefit restrictions may apply.
- 9 • Given the differences between FAS 87 and the IRC funding rules, the
10 cumulative accounting expenses and the cumulative cash contributions
11 are rarely equal. Cumulative cash contributions in excess of the
12 cumulative accounting expenses result in a prepaid pension asset.³ The
13 prepaid pension asset represents the employer's cash contributions that
14 have not yet been reflected in the accounting expense.

B. Creation of a Prepaid Pension Asset

15 **Q. WHAT IS A PREPAID PENSION ASSET?**

16 A. A prepaid pension asset represents the difference between: (1) the cumulative
17 actuarially determined annual pension expense calculated in accordance with
18 FAS 87 since the plan's inception, and (2) the cumulative cash amounts
19 contributed by the Company to the pension trust fund since the plan's inception.

20 **Q. CAN YOU PROVIDE AN EXAMPLE OF HOW THE DIFFERENCE ARISES?**

21 A. Yes. Suppose that the pension plan has been in existence for five years, and that
22 the cash contribution to the pension trust for each of the five years has been

³ If the annual pension expense recognized under FAS 87 exceeds the pension contributions in a given year, the prepaid pension asset will decline; if the annual pension expense is less than the pension contributions in a given year, the prepaid asset will increase.

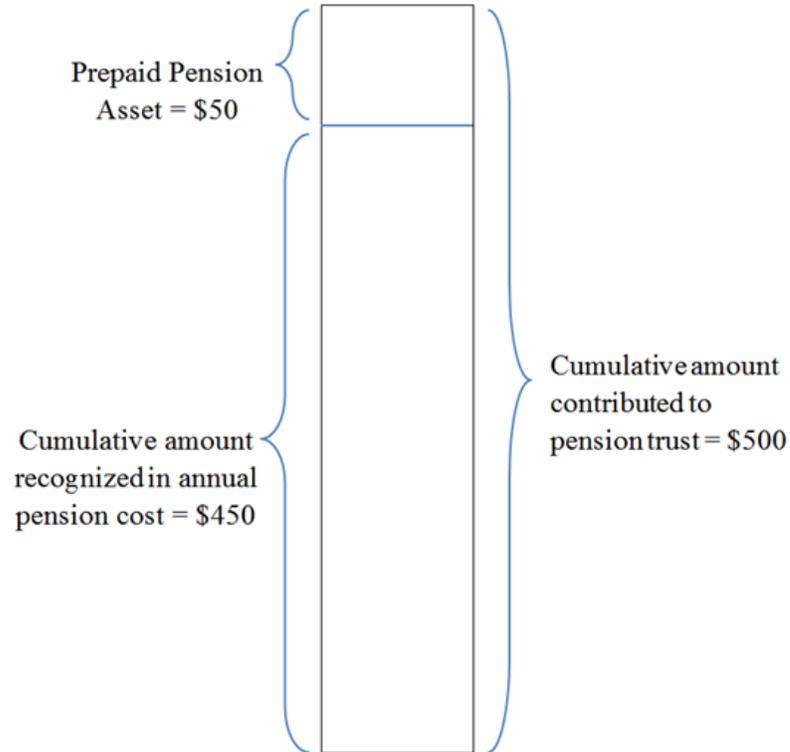
1 \$100 million, whereas the annual pension expense calculated in accordance with
2 FAS 87 has been \$90 million in each of those five years. Table GHW - D - 2
3 shows how the excess of cash contributions each year creates a cumulative
4 prepaid pension asset:

Table GHW - D - 2 (amounts in millions)

Year	Pension Contribution	Annual Pension Expense	Cumulative Prepaid Pension Asset
1	\$100	\$90	\$10
2	\$100	\$90	\$20
3	\$100	\$90	\$30
4	\$100	\$90	\$40
5	\$100	\$90	\$50
Total	\$500	\$450	\$50

5 At the end of the five year period, the utility has made cumulative cash
6 contributions of \$500 million and has recognized cumulative annual pension
7 expense of \$450 million, which produces a prepaid pension asset of \$50 million,
8 as shown in Figure GHW - D - 1 (next page):

Figure GHW - D - 1⁴



- 1 **Q. CAN A UTILITY WITHDRAW THE PREPAID PENSION ASSET AND USE IT**
2 **TO FUND CAPITAL REQUIREMENTS OR TO PAY FOR O&M EXPENSE?**
3 A. No. Federal law prohibits the withdrawal of any amounts from the pension trust
4 fund except for the payment of benefits and plan expenses. After the
5 contributions are made, they are essentially locked away.

⁴ The amounts in this figure and the other figures in my testimony are illustrative only. They do not represent Public Service's actual pension trust fund balances or its prepaid pension asset balance.

1 **Q. IS IT ALSO POSSIBLE FOR THE CUMULATIVE RECOGNIZED ANNUAL**
2 **PENSION EXPENSE TO BE HIGHER THAN THE CUMULATIVE**
3 **CONTRIBUTIONS?**

4 A. Yes. That leads to an unfunded pension liability, which would be subtracted from
5 rate base. In fact, it is my understanding that Public Service currently has an
6 unfunded pension liability for its non-qualified pension plan, and that liability is
7 used to reduce rate base.

C. Rationale for Allowing WACC Return on Prepaid Pension Asset

8 **Q. WHAT IS YOUR RECOMMENDATION WITH RESPECT TO THE**
9 **RATEMAKING TREATMENT OF THE COMPANY'S PREPAID PENSION**
10 **ASSET?**

11 A. I recommend that the prepaid pension asset be included in rate base and that it
12 be allowed to earn a return at the Company's WACC. In my experience, the
13 general ratemaking practice is for utility prepayments to be added to rate base
14 and for customer prepayments to be subtracted from rate base. In both
15 instances, the prepayment amount earns a return at the utility's WACC. For
16 example, the cash working capital ("CWC") balance represents working capital
17 advanced by either shareholders or customers. If the CWC balance is positive,
18 the positive amount is added to rate base, and Public Service earns a return on
19 the balance at its WACC. If the CWC balance is negative, the negative amount is
20 subtracted from rate base, and thus Colorado retail customers effectively avoid
21 paying a WACC return on the portion of rate base that is offset by the negative
22 CWC balance.

1 It is also my understanding that customers receive the benefit of a
2 reduced rate base attributable to accumulated deferred income taxes (“ADIT”).
3 ADIT represents a prepayment by customers of taxes that the utility does not yet
4 owe the federal government, so the ADIT amount is reduced from rate base.

5 The prepaid pension asset is no different. It represents a prepayment by
6 the utility of an amount that will eventually be recognized as annual pension
7 expense. Moreover, it is reasonable and equitable to include the prepaid pension
8 asset in rate base and for the Company to earn a WACC return on it because
9 customers pay lower rates as a result of the prepaid pension asset.

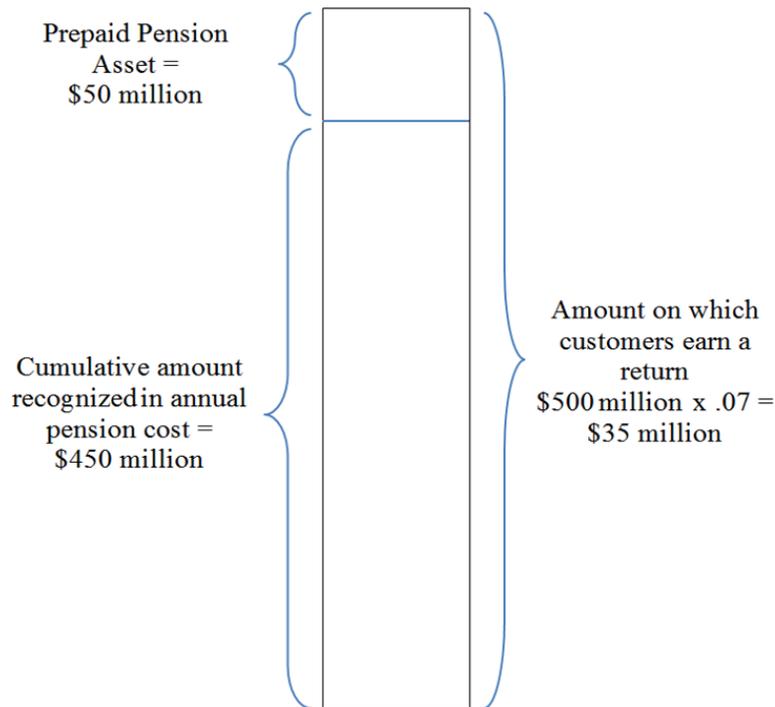
10 **Q. WHAT DO YOU MEAN WHEN YOU STATE THAT CUSTOMERS ARE PAYING**
11 **LOWER RATES AS A RESULT OF THE PREPAID PENSION ASSET?**

12 A. As I explained in an earlier part of my Direct Testimony, one of the components
13 of the annual pension expense calculation is the EROA, which is the return that
14 the pension trust is expected to earn on the assets in the trust in a given year.
15 Suppose, for example, that a pension trust has assets of \$500 million and is
16 expected to earn a return of seven percent in the current year. Under those
17 assumptions, \$35 million ($\$500 \text{ million} \times 7 \text{ percent}$) would be included in the
18 annual pension expense calculation as the EROA. As I explained in the previous
19 section, the EROA is offset against the positive elements of the pension expense
20 calculation, such as service cost and interest cost. Therefore, in this example, the
21 return on the pension trusts would reduce current annual pension expense by
22 \$35 million, thereby allowing customers to avoid paying \$35 million of pension
23 expense in utility rates.

1 **Q. DOES THE TRUST FUND AMOUNT THAT IS MULTIPLIED BY THE EROA**
2 **INCLUDE THE ENTIRE TRUST FUND BALANCE, INCLUDING THE PREPAID**
3 **ASSET?**

4 A. Yes. As shown in Figure GHW - D - 2, customers are receiving a return on all of
5 the assets in the pension trust, not just the dollars that have been recognized in
6 annual pension expense during the prior years.

Figure GHW - D - 2



7 That means all of the assets in the trust, including the assets that comprise the
8 prepaid pension asset, are used for the calculation that lowers pension expense,
9 which lowers rates paid by customers.

1 **Q. DOES THE FACT THAT CUSTOMERS ARE RECEIVING A RETURN ON THE**
2 **ENTIRE PREPAID PENSION ASSET JUSTIFY INCLUDING THE PREPAID**
3 **ASSET IN RATE BASE AND ALLOWING THE COMPANY TO EARN A**
4 **RETURN ON IT?**

5 A. Yes. As I have explained, the return on the prepaid pension asset reduces
6 annual pension expense, which causes customers to pay lower rates. Consider,
7 for example, the scenario depicted in Figure GHW - D - 2, in which customers
8 are earning a seven percent return on a \$50 million prepaid pension asset. That
9 reduces annual pension expense by \$3.5 million, which means that customers
10 pay \$3.5 million less in rates.

11 **Q. IN PROCEEDING NO. 15AL-0135G, THE COMPANY'S LAST GAS RATE**
12 **CASE, THE COMMISSION ALLOWED THE PREPAID PENSION ASSET TO**
13 **BE INCLUDED IN RATE BASE BUT ALLOWED THE COMPANY TO EARN**
14 **ONLY A DEBT RETURN. SHOULD THE COMMISSION FOLLOW THAT**
15 **PRECEDENT IN THIS CASE FOR THE PREPAID PENSION ASSET?**

16 A. No. Both economic and equitable considerations lead to the conclusion that the
17 Company should earn a WACC return on the prepaid pension asset, not a debt
18 return. First, the EROA, which is the rate that is used for calculating the annual
19 pension expense, is higher than a debt rate. There is no basis for restricting the
20 Company to a debt rate when customers are given the benefit of the higher
21 EROA rate in the annual pension expense calculation.

1 Second, as I discussed earlier, customers are allowed to earn a WACC
2 return on the prepayments they make, such as CWC and ADIT. It would be
3 inequitable to force the Company to accept a lower return for the prepayments it
4 makes.

5 Third, as discussed by Mr. Reed, Public Service has funded the pension
6 trust with a mixture of debt and equity, and therefore it is entitled to a return that
7 reflects both elements of cost. Allowing only a debt return assumes that the
8 prepaid assets were funded solely by debt, which is simply not true.

9 Fourth, if the Commission continues to allow the Company to earn only a
10 debt return on the amounts it contributes to the trusts, it will serve as a
11 disincentive for Public Service to make the contributions necessary to maintain
12 the plans' funded status. And if the plan funded status declines as a result,
13 customers will incur additional Pension Benefit Guaranty Corporation premiums,
14 as discussed by Mr. Schrubbe.

D. Effect of Negative Pension Expense

15 **Q. PLEASE EXPLAIN WHAT NEGATIVE PENSION EXPENSE IS.**

16 A. As I testified earlier, the annual qualified pension expense is the net of five cost
17 components:

- 18 1. Current service cost;
- 19 2. Interest cost;
- 20 3. EROA;
- 21 4. Amortization of loss/(gain) due to difference between expected and
22 actual experience of plan assets or liabilities from prior periods; and

1 5. Amortization of prior service cost/(credit).

2 Two of those cost elements (current service cost and interest cost) give rise to
3 expense. The EROA is an offset to expense. A prior-period loss increases
4 current expense, whereas a prior-period gain offsets current expense. The
5 amortization of prior service cost/(credit) reflects costs or savings associated with
6 changes in benefits over time and can either increase expense or offset expense
7 depending on the actions the Company has taken to change the benefit levels.

8 Negative pension expense refers to the circumstance in which the
9 combination of the EROA and the amortization of prior-period gains (including
10 prior service credits) is greater than the combination of the current service cost,
11 the interest cost, and prior-period losses (including prior service costs).
12 Expressed mathematically, negative pension expense arises when the following
13 circumstances are present:

14 $(\text{EROA} + \text{Prior-Period Gains}) > (\text{Service Cost} + \text{Interest Cost} + \text{Prior-Period Losses})^5$

15 **Q. HOW DOES NEGATIVE PENSION EXPENSE AFFECT THE PREPAID**
16 **PENSION ASSET?**

17 **A.** As I testified earlier, the prepaid pension asset is the difference between
18 cumulative cash contributions to the pension trust fund and cumulative
19 recognized pension expense. When the annual pension expense is negative in a
20 particular year (i.e., when the EROA and gains from prior periods exceed the
21 other elements of annual pension cost), it reduces the cumulative recognized
22 pension expense. That increases the difference between the cumulative cash

⁵ This formula ignores the amortization of prior service costs or credits.

1 contributions and the cumulative recognized pension expense, which increases
2 the balance of the prepaid pension asset.

3 **Q. FOR RATEMAKING PURPOSES, DOES IT MAKE A DIFFERENCE WHETHER**
4 **THE PREPAID PENSION ASSET IS DERIVED FROM PUBLIC SERVICE'S**
5 **CONTRIBUTIONS OR FROM NEGATIVE PENSION EXPENSE?**

6 A. No. The manner in which the prepaid pension asset came into being is irrelevant
7 for purposes of determining the effect on the Company and customers.
8 Regardless of whether the prepaid pension asset arose solely from contributions
9 or from a combination of contributions and negative pension expense, the result
10 is a decrease in annual pension expense charged to customers, which reduces
11 the amount that the Company recovers in the cost of service. In effect, Public
12 Service is forgoing recovery of revenues from customers in an amount that is
13 equal to the amount of the negative expense, but the Company cannot obtain
14 reimbursement of that payment through a distribution from the trust. Thus,
15 negative pension expense prevents the Company from recovering its full cost of
16 providing service to customers.

17 **Q. PLEASE EXPLAIN HOW NEGATIVE PENSION EXPENSE PREVENTS THE**
18 **COMPANY FROM RECOVERING ITS FULL COST OF SERVICE.**

19 A. Suppose the Company has negative pension expense of \$5 million because the
20 combination of the EROA and prior-period gains (if any) is larger than the
21 combination of the service cost, interest cost, and prior-period losses (if any).⁶
22 Further suppose that, before considering the annual pension expense, the

⁶ For this example, I am assuming there is no amortization of prior service cost or credits.

1 Company's cost of service shows that the Company has \$100 million of O&M
2 expense. Adding the negative pension expense to the \$100 million results in an
3 O&M revenue requirement of \$95 million, which is the amount that the utility is
4 allowed to recover from customers, even though it will actually cost the Company
5 \$100 million in O&M expense to provide service. The \$5 million of negative
6 pension expense means that the pension trust has \$5 million of earnings that are
7 not needed to satisfy the current pension expense obligations, but the Company
8 cannot withdraw the negative pension expense from the trust because of the
9 ERISA prohibition that I discussed earlier. Thus, negative pension expense
10 prevents the Company from recovering its full cost of service. The Company can
11 be made whole, however, by allowing the prepaid pension asset to be included in
12 rate base and by allowing the Company to earn a WACC return on it.

13 **Q. WHO BENEFITS FROM THE NEGATIVE PENSION EXPENSE?**

14 A. The Company's customers obviously benefit from the negative pension expense
15 through a reduced cost of service. Moreover, the requirement that the prepaid
16 pension asset, including any portion attributable to negative pension expense,
17 remain in the trust benefits customers in future years, because it creates more
18 assets on which to earn a return in those future years. In fact, even during
19 periods when there is not an active rate proceeding to directly adjust rates,
20 negative pension expense benefits customers because it reduces the need for
21 incremental rate cases. From the perspective of Public Service as a whole, there
22 is no financial benefit from the gains of the pension trust because there is no
23 positive cash flow back to the Company, even though the negative pension

1 expense must be recorded for financial statement purposes. However, if
2 customers receive a reduction in cost of service as a result of the negative
3 pension expense, there is both benefit to customers and a detriment to Public
4 Service because the customer cost reduction is not offset by an actual reduction
5 in cash outflow for Public Service. That is why it is necessary for the Company to
6 earn a WACC return on the prepaid pension asset.

E. Alternative Recommendations on Prepaid Pension Asset

7 **Q. THUS FAR YOU HAVE DISCUSSED YOUR RECOMMENDATION THAT THE**
8 **COMMISSION ALLOW THE COMPANY TO INCLUDE THE PREPAID**
9 **PENSION ASSET IN RATE BASE AND TO EARN A WACC RETURN ON IT.**
10 **DO YOU HAVE AN ALTERNATIVE RECOMMENDATION IF THE**
11 **COMMISSION DOES NOT ACCEPT YOUR PRIMARY RECOMMENDATION?**

12 A. Yes. If the Commission decides to exclude the prepaid pension asset from rate
13 base, or if it decides to allow the Company to earn only a debt return on the
14 prepaid pension asset, I recommend parallel treatment with respect to pension
15 expense.

16 **Q. PLEASE EXPLAIN WHAT YOU MEAN BY “PARALLEL TREATMENT”.**

17 A. By “parallel treatment,” I mean that the Commission should treat customers and
18 the Company the same with respect to the prepaid pension asset. Thus, if the
19 Commission decides to exclude the prepaid pension asset from rate base, the
20 earnings on the prepaid pension asset should not be included in the calculation
21 of annual pension expense, which would increase that expense. It would be

1 inequitable to deny the Company a return on the prepaid pension asset while
2 providing to customers all the benefits arising from the existence of this asset.
3 The entire prepaid pension asset produces investment income to offset pension
4 expenses, regardless of when the amounts were contributed or realized.

5 Similarly, if the Commission allows the Company to earn only a debt
6 return on the prepaid pension asset, the annual pension expense used for
7 ratemaking for Public Service should be calculated using a debt return as the
8 expected return for the prepaid portion of the pension asset balance. There is no
9 rational basis to give customers the benefit of the higher EROA return if the
10 Company is limited to a debt return.

11 **Q. ARE YOU RECOMMENDING THAT THE COMMISSION EXCLUDE THE**
12 **RETURN ON THE PREPAID PENSION ASSET FROM RATE BASE, OR THAT**
13 **THE COMMISSION REQUIRE ANNUAL PENSION EXPENSE TO BE**
14 **CALCULATED USING A DEBT RETURN FOR THE EROA?**

15 A. No. My primary recommendation is that the Commission allow the Company to
16 earn a WACC return on the prepaid pension asset and to allow annual pension
17 expense to be calculated by applying the EROA to the prepaid portion of the
18 pension assets. For the reasons described by Mr. Schrubbe, customers are
19 better off with the prepaid pension asset being included in rate base and with it
20 being allowed a WACC return than they would be if the prepaid pension asset
21 were disregarded for ratemaking purposes. But if the Commission were to
22 exclude the prepaid pension asset from rate base, it should also exclude the
23 return on the prepaid asset from the calculation of annual pension expense. And

1 if the Commission restricts the company to a debt return on the prepaid pension
2 asset, the EROA used for purposes of calculating pension expense used for
3 ratemaking for Public Service should be limited to a debt return as well.

III. PREPAID RETIREE MEDICAL ASSET

A. Creation of Prepaid Retiree Medical Asset

1 **Q. WHAT TOPIC DO YOU DISCUSS IN THIS SECTION OF YOUR DIRECT**
2 **TESTIMONY?**

3 A. I discuss the Company's request to include its prepaid retiree medical asset in
4 rate base.⁷

5 **Q. WHAT IS A PREPAID RETIREE MEDICAL ASSET?**

6 A. A prepaid retiree medical asset is similar to a prepaid pension asset, except that
7 it represents the difference between: (1) the cumulative annual retiree medical
8 expense calculated under FAS 106 since the inception of FAS 106 accounting
9 requirements starting in 1993;⁸ and (2) the cumulative cash outlays to fund
10 benefits under the plan, either through contributions made to the FAS 106 trust
11 by the Company or direct payment of plan benefits over the same period of time.⁹

B. Effect of Negative Retiree Medical Expense

12 **Q. PLEASE EXPLAIN WHAT NEGATIVE RETIREE MEDICAL EXPENSE IS.**

13 A. Similar to pension expense, the annual retiree medical expense is the net of five
14 cost components:

15 1. Current service cost;

⁷ Retiree medical expense calculated under FAS 106 is sometimes referred as Other Post-Employment Benefits, or "OPEB." To minimize the acronyms in my testimony, I will use the phrase "retiree medical" rather than "OPEB."

⁸ Prior to 1992, retiree medical plans were accounted as a "pay-as-you-go" expense, where the annual expense was equal to the cash outlay for the benefits.

⁹ The assets of a retiree medical plan are typically held in a Voluntary Employee Beneficiary Association ("VEBA") trust. Benefits are not required to be funded exclusively through a trust.

- 1 2. Interest cost;
- 2 3. EROA;
- 3 4. Amortization of loss/(gain) due to difference between expected and actual
- 4 experience of plan assets or liabilities from prior periods; and
- 5 5. Amortization of prior service cost/(credit).

6 Negative retiree medical expense refers to the circumstance in which the
7 combination of the EROA, the prior-period gains (if any) and the amortization of
8 prior service credit is greater than the combination of the current service cost, the
9 interest cost, and the prior-period losses (if any). In the Company's case, the
10 amortization of prior service cost/(credit) is an offset to expense due to changes
11 the Company has made to reduce benefit levels.

12 **Q. HAS THE COMPANY HAD NEGATIVE RETIREE MEDICAL EXPENSE IN**
13 **RECENT YEARS?**

14 A. Yes. Public Service has had negative retiree medical expense since 2014. Prior
15 to that, Public Service had positive retiree medical expense.

16 **Q. WHAT HAS CAUSED THE RETIREE MEDICAL EXPENSE TO BE NEGATIVE?**

17 A. The negative retiree medical expense for Public Service is primarily due to two
18 reasons:

- 19 1. The Company has reduced the benefit levels over time, resulting in
20 reduced liabilities and lower retiree medical expense. However, the
21 Company continued to fund the benefits as required under a 1991 rate
22 order. In that order, the Company was required to fund the amounts

1 recovered in rates into the trust. Funding of the benefits ceased once the
2 retiree medical expense became negative; and

3 2. Due to the funding of the plan, the expected return on the retiree medical
4 assets has been greater than the sum of the other components of retiree
5 medical cost. Stated simply, the combination of the amortization of prior
6 service credit due to the reduced benefits and the assumed investment
7 return on the plan assets was greater than the cost elements in the plan's
8 expense.

9 **Q. HOW IS THE NEGATIVE RETIREE MEDICAL EXPENSE TREATED FOR**
10 **RATEMAKING PURPOSES IN THE COMPANY'S COST OF SERVICE?**

11 A. The negative retiree medical expense is credited to customers as a reduction to
12 the cost of service.

13 **Q. FOR RATEMAKING PURPOSES, DOES IT MAKE A DIFFERENCE WHETHER**
14 **THE PREPAID RETIREE MEDICAL ASSET IS DERIVED FROM PUBLIC**
15 **SERVICE CONTRIBUTIONS OR FROM NEGATIVE RETIREE MEDICAL**
16 **EXPENSE?**

17 A. No. Similar to a prepaid pension asset, there is no question that customers reap
18 the benefit of that prepaid retiree medical asset because it remains in the trust
19 and customers earn a return on it. That return is used to lower annual retiree
20 medical expense, reducing the retiree medical expense included in the cost of
21 service.

1 **Q. SHOULD THE COMMISSION APPROVE THE COMPANY'S REQUEST TO**
2 **INCLUDE THE PREPAID RETIREE MEDICAL ASSET IN RATE BASE?**

3 A. Yes. The reasons that I discussed in connection with the prepaid pension asset
4 also apply to the retiree medical asset:

- 5 • The negative retiree medical expense is currently reducing the cost of
6 service, thereby lowering the rates paid by customers;
- 7 • The retiree medical asset is a prepayment by the Company, and it should be
8 treated consistently with other prepayments, such as CWC and ADIT; and
- 9 • Customers effectively earn a return on the retiree medical asset because the
10 EROA reduces current annual retiree medical expense.

11 There is no valid basis to remove the prepaid retiree medical asset from rate
12 base, or to allow it to earn less than a WACC return.

13 **Q. DO YOU HAVE ANY ALTERNATIVE RECOMMENDATIONS WITH RESPECT**
14 **TO THE PREPAID RETIREE MEDICAL ASSET?**

15 A. Yes. As with the prepaid pension asset, I recommend that the Commission treat
16 the prepaid retiree medical asset consistently from both the customers' and the
17 Company's view. If the Commission disallows the prepaid retiree medical asset
18 from rate base, it should also eliminate the return on the prepaid asset when
19 calculating annual retiree medical expense. And if the Commission allows the
20 Company to earn only a debt return on the prepaid retiree medical asset, it
21 should order that a debt return be applied to the prepaid portion of the VEBA

1 trust for purposes of calculating Public Service's annual retiree medical expense
2 for purposes of ratemaking in Colorado.

3 **Q. DOES THIS CONCLUDE YOUR DIRECT TESTIMONY?**

4 **A.** Yes, it does.

Statement of Qualifications

Gene H. Wickes

Gene Wickes leads the Exchange Solutions segment at Willis Towers Watson, and is the executive sponsor of the Willis Towers Watson integration team. Previously, Gene was the managing director for Towers Watson's Benefits segment. He has 39 years of experience consulting on retirement, actuarial, plan administration and other human resource issues. In particular, Gene has over 30 years of experience testifying or submitting pre-filed testimony regarding the cost of pension plans and retiree medical and life plans before utility regulatory commissions in Arizona, Colorado, Iowa, Minnesota, Montana, Oklahoma, South Dakota, Texas, Utah, Washington, and Wyoming. Gene attended Brigham Young University, where he received a bachelor's degree in mathematics and master's degrees in mathematics and economics. Gene is a Fellow of the Society of Actuaries and a Fellow of the Conference of Consulting Actuaries.

BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF COLORADO

* * * *

RE: IN THE MATTER OF ADVICE LETTER)
NO. 912-GAS FILED BY PUBLIC SERVICE)
COMPANY OF COLORADO TO REVISE)
ITS COLORADO PUC NO. 6-GAS TARIFF) PROCEEDING NO. 17AL-_____G
TO IMPLEMENT A GENERAL RATE)
SCHEDULE ADJUSTMENT AND OTHER)
RATE CHANGES EFFECTIVE ON 30-)
DAYS NOTICE.

AFFIDAVIT OF GENE H. WICKES
PUBLIC SERVICE COMPANY OF COLORADO

I, Gene H. Wickes being duly sworn, state that the Direct Testimony and attachments were prepared by me or under my supervision, control, and direction; that the Testimony and attachments are true and correct to the best of my information, knowledge and belief; and that I would give the same testimony orally and would present the same attachments if asked under oath.

Dated at Arlington, Virginia this Twenty Fourth day of May 2017.



Gene H. Wickes
Senior Consultant and Actuary
Willis Towers Watson

Subscribed and sworn to before me this 24 day of May, 2017.



Notary Public

My Commission expires May 31, 2017

