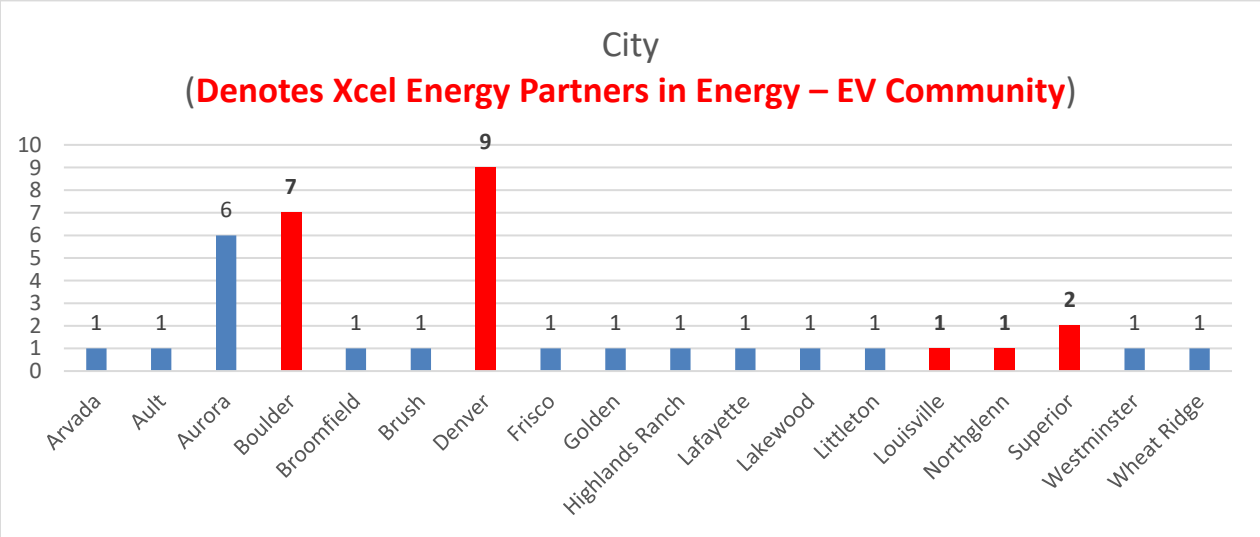
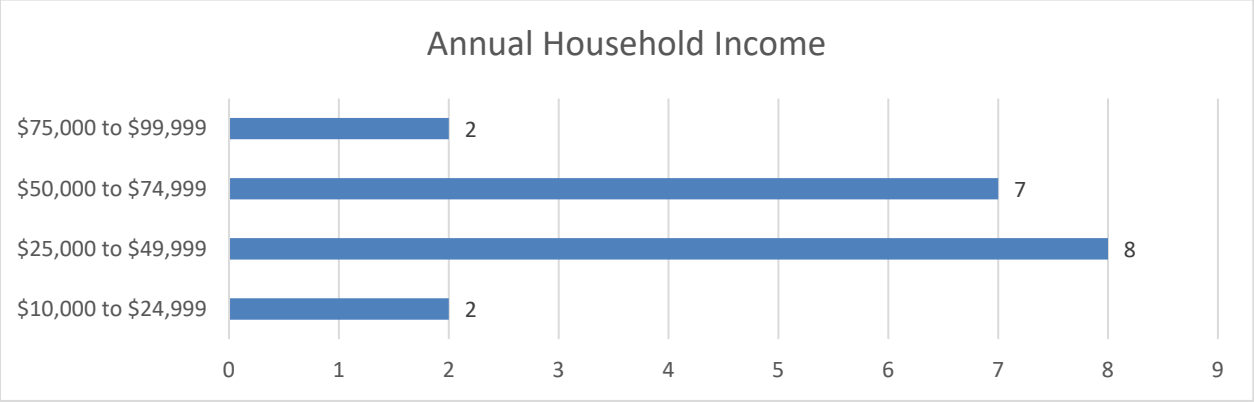
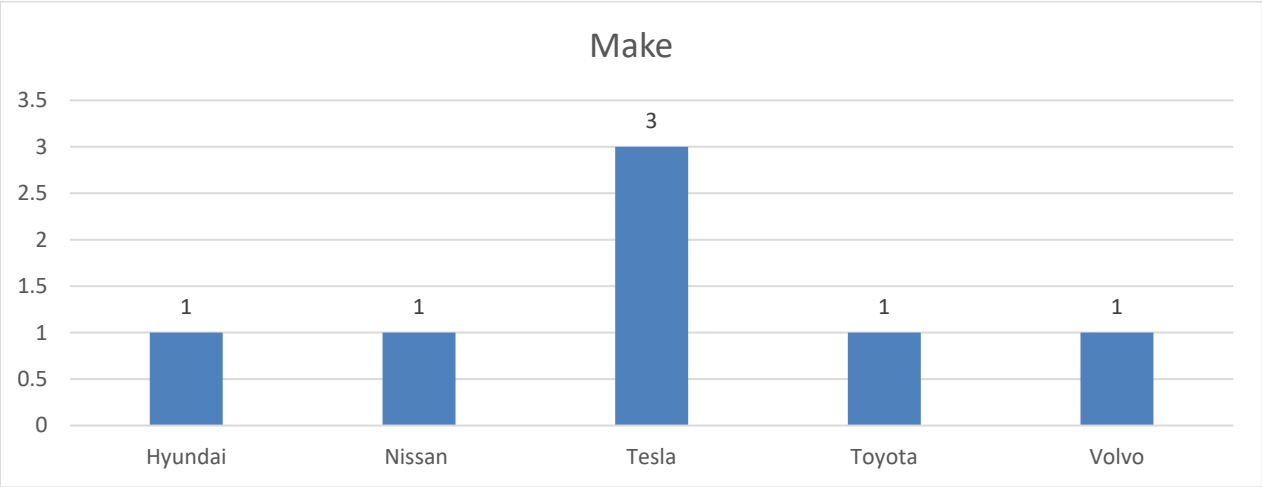
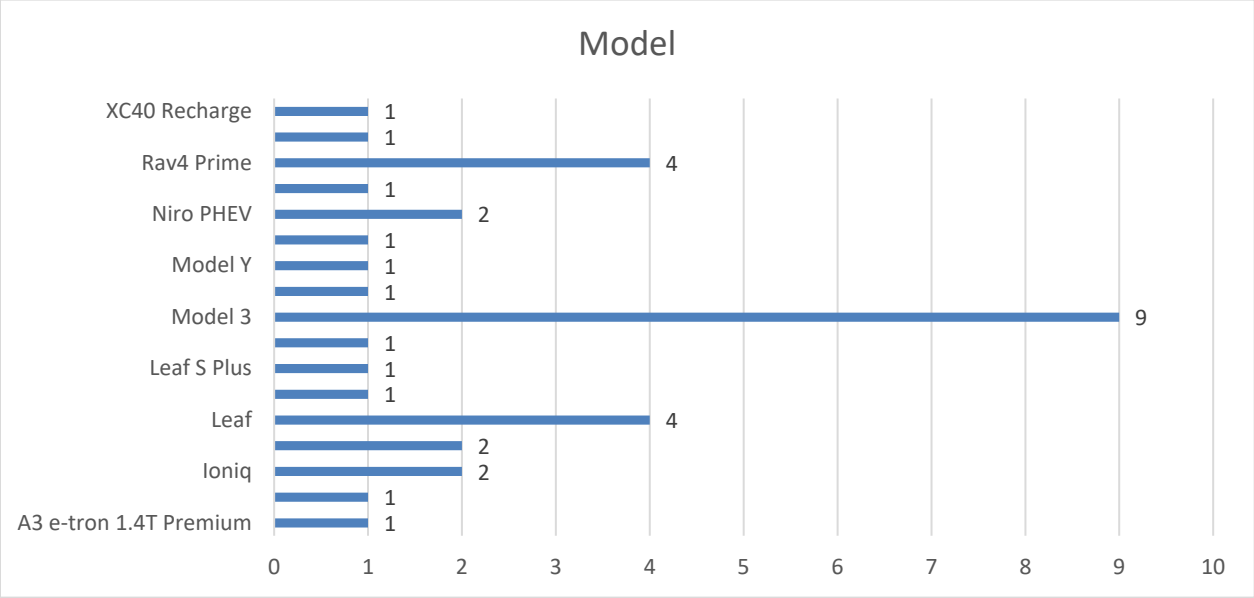
ATTACHMENT B

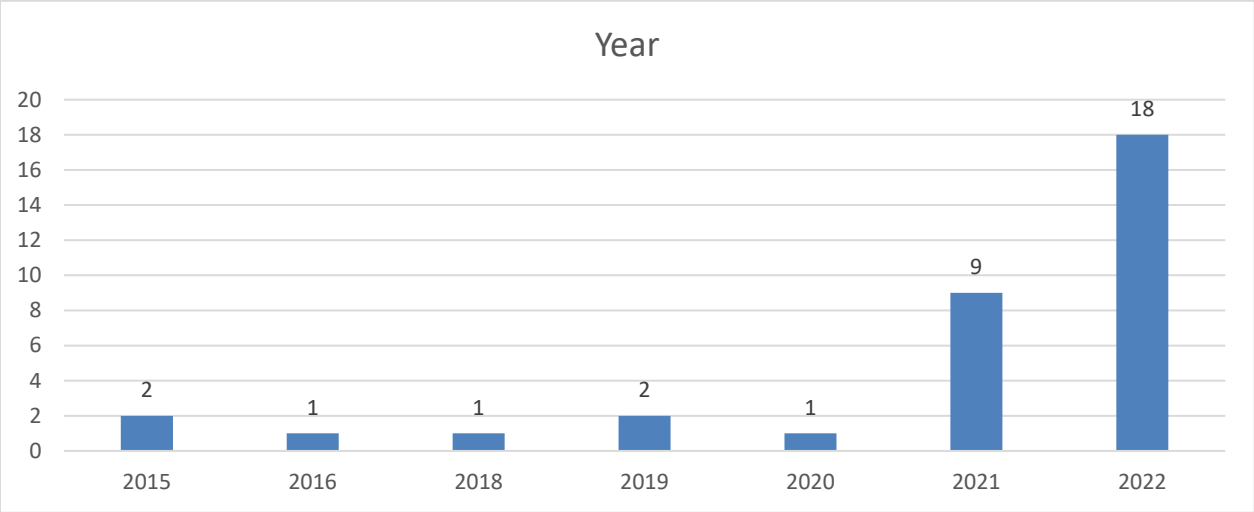
Information specific to participants of the EV purchase and lease rebate program. Please note, the Company has not received enough responses to report purchase price but will report in the future when available.

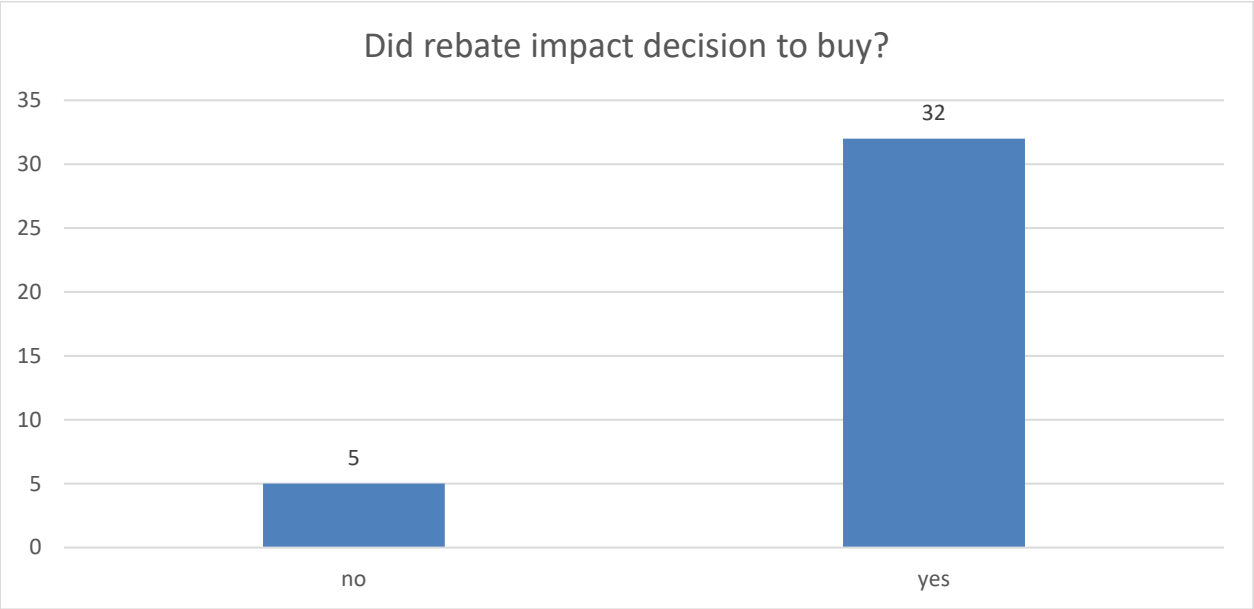


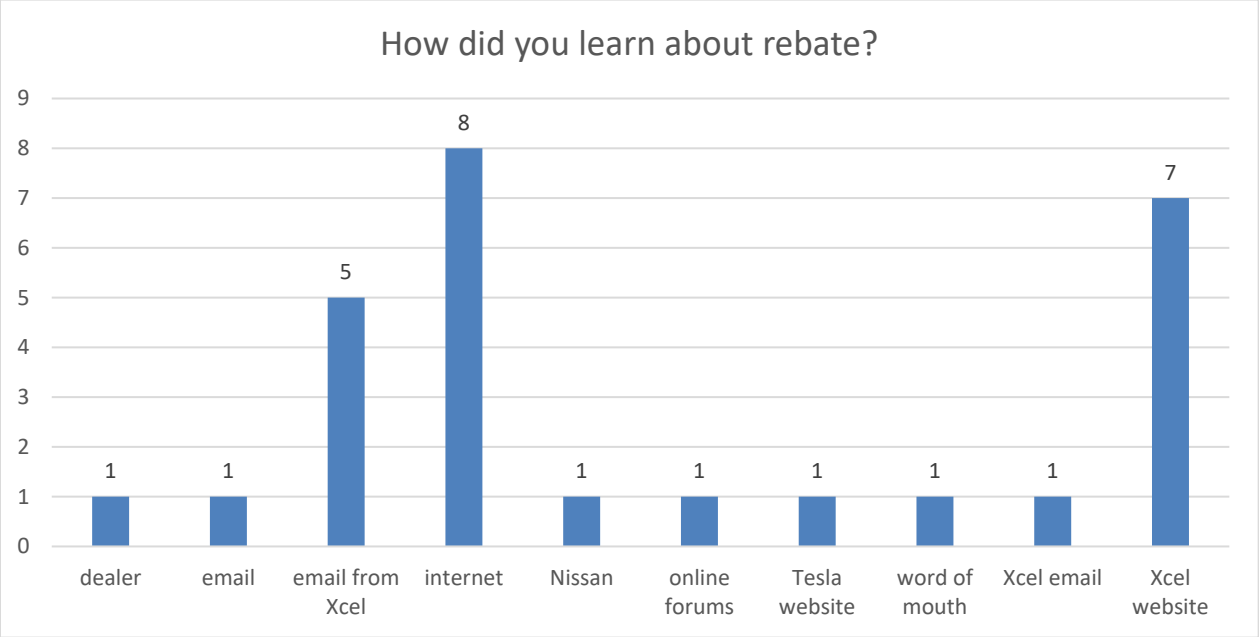



Make
3.5
3
2.5
2
1.5
1
0.5
0
1
1
3
1
1
Hyundai
Nissan
Tesla
Toyota
Volvo


Model
XC40 Recharge
Rav4 Prime
Niro PHEV
Model Y
Model 3
Leaf S Plus
Leaf
Ioniq
A3 e-tron 1.4T Premium
1
1
4
1
2
1
1
1
9
1
1
1
4
2
2
1
1
0
1
2
3
4
5
6
7
8
9
10


Year
20
18
16
14
12
10
8
6
4
2
0
2
1
1
2
1
9
18
2015
2016
2018
2019
2020
2021
2022


Did rebate impact decision to buy?
35
30
25
20
15
10
5
0
5
32
no
yes


How did you learn about rebate?
9
8
7
6
5
4
3
2
1
0
1
1
5
8
1
1
1
1
1
7
dealer
email
email from Xcel
internet
Nissan
online forums
Tesla website
word of mouth
Xcel email
Xcel website