

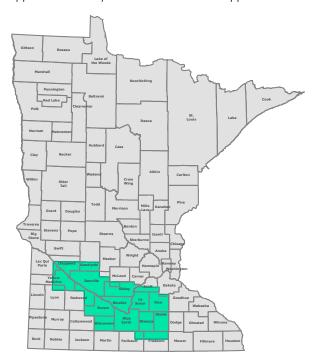
## Community Relations Managers

## Helping our business and communities work toward positive outcomes together

We're strongly committed to the communities we serve and our relationship with them is of the utmost importance. Right here in Minnesota, there's a team of community relations managers whose primary purpose is to work with local governments and community leaders. Our relationship work is extensive — from negotiating franchise agreements to community-level outage communications to working on complex permitting approvals and spurring growth. We're here to help advocate for positive outcomes that work well for both our company and the communities we serve.

## Here are examples of our team's involvement:

- Maintain relationships and advocate for company initiatives and policies with community stakeholders, including local elected officials
- Lead outreach to local government officials about company projects
- Spur company growth and economic development opportunities
- Facilitate complex permit approvals for company assets, including generation, transmission and distribution facilities for electric and natural gas
- Promote our products and services to both business and residential customers
- Maintain and negotiate franchise agreements with communities
- Oversee neighborhood-level outage inquiries and resolutions
- Support community events and volunteer opportunities





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## **Major Company Assets:**

- Wilmarth RDF Plant and Landfill
- CapX

Managed cities	74			
	Belle Plaine Belview Bird Island Blomkest Buffalo Lake Butterfield Clara City Clarkfield Clarks Grove Clements Cleveland Cobden Cottonwood Courtland Danube Delhi Dundas Eagle Lake Echo	Elko New Market Elysian Evan Faribault Franklin Gaylord Gibbon Good Thunder Granite Falls Green Isle Hanley Falls Hartland Hazel Run Hector Henderson Janesville Kilkenny Lafayette	Lake Lillian Lonsdale Madelia Madison Lake Manchester Mankato Mapleton Maynard Medford Minnesota Lake Montevideo Morgan Morristown Morton New Auburn New Prague New Richland Nicollet North Mankato	Northfield Olivia Owatonna Pemberton Prinsburg Raymond Renville Roseland Sacred Heart Skyline St. Clair Waldorf Waseca Waterville Watson Wegdahl Wood Lake
Managed counties	17			
	Blue Earth County Brown County Chippewa County Cottonwood County Faribault County Freeborn County LeSeuer County Lyon County Nicollet County Redwood County Renville County Rice County Sibley County Steele County Waseca County Watonwan County			

See a full listing of Minnesota community relations managers and the areas they serve at **xcelenergy.com/Community**.

