

# Energy Efficiency Specialist and Account Manager Contact List

## GET THE RIGHT INFORMATION WITH YOUR FIRST CALL

Having the right information can help you determine who to contact for different types of product ideas, training opportunities or other concerns related to our energy efficiency programs for Minnesota business customers. Following is a quick summary of who can best serve your different needs.

### Energy Efficiency Specialists in the Business Solutions Center (BSC)

Our energy efficiency specialists in the BSC serve our small- to mid-sized business customers and help them develop their long-term energy management plans. They are available to help you:

- Provide free ENERGY STAR® benchmarking as the critical first step in understanding your utility costs
- Utilize energy modeling end use profiling to uncover best energy efficiency opportunities
- Uncover potential energy savings for your facility with our energy audits
- Consider next generation energy efficiency technologies
- Learn about program details, restrictions and time frames for responses
- Develop financial cases, including supplement project bids with rebate estimates
- Work together to complete a customer proposal or project, and to work through the rebate application process

Phone: 1-855-839-8862

Fax: 1-800-311-0050

Email: [energyefficiency@xcelenergy.com](mailto:energyefficiency@xcelenergy.com)

### Energy Efficiency Specialists

**Matt Biren**

715-737-4473  
[matthew.d.biren@xcelenergy.com](mailto:matthew.d.biren@xcelenergy.com)

**Donna Crespin**

303-571-6439  
[donna.crespin@xcelenergy.com](mailto:donna.crespin@xcelenergy.com)

**Scott Heimstead**

715-737-4210  
[scott.g.heimstead@xcelenergy.com](mailto:scott.g.heimstead@xcelenergy.com)

**Larissa Latz**

715-737-3018  
[larissa.l.latz@xcelenergy.com](mailto:larissa.l.latz@xcelenergy.com)

**Jason Phillips**

715-737-4050  
[jason.w.phillips@xcelenergy.com](mailto:jason.w.phillips@xcelenergy.com)

**Rafe Van Auken**

715-737-7840  
[rafe.vanauken@xcelenergy.com](mailto:rafe.vanauken@xcelenergy.com)

**Julie Letkiewicz**

715-737-7141  
[julie.a.letkiewicz@xcelenergy.com](mailto:julie.a.letkiewicz@xcelenergy.com)

**Kallie Robb**

715-737-3055  
[kallie.robb@xcelenergy.com](mailto:kallie.robb@xcelenergy.com)

**George Roesch**

303-294-2148  
[george.f.rosch@xcelenergy.com](mailto:george.f.rosch@xcelenergy.com)

**Leslie Stewart**

303-571-7512  
[leslie.stewart@xcelenergy.com](mailto:leslie.stewart@xcelenergy.com)

**Jacob Semann**

715-737-4363  
[jacob.semann@xcelenergy.com](mailto:jacob.semann@xcelenergy.com)

**Mike Yates**

715-737-4066  
[michael.p.yates@xcelenergy.com](mailto:michael.p.yates@xcelenergy.com)

**John Kreiner**

715-737-4056  
[john.h.kreiner@xcelenergy.com](mailto:john.h.kreiner@xcelenergy.com)

**Tyler Will**

715-737-7864  
[tyler.will@xcelenergy.com](mailto:tyler.will@xcelenergy.com)

**Greg Luedtke**

715-737-4213  
[Gregory.luedtke@xcelenergy.com](mailto:Gregory.luedtke@xcelenergy.com)

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### Field Representatives

**Michael Hepfler**

715-379-1959  
[michael.e.hepfler@xcelenergy.com](mailto:michael.e.hepfler@xcelenergy.com)

**Mike Meyers**

612-330-7978  
[michael.meyers@xcelenergy.com](mailto:michael.meyers@xcelenergy.com)

## Account Managers – Managed Accounts

Our account managers serve our largest key customers. Our energy efficiency specialist team serves as the primary contact for customers who don't have a specific account manager. Note: We do not share our customer lists or contact information with outside companies, nor do we endorse the products or services of one vendor over another, or recommend specific vendors for projects. We can, at your request, work with you to fulfill projects related to our energy-conservation programs.

Contact an account manager to:

- Propose training targeted for the account manager's segments
- Propose a project opportunity for a customer in the account manager's segment
- Work together to complete a customer proposal or project

### Jennifer Abbott

Office: 612-630-4207  
Cell: 612-437-0917  
jennifer.m.abbott@xcelenergy.com  
Local Government, County Government, Real Estate

### Cindy Auld

Office: 612-630-4562  
Cell: 612-220-7750  
cindy.auld@xcelenergy.com  
Local Government, Retail & County Government, Real Estate

### Erich Beaulieu

Office: 612-630-4198  
Cell: 612-965-0712  
erich.beaulieu@xcelenergy.com  
Grocery Distribution & Stores, Mall of America, Electronic Mfg, Brewers

### Kevin Bengtson

Office: 612-630-4556  
Cell: 612-751-8897  
kevin.bengtson@xcelenergy.com  
Medical Device, Semiconductor plants, Heavy Industrial

### Jeff Byron

Office: 651-229-2273  
Cell: 612-720-5212  
jeff.byron@xcelenergy.com  
Metro East: Mid-Sized Misc. Manufacturing, Real Estate

### Barb Corrigan

Office: 320-656-2434  
Cell: 320-250-6268  
barbara.j.corrigan@xcelenergy.com  
Geographic-St Cloud: Various

### Dana Cottrell

Office: 651-229-5513  
Cell: 651-508-7149  
dana.cottrell@xcelenergy.com  
Chemicals, Communications, Petroleum

### Mitch Dice

Office: 612-630-4521  
Cell: 952-212-0052  
mitchell.j.dice@xcelenergy.com  
Industrial Manufacturing, Plastics Extrusion/Molding, Retail, Electrical Device Manufacturing, Printing

### Lisa Drill

Office: 507-387-9630  
Cell: 612-385-2256  
lisa.a.drill@xcelenergy.com  
Geographic-Southern MN: Mankato/Faribault; Food Processing, Other various

### Lance Duellman

Office: 507-457-1229  
Cell: 507-450-6795  
lance.r.duellman@xcelenergy.com  
Geographic-Winona, Southern MN: Various

### Tim Guck

Office: 651-229-2501  
Cell: 651-263-3211  
timothy.j.guck@xcelenergy.com  
Petroleum, Banking, Insurance, Utilities/Sanitation, Transportation, Warehousing, Dairies

### Scott Hinde

Office: 320-269-7862  
Cell: 320-226-1841  
scott.a.hinde@xcelenergy.com  
Geographic-Western MN: Various, Steel, Paper, Petroleum

### Barb Jerhoff

Office: 651-229-5565  
Cell: 612-590-1936  
barb.jerhoff@xcelenergy.com  
Real Estate, State Government, Utilities/Sanitation (MCES)

### Al Joe

Office: 612-630-4362  
Cell: 952-388-3510  
albert.g.joe@xcelenergy.com  
K-12 Education, Wholesale, Mid-Sized Manufacturing, Real Estate

### Jeff Kosak

Office: 612-630-4377  
Cell: 612-720-4681  
jeffery.p.kosak@xcelenergy.com  
Printing & Publishing, Paper, Windows, Wood & Millwork, Wholesale, Non-Durables, Food Manufacturing

### Scott Kurtz

Office: 651-229-2418  
Cell: 651-341-2243  
scott.j.kurtz@xcelenergy.com  
Healthcare, Local Government, Higher Education

### Judy Ring

Office: 612-630-4510  
Cell: 715-563-5572  
judy.l.ring@xcelenergy.com  
K-12 Education, National Retail

### Ami Shapiro

Office: 612-630-4023  
Cell: 612-840-9045  
ami.m.shapiro@xcelenergy.com  
Metro West: Mid-Sized Manufacturing, Real Estate, Retail, Higher Education

### Sara Terrell

Office: 651-229-2573  
Cell: 612-723-2141  
sara.a.terrell@xcelenergy.com  
Higher Education, Real Estate, Entertainment, Sports & Recreation, Hotels & Motels

### Jeremy Thompson

Office: 612-630-4269  
Cell: 612-599-0015  
jeremy.j.thompson@xcelenergy.com  
Medical Device Manufacturing and Nurseries & Greenhouses

### Ryan Verhulst

Office: 612-630-4137  
Cell: 651-270-5926  
ryan.j.verhulst@xcelenergy.com  
Industrial Manufacturing, Data Centers, Machining, Printing, Foundries