

Prescriptive Program Rebate Application

OID _____
Internal Use Only

Check the appropriate program box for your rebate.

- Cooling
 FSO (Fluid System Optimization)
 Foodservice Equipment
 Heating
 Lighting
 Motors & Drives
Motors

Customer Information

Xcel Energy premises numbers: Electric: _____ and/or Gas: _____

Company Name _____ Date submitted _____

Installation address _____ City _____ State _____ ZIP _____

Mailing address _____ City _____ State _____ ZIP _____

Contact Name (PRINT) (installation address) _____ Phone _____

Contact Email* _____ Fax _____

Equipment location description (REQUIRED) _____

The total project cost: \$ _____

(Acceptable expenses include equipment and labor and do not include tax, freight or shipping costs.)

Customer Signature _____ Date _____

This signature is required from the individual tied to the Xcel Energy premises number herein. By signing here, I acknowledge the information in this application is accurate and complete. I confirm I have read, agree with and understand the terms and conditions on page 2 of this application. I also authorize Xcel Energy to provide a copy of the project preapproval notification to the equipment supplier or vendor so as to expedite the project process.

Alternative Rebate Recipient

Complete this section only if the customer wants the rebate check to go to someone other than the customer contact tied to the premises number above.

Company Name _____ Contact name _____

Address _____ Phone _____

City _____ State _____ ZIP _____

I authorize the above company to receive the rebate check for this project.

Customer Signature _____ Date _____

Xcel Energy account representative name _____ Signature _____

Trade partner Information (Vendor/Contractor information)

Company Name _____ Trade Partner ID# _____

Contact Name (PRINT) _____

Address _____ City _____ State _____ ZIP _____

Contact email* _____ Phone _____

*By providing your email address, you are granting Xcel Energy permission to send updates or questions via email regarding this project as well as future emails regarding our programs and services.

Prescriptive Program Rules and Requirements

Qualifying Customers

Xcel Energy prescriptive rebate programs are available to Xcel Energy business electric and/or gas customers that install qualifying equipment in Xcel Energy's Minnesota service territory.

How to Apply for Rebates

1. Fill out the rebate application (for each installation address.)
2. Attach a copy of the paid, itemized invoice(s). Be sure that the quantity, make, model number and unit price of each item appears on the invoice.
3. Make a copy of this document for your records.
4. If you have questions please contact your Xcel Energy account manager or one of our energy efficiency specialists to discuss and/or complete the project application form.
5. You can email your completed project paperwork to: energyefficiency@xcelenergy.com, fax to: 1-800-311-0050, or mail to: Energy Efficiency Specialist, Business Solutions Center, P.O. Box 8, Eau Claire, WI 54702-0008.
6. Once completed paperwork is submitted, rebate payments are usually made in six to eight weeks after the rebate application has been processed.

Custom Efficiency Rebate Program

Equipment that is not eligible for prescriptive rebates can be submitted through the Custom Efficiency program. **Preapproval through the Custom Efficiency program is required before the purchase and installation of equipment.**

The Custom Efficiency rebate application and program details can be found at xcelenergy.com/CustomEfficiency.

Rules and Requirements

- All equipment must be new. **Used or rebuilt equipment is not eligible for a rebate.**
- Equipment must meet program specification requirements and be purchased, installed and operating prior to submitting an application for a rebate. Xcel Energy reserves the right to withhold payment for products that do not meet the requirements.
- Rebates cannot exceed 60 percent of the project cost (including equipment and labor).
- A signed application and detailed installation invoice(s) must be completed and submitted to Xcel Energy within 12 months (24 months for motors, VFDs and constant speed motor projects) of the invoice date.
- Xcel Energy is not responsible for any lost, late, stolen, ineligible, illegible, misdirected or postage-due mail.
- All completed submissions become the property of Xcel Energy upon receipt and will not be returned.
- Xcel Energy will issue a rebate in the form of a check.
- Xcel Energy reserves the right to conduct a random on-site inspection of your project before or after issuing a rebate. The customer agrees to provide reasonable access to inspect the installation. On-site inspections may be performed up to one year after the date the rebate check is issued. If Xcel Energy finds that the application does not comply with Xcel Energy rules and qualifications, any rebate amount may be adjusted, denied or subject to return.

- Program rules, requirements and offer are subject to changes at any time. Xcel Energy's prescriptive rebate programs are subject to 60 days notice of cancellation. Changes or notifications will be posted at xcelenergy.com/Rebates. The customer and trade partner are responsible for contacting an energy efficiency specialist to determine whether the program is still in effect and to verify program parameters. Call 1-855-839-8862 or email energyefficiency@xcelenergy.com.
- Xcel Energy reserves the right to refuse payment and participation if the customer or contractor violates program rules and procedures, or local, state or federal regulations. Xcel Energy is not liable for rebates promised to customers as a result of misrepresentation of the program.
- Xcel Energy's acceptance of the application does not guarantee payment of rebate.
- Xcel Energy retains the right to limit rebates or to make adjustments to correct incentive calculations if necessary. Energy savings calculations are estimates and may vary from actual results.

Warranty Information

- Xcel Energy does not endorse any particular manufacturer, product or system design by offering these rebates.
- Xcel Energy will not be responsible for any tax liability imposed on the customer as a result of the payment of rebates; does not expressly or implicitly warrant the performance of installed equipment (contact your contractor for detailed equipment warranties).
- Xcel Energy is not responsible for the proper disposal/recycling of any waste generated as a result of this project; is not liable for any damage caused by the operation or malfunction of the installed equipment; and does not guarantee that a specific level of energy or cost savings will result from the implementation of energy conservation measures or the use of products funded under these programs.

Motor Rebate Rules and Requirements

Qualifying Customers

The Motor and Drive Efficiency program is available to Xcel Energy electric retail rate business customers in Minnesota who purchase and install qualifying motors. It offers prescriptive and custom rebates depending on your equipment and situation. Rebates for variable frequency or adjustable speed drives (VFD or ASD) are available and use a different and separate application.

Prescriptive Motor Rebate Rules and Requirements

Xcel Energy offers cash rebates to customers for Enhanced New, Upgrade and Enhanced Upgrade motors from 1 hp to 500 hp when they meet or exceed the NEMA (National Electrical Manufacturers Association) Premium efficiency standards (see page 6 for qualifying prescriptive hp).

- Enhanced New motor rebates are available to eligible customers who install a motor (where one never existed), or replace a non-operating (non-working) motor with an Enhanced NEMA Premium motor.
- Upgrade and Enhanced Upgrade motor rebates are available to eligible customers who replace an operating/functioning inefficient motor with a NEMA Premium motor.
- If you are replacing a working motor, then you must replace it with a qualifying AC motor of the same or smaller size in order to qualify for the Upgrade/Replacement Motor Efficiency rebate. Otherwise, the rebate offer will revert to the Enhanced New motor schedule amount.
- For upgraded motors and Enhanced upgrade motors, customers must scrap the previous motor themselves or have it scrapped by their installer. By signing the application, you are acknowledging that the motor has been scrapped.

- **Rebates do not apply to rewound or repaired motors.**

Custom Efficiency Rebate Rules and Requirements

Motors greater than 500 hp, or whose hp size is not listed on page 6, need to be submitted under the Custom Efficiency program. Preapproval is required prior to equipment purchase and installation. You can find the Custom Efficiency rebate application and program details at xcelenergy.com/CustomMN.

Please make sure that the supporting equipment information (model number) match the rebate application claim.

- The customer invoice must show quantity, model number and hp.
- The manufacturer's specification sheet must show: manufacturer, model number, nominal efficiency percent, horsepower and rpm. Xcel Energy will use the manufacturer's website to confirm specifications to determine eligibility and rebate amounts.
- **Installation must be complete before submitting rebate application.**
- Maximum rebate is 60 percent of project cost.
- Customers must submit their rebate application claim for new or replacement NEMA or "Enhanced" NEMA Premium motors within 24 months from the purchase date on the invoice.

HOW TO COMPLETE YOUR MOTOR EFFICIENCY REBATE FORMS

We offer rebates for motors that meet or exceed both NEMA Premium and "Enhanced" NEMA Premium (those that exceed the efficiency standard by at least one numeric percentage point) efficiency standards. Refer to page 6 for efficiency standards lists.

A. New Enhanced motor rebates are available to eligible customers who install a motor where one never existed, or replace a non-operating (non-working) motor with a NEMA Premium motor. Using an automobile purchase analogy, this scenario represents a new car purchase for a first time, or replacing one that no longer works.

B. Motor upgrade rebates are available to eligible customers who replace an operating/functioning inefficient motor with a NEMA Premium motor. Using an automobile purchase analogy—you're trading in your older, working automobile for a shiny brand new efficient one.

Information for the table on page 5 of the application can be obtained from the motor specification sheet or the customer invoice.

Rows:

Complete the information on a separate row for each specific motor.

Columns:

Review the heading descriptions below for instructions on what to include under each column.

End Use:

Use the code listed under the chart on page 5 that is closest to your end use type.

Manufacturer:

Identify the manufacturer.

Motor Type:

Indicate if the motor is an open (ODP) or closed (TEFC) unit.

RPM:

Revolutions per minute.

- 6 pole = 1200 RPM
- 4 pole = 1800 RPM
- 2 pole = 3600 RPM

Model #:

Make sure to use the manufacturer's model number, not the part number. Also, make sure you don't transpose or omit any numbers.

Nominal Efficiency %:

Use the nominal efficiency of a "full load" or 100% as noted by the manufacturer.

HP:

Horsepower as noted on the manufacturer's specification.

Quantity:

Fill in the number of motors of this specific model seeking a rebate.

Rebate Offer:

The rebate offer amount is noted on page 6.

Total Xcel Energy Rebate:

Multiply the Quantity by the Rebate Offer to determine your Total Rebate.

Facility Information

Please indicate the primary location where the motor will be installed.

Industrial/Manufacture – Select only if the motor is used and installed at a facility that makes or produces a product.

Commercial – If selected, please identify which of the following best reflects the commercial building type where your motor is located. (CHECK ONE)

<input type="checkbox"/> Education— College/University	<input type="checkbox"/> Education— K-12 School	<input type="checkbox"/> Grocery/Superstore	<input type="checkbox"/> Healthcare/Nursing/Alternative Care Living Facility	<input type="checkbox"/> Hospital
<input type="checkbox"/> Hotel/Motel/ Residence Inn Facility	<input type="checkbox"/> Office	<input type="checkbox"/> Restaurant/Fast Food/Casual/ Bar & Grill Type Facility	<input type="checkbox"/> Retail Outlet/ Mall Type Facility	<input type="checkbox"/> Warehouse/ Distribution Center

Equipment Information

A. ENHANCED NEW MOTOR APPLICATION

	End Use*	Manufacturer	Motor Type (Open or Closed)	RPM	Model #	Efficiency @ full load	HP	Qty	Rebate Offer Per Motor	Rebate	
1**	Enhanced NEMA Premium®	F	Balweld	Closed	1800	EM4110T	94.5%	40	3	125	\$ 375
2	Enhanced NEMA Premium	F	Ustandørd	Closed	1200	R10G	93%	15	8	90	\$ 720
3	Enhanced NEMA Premium										\$
4	Enhanced NEMA Premium										\$
5	Enhanced NEMA Premium										\$
Total Section A										\$ 1,095	

*END USE FUNCTION: Please select one of the typical motors end uses (codes) below, and include it on your application: • Fan (F) • Pump (P) • Other (O)

**Please mark invoices with row number to ensure that rebate operations matches the equipment description and rebate to the correct invoice.

B. UPGRADE MOTOR APPLICATION (REPLACING AN OPERATING MOTOR)

	End Use*	Manufacturer	Motor Type (Open or Closed)	RPM	Model #	Nominal Efficiency @ full load	HP	Qty	Rebate Offer Per Motor	Rebate	
6**	NEMA Premium	F	Balweld	Closed	1800	EM4110T	94.5%	40	2	1200	\$ 2,400
7	NEMA Premium										\$
8	NEMA Premium										\$
9	NEMA Premium Enhanced										\$
10	NEMA Premium Enhanced										\$
11	NEMA Premium Enhanced										\$
Total Section B										\$ 2,400	

*END USE FUNCTION: Please select one of the typical motors end uses (codes) below, and include it on your application: • Fan (F) • Pump (P) • Other (O)

**Please mark invoices with row number to ensure that rebate operations matches the equipment description and rebate to the correct invoice.

TOTAL (SECTION A + B) \$ 3,495

I affirm that the upgraded motors identified above were operating motors, which have since been scrapped by my company or by the installer.

Signature _____ Date _____

Facility Information

Please indicate the primary location where the motor will be installed.

- Industrial/Manufacture** – Select only if the motor is used and installed at a facility that makes or produces a product.
- Commercial** – If selected, please identify which of the following best reflects the commercial building type where your motor is located. (CHECK ONE)

<input type="checkbox"/> Education— College/University	<input type="checkbox"/> Education— K–12 School	<input type="checkbox"/> Grocery/Superstore	<input type="checkbox"/> Healthcare/Nursing/Alternative Care Living Facility	<input type="checkbox"/> Hospital
<input type="checkbox"/> Hotel/Motel/ Residence Inn Facility	<input type="checkbox"/> Office	<input type="checkbox"/> Restaurant/Fast Food/Casual/ Bar & Grill Type Facility	<input type="checkbox"/> Retail Outlet/ Mall Type Facility	<input type="checkbox"/> Warehouse/ Distribution Center

Equipment Information

A. ENHANCED NEW MOTOR APPLICATION

	End Use*	Manufacturer	Motor Type (Open or Closed)	RPM	Model #	Efficiency @ full load	HP	Qty	Rebate Offer Per Motor	Rebate
1**	Enhanced NEMA Premium®									\$
2	Enhanced NEMA Premium									\$
3	Enhanced NEMA Premium									\$
4	Enhanced NEMA Premium									\$
5	Enhanced NEMA Premium									\$
*END USE FUNCTION: Please select one of the typical motors end uses (codes) below, and include it on your application: • Fan (F) • Pump (P) • Other (O)										\$
Total Section A										\$

**Please mark invoices with row number to ensure that rebate operations matches the equipment description and rebate to the correct invoice.

B. UPGRADE MOTOR APPLICATION (REPLACING AN OPERATING MOTOR)

	End Use*	Manufacturer	Motor Type (Open or Closed)	RPM	Model #	Nominal Efficiency @ full load	HP	Qty	Rebate Offer Per Motor	Rebate
6**	NEMA Premium									\$
7	NEMA Premium									\$
8	NEMA Premium									\$
9	NEMA Premium Enhanced									\$
10	NEMA Premium Enhanced									\$
11	NEMA Premium Enhanced									\$
*END USE FUNCTION: Please select one of the typical motors end uses (codes) below, and include it on your application: • Fan (F) • Pump (P) • Other (O)										\$
Total Section B										\$

**Please mark invoices with row number to ensure that rebate operations matches the equipment description and rebate to the correct invoice.

TOTAL (SECTION A + B)

\$

I affirm that the upgraded motors identified above were operating motors, which have since been scrapped by my company or by the installer.

Signature _____ Date _____

Xcel Energy Motor Efficiency Standards

We offer rebates for motors that meet or exceed both NEMA Premium and Enhanced Premium (those that exceed the efficiency standard by at least one numeric percentage point). The NEMA Premium efficiency electric motor program scope is single-speed, polyphase, 1 hp – 500 hp, 1200 rpm, 1800 rpm and 3600 rpm, squirrel cage induction motors, NEMA Design A* or B, continuous rates. Eligible Enhanced New, Upgrade and Enhanced Upgrade NEMA Premium motors must meet or exceed the nominal energy efficiency levels presented below.

*Rebates are only available for Enhanced Plan A/New motors as of 1/1/12.

Sample Rebate Specification

Rebate eligibility depends on: 1) whether the motor is Enhanced New, Upgrade or Enhanced Upgrade; 2) the motor's horsepower; 3) whether the motor is Open Drip Proof (ODP) or Totally Enclosed Fan Cooled (TEFC); 4) the motor's rpm; and 5) whether the motor exceeds the efficiency standard (i.e., NEMA Premium, or Enhanced).

Examples:

An **Enhanced New motor** 7.5 hp, TEFC 1800 rpm motor with:

92.7% efficiency, qualifies for a Plan A Enhanced rebate of \$60

An **Upgrade motor** 7.5 hp, TEFC 1800 rpm motor with:

92.7% efficiency, qualifies for a Plan B Enhanced rebate of \$465

91.7% efficiency, qualifies for a Plan B rebate of \$450

PLAN A – ENHANCED NEW							
MOTOR HP	Open Drip Proof (ODP) – NEMA Premium efficiency criteria			Totally Enclosed Fan Cooled (TEFC) – NEMA Premium efficiency criteria			Enhanced NEMA Premium*
	1200 rpm	1800 rpm	3600 rpm	1200 rpm	1800 rpm	3600 rpm	
1	83.5	86.5	78.0	83.5	86.5	78.0	\$30
1.5	87.5	87.5	85.0	88.5	87.5	85.0	\$30
2	88.5	87.5	86.5	89.5	87.5	86.5	\$30
3	89.5	90.5	86.5	90.5	90.5	87.5	\$40
5	90.5	90.5	87.5	90.5	90.5	89.5	\$40
7.5	91.2	92.0	89.5	92.0	92.7	90.5	\$60
10	92.7	92.7	90.5	92.0	92.7	91.2	\$70
15	92.7	94.0	91.2	92.7	93.4	92.0	\$90
20	93.4	94.0	92.0	92.7	94.0	92.0	\$120
25	94.0	94.6	92.7	94.0	94.6	92.7	\$150
30	94.6	95.1	92.7	94.0	94.6	92.7	\$180
40	95.1	95.1	93.4	95.1	95.1	93.4	\$220
50	95.1	95.5	94.0	95.1	95.5	94.0	\$275
60	95.5	96.0	94.6	95.5	96.0	94.6	\$320
75	95.5	96.0	94.6	95.5	96.4	94.6	\$375
100	96.0	96.4	94.6	96.0	96.4	95.1	\$500
125	96.0	96.4	95.1	96.0	96.4	96.0	\$625
150	96.4	96.8	95.1	96.8	96.8	96.0	\$750
200	96.4	96.8	96.0	96.8	97.2	96.4	\$900
250	95.5	96.8	96.0	96.8	97.2	96.8	\$1,125
300	95.5	96.8	96.4	96.8	97.2	96.8	\$1,350
350	95.5	96.8	96.4	96.8	97.2	96.8	\$1,575
400	95.9	96.8	96.8	96.8	97.2	96.8	\$1,800
450	96.3	97.2	95.9	96.8	97.2	96.8	\$2,025
500	96.3	97.2	95.9	96.8	97.2	96.8	\$2,250

PLAN B – UPGRADE & UPGRADE ENHANCED								
MOTOR HP	Open Drip Proof (ODP) – NEMA Premium efficiency criteria			Totally Enclosed Fan Cooled (TEFC) – NEMA Premium efficiency criteria			NEMA Premium Rebate	Enhanced NEMA Premium*
	1200 rpm	1800 rpm	3600 rpm	1200 rpm	1800 rpm	3600 rpm		
1	82.5	85.5	77.0	82.5	85.5	77.0	\$200	\$210
1.5	86.5	86.5	84.0	87.5	86.5	84.0	\$200	\$210
2	87.5	86.5	85.5	88.5	86.5	85.5	\$200	\$210
3	88.5	89.5	85.5	89.5	89.5	86.5	\$225	\$240
5	89.5	89.5	86.5	89.5	89.5	88.5	\$300	\$325
7.5	90.2	91.0	88.5	91.0	91.7	89.5	\$450	\$465
10	91.7	91.7	89.5	91.0	91.7	90.2	\$500	\$520
15	91.7	93.0	90.2	91.7	92.4	91.0	\$750	\$780
20	92.4	93.0	91.0	91.7	93.0	91.0	\$850	\$890
25	93.0	93.6	91.7	93.0	93.6	91.7	\$1,000	\$1,050
30	93.6	94.1	91.7	93.0	93.6	91.7	\$1,000	\$1,060
40	94.1	94.1	92.4	94.1	94.1	92.4	\$1,200	\$1,280
50	94.1	94.5	93.0	94.1	94.5	93.0	\$1,500	\$1,600
60	94.5	95.0	93.6	94.5	95.0	93.6	\$1,800	\$1,920
75	94.5	95.0	93.6	94.5	95.4	93.6	\$2,250	\$2,400
100	95.0	95.4	93.6	95.0	95.4	94.1	\$3,000	\$3,200
125	95.0	95.4	94.1	95.0	95.4	95.0	\$3,750	\$4,000
150	95.4	95.8	94.1	95.8	95.8	95.0	\$4,500	\$4,800
200	95.4	95.8	95.0	95.8	96.2	95.4	\$5,000	\$5,400
250	95.4	95.8	95.0	95.8	96.2	95.8	\$6,250	\$6,750
300	95.4	95.8	95.4	95.8	96.2	95.8	\$6,250	\$8,100
350	95.4	95.8	95.4	95.8	96.2	95.8	\$6,250	\$9,450
400	95.8	95.8	95.8	95.8	96.2	95.8	\$10,000	\$10,800
450	96.2	96.2	95.8	95.8	96.2	95.8	\$10,000	\$12,150
500	96.2	96.2	95.8	95.8	96.2	95.8	\$10,000	\$13,500

Xcel Energy confirms products and efficiencies using information obtained via the manufacturer's website.

Specification

Specifications: EM4110T

Catalog Number:	EM4110T
Specification Number:	12H013X277G1
Horsepower:	40
Voltage:	230/460
Hertz:	60
Phase:	3
Full Load Amps:	92/46
Usable at 208 Volts:	99
RPM:	1775
Frame Size:	324T
Service Factor:	1.15
Rating:	40C AMB-CONT
Locked Rotor Code:	H
NEMA Design Code:	B
Insulation Class:	F
Full Load Efficiency:	94.5
Power Factor:	86
Enclosure:	TEFC
DE Bearing:	
ODE Bearing:	

Horsepower: 40

Full Load Efficiency: 94.5

MOTOR PERFORMANCE

MODEL NO.	CATALOG NO.	PHASE	TYPE	FRAME
R106	A15P3C	3	JDE	324U

ORDER NO.	LINE NO.
9396	

MPI:	64125	
HP:	15	
POLES:	6	
VOLTS:	460	
HZ:	60	
SERVICE FACTOR:	1.15	
EFFICIENCY (%):		
	S.F.	92.4
	FULL	93
	3/4	93.6
	1/2	93.2
	1/4	90

HP: 15

FULL 93

Please write, on your invoice, the row numbers from the rebate application for the corresponding motors.

The numbers written on this sample invoice correspond to information provided on rows: 1, 2 and 6 of the rebate application example shown on page 4.

Invoice

Date	Invoice #
01/01/2014	25698

ABC Sales/Installation and Service Company
 17458 Middle of the City
 Anywhere, USA 11111

Bill to: Customer A 789 Anywhere St. Minneapolis, MN 55400-0000	Ship to: Customer A 789 Anywhere St. Minneapolis, MN 55400-0000
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P.O. No.	Terms
Bill	2% 10 Net 30

Manufacture	Model #	Description/Part	HP	RPM	Qty	Unit Price	Amount
Baldweld	EM4110T	NEMA Premium Efficiency, TEFC, rigid base, 230/460 V 3-phase 40 HP	40	1800	5	\$754.00	\$3,770.00
Ustandard	R106	NEMA Premium Efficiency, TEFC, rigid base, 230/460 V 3-phase 15 HP	15	1200	8	\$1,575.00	\$12,600.00
Total							\$16,370.00

Thank you for your business. Please remit payment to ABC Sales/Service Company



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