

Business Programs

We offer solutions for Xcel Energy electric and natural gas business customers in a suite of energy efficient and energy management products that will help you increase your company's energy efficiency, reduce your operating costs and improve your bottom line. We'll put our energy expertise to work for you in your business.

We offer you cash rebates for purchasing and installing eligible energy-efficient equipment and mechanical system components. You'll reduce energy costs and lower up-front equipment costs as well as shorten payback periods. We also offer free consultation and recommissioning study funding. Custom Efficiency rebates are available for energy saving equipment purchases that exceed the standard options, but aren't covered under our standard/prescriptive energy efficiency programs listed below.

For more information on our rebate programs, please contact your account manager or call our Business Solutions Center at **1-800-481-4700**, or look online at xcelenergy.com/rebates. Be sure to take a look at the application for qualifying options.

Program name and benefits	Description of eligibility	Rebate/incentive/or pricing
<p>Boiler Efficiency We offer cash rebates for replacing or upgrading your natural-gas-fired, hot water boiler or hot water heater. Rebates for pipe insulation are also available.</p> <p>Plan A Replace a non-working hot water boiler or install a new boiler where none existed before.</p> <p>Plan B Replace a working hot water boiler with a new condensing boiler.</p>	<p>Colorado business customers on Xcel Energy's natural gas retail rates are eligible.</p> <p>Plan A hot water boilers ≥ 85% efficient</p> <p>Plan A hot water boilers ≥ 92% efficient</p> <p>Plan B hot water boilers ≥ 92% efficient</p> <p>Modular burner controls ≥ 5:1 turndown</p> <p>Outdoor air reset controls</p> <p>Stack dampers</p> <p>Replacing failed steam traps</p> <p>Custom Efficiency rebates available for steam or process boilers or new boilers >10 MMBTUH</p> <p>Boiler system tune-ups</p> <p>Hot water heaters >150 MBTUH / ≥ 92% efficient</p> <p>Pipe Insulation</p>	<p>\$1,000 per MMBTUH</p> <p>\$4,000 per MMBTUH</p> <p>\$14,000 per MMBTUH</p> <p>25% of project cost up to \$5,000</p> <p>25% of project cost up to \$500/control</p> <p>25% of project cost up to \$250</p> <p>25% of project cost up to \$250 per trap \$10,000 maximum per facility</p> <p>Rebates up to \$7/Dth saved; requires preapproval</p> <p>25% of tune-up cost, maximum \$250 per boiler every other year</p> <p>\$350</p> <p>\$3.00 - \$5.00 per linear foot</p>
<p>Commercial Real Estate Efficiency We offer bundled energy services, including study funding and rebate bonuses for implementing energy-saving recommendations.</p>	<p>Commercial real estate customers agree to implement recommendations resulting from our technical and financial building analysis.</p> <p>For office buildings over 50,000 square feet.</p>	<p>Funding up to 75% of the study cost, maximum of \$25,000.</p> <p>Rebates plus up to 30% bonuses for implementing recommended energy-savings measures, maximum 75% of project cost.</p>
<p>Compressed Air Efficiency Lower your energy costs by increasing efficiency in your compressed air system. We help fund studies that pinpoint leaks or waste and identify recommendations, paybacks, rebate opportunities and estimated energy savings.</p> <p>We also offer rebates for installing qualifying energy-saving equipment or making process changes that save energy.</p>	<p>Study funding for system diagnosis is based on compressor size:</p> <p>Less than 50 hp</p> <p>50 – 99 hp</p> <p>100+ hp</p> <p>Prescriptive rebates</p> <p>Rebates for equipment upgrades or system improvements that result in lower energy use or higher production from your system.</p> <p>Use the Custom Efficiency application for equipment rebates.</p> <p><i>Preapproval is required for study funding and for equipment rebates.</i></p>	<p>No study funding available</p> <p>100% of study costs up to \$2,500*</p> <p>75% of study costs up to \$15,000*</p> <p>* Study funding requires that customers fix at least 50% of the air loss caused by the leaks and waste identified in the study.</p> <p>\$200/no-loss air drains and \$4,500/VFD compressors between 10-49 hp. Use prescriptive application.</p> <p>Up to \$400 per kW saved</p> <p>Smaller compressors that are under the 50 horsepower requirement for study funding may still be eligible for an equipment rebate.</p>

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<p>Cooling Efficiency We offer cash rebates for replacing or updating your cooling system using the latest cooling technology.</p>	<p>Packaged terminal air conditioners (PTAC)</p> <p>Water-source heat pumps</p> <p>Rooftop AC units</p> <p>Condensing units</p> <p>Split systems</p> <p>Chillers – air cooled</p> <p>Chillers – centrifugal</p> <p>Chillers – scroll or rotary screw</p>	<p>\$50 per ton plus \$4/ton for greater efficiency</p> <p>\$50 per ton plus \$4/ton for greater efficiency</p> <p>\$50 per ton plus \$4/ton for greater efficiency</p> <p>\$25 per ton plus \$4/ton for greater efficiency</p> <p>\$25 per ton plus \$3/ton for greater efficiency</p> <p>\$6 per ton plus \$1/ton FLV + \$.25/ton IPLV for greater efficiency</p> <p>\$12 per ton plus \$2/ton FLV + \$1.50/ton NPLV for greater efficiency</p> <p>\$12 per ton plus \$2/ton FLV + \$1.50/ton IPLV for greater efficiency</p>
<p>Custom Efficiency We offer cash rebates for choosing energy-efficiency measures that exceed standard options but aren't covered under our standard/prescriptive rebate programs.</p>	<p>Any project that involves energy savings but is not included in our energy-efficiency programs. This can involve:</p> <ul style="list-style-type: none"> • Replacing old, less efficient equipment with new, higher-efficiency equipment. • Purchasing new equipment that is more efficient than standard. • Improving efficiency of processes. <p><i>Preapproval is required.</i></p>	<p>Rebates up to \$400 per kW saved</p> <p>Natural gas rebate of \$7 per dth (Xcel Energy business retail natural gas customer)</p>
<p>Data Center Efficiency We offer study funding to customers that complete a data center study and rebate for those who implement recommended changes. The study will identify potential energy savings and</p> <ul style="list-style-type: none"> • Help build a business case for project approval • Detail how to run your data center at peak efficiency • Identify energy savings, cost estimates and rebate amounts for recommended projects 	<p>The study requires preapproval and must include holistic approach to data center analysis, including review of the IT equipment as well as the infrastructure.</p>	<p>Study funding up to 75% of study cost, not to exceed \$25,000</p> <p>Rebates up to \$400 per kW saved for preapproved projects</p> <p>Contact Xcel Energy account manager for details.</p>
<p>Energy Analysis An energy assessment is an audit of your facility that helps identify ways you can save energy and qualify for rebates.</p> <p>A more in-depth engineering assistance study helps analyze building cooling systems, refrigeration, space or process heating, or helps recommend energy-saving Custom Efficiency projects.</p>	<p>Online energy assessment</p> <p>On-site energy assessment</p> <p>Engineering assistance studies</p>	<p>FREE analysis tool located at xcelenergy.com/EnergyAnalysis.</p> <p>\$200 fee for buildings less than 25,000 sq. ft. and \$300 fee for buildings 25,000 sq. ft. and above.</p> <p>Xcel Energy will pay up to 75% of the cost of the study, not to exceed \$25,000. <i>Preapproval is required for studies.</i></p>
<p>Business New Construction • Energy Design Assistance We offer free consultation, computer modeling and verification of measures for new buildings, additions and/or major renovations. Help towards LEED™ certification is available for select projects.</p>	<p>Xcel Energy business customers building a new building, adding an addition and/or completing major renovation are eligible to apply based on qualification for Energy Design Assistance.</p> <p>Projects qualify starting at 50,000 square feet and must be submitted early in design.</p> <p><i>Preapproval is required.</i></p>	<p>FREE design assistance plus custom incentives for energy efficiency strategies at \$300 per kW and \$7 per Dth saved.</p>
<p>Business New Construction • Energy Efficient Buildings We offer a prescriptive approach to obtaining rebates for new construction, major renovations and additions to buildings</p>	<p>Intended for buildings that are new construction, going under major renovations or additions and under 50,000 sq. ft. (Any size building may apply though). Applicants are encouraged to apply prior to completion of construction documents.</p>	<p>Rebates vary depending on equipment purchased and installed.</p> <p>Xcel Energy will offer you the opportunity to review energy-efficiency measures within the building and recommend rebates to help offset costs of additional conservation measures.</p>

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<p>Energy Management Systems</p> <p>We offer rebates for the purchase and installation of automated building controls that lower a facility's coincident demand during peak (weekday) hours or provide energy savings during off-peak periods.</p>	<p>New energy management system (EMS) where none existed</p> <p>Replacing a non-functioning EMS</p> <p>Adding functionality to an existing EMS</p> <p><i>Must complete application and project worksheet. Preapproval is required.</i></p>	<p>Up to \$400 per kW of on-peak demand reduction (on-peak is 8 a.m. to 6 p.m., Monday through Friday)</p> <p>Up to \$0.08 per kWh of off-peak energy conservation (off-peak is 6 p.m. to 8 a.m. Monday through Friday, and Saturdays, Sundays and holidays)</p> <p>Natural Gas rebate of \$7 per dth (Xcel Energy natural gas customer)</p>
<p>Furnace Efficiency</p> <p>High-efficiency furnaces are eligible for rebates.</p>	<p>New installation or retrofit</p>	<p>\$80 for 92% AFUE</p> <p>\$120 for 94% AFUE</p>
<p>Lighting Efficiency</p> <p>• New Construction</p> <p>We offer rebates for purchasing and installing energy-efficient lighting equipment in new construction facilities.</p>	<p>Low wattage 4-foot fluorescent T8 lamps (28 Watts or less)</p> <p>High-bay fluorescent T8s, T5HO and T8VHO with various total wattage per fixture</p> <p>Hardwired or screw-in compact fluorescent fixtures (CFL)</p> <p>Ceramic metal halide fixtures</p> <p>Pulse start metal halide fixtures</p> <p>Custom Efficiency</p>	<p>\$1.00 per lamp</p> <p>\$12 – \$50</p> <p>\$1 – \$20</p> <p>\$12 – \$25</p> <p>\$8 – \$18</p> <p>Custom Efficiency rebate amount is based on energy savings. <i>Preapproval is required.</i></p>
<p>Lighting Efficiency</p> <p>• Retrofit</p> <p>We offer rebates for purchasing and installing energy-efficient lighting equipment in an existing building retrofit.</p>	<p>Fluorescent T8 lamps with electronic high-efficiency ballasts with a low ballast factor</p> <p>Low-wattage 4-foot fluorescent T8 lamps (28 watts or less)</p> <p>Fluorescent T5 lamps with electronic ballasts</p> <p>High-bay fluorescent fixture for T8, T5HO and T8HVO with various total wattage per fixture</p> <p>Hardwired or screw-in compact fluorescent fixtures (CFL)</p> <p>Industrial multi-CFL fixtures</p> <p>Metal halide & high pressure sodium fixtures</p> <p>Ceramic metal halide fixtures</p> <p>Pulse start metal halide fixtures</p> <p>LED or LEC exit signs</p> <p>Delamping</p> <p>Occupancy sensors and photocells</p> <p>Custom Efficiency</p>	<p>\$13 – \$22</p> <p>\$1.00 per lamp in addition to the standard rebate</p> <p>\$13</p> <p>\$85 – \$210</p> <p>\$1 – \$35</p> <p>\$45</p> <p>\$30 – \$45</p> <p>\$25 – \$75</p> <p>\$25 – \$140</p> <p>\$15</p> <p>\$12 – \$26</p> <p>\$30 – \$50</p> <p>Custom Efficiency rebate amount is based on energy savings. <i>Preapproval is required.</i></p>
<p>Lighting Efficiency</p> <p>• Redesign</p> <p>We offer funding to customers who complete a lighting redesign study of their current system. We also offer rebates to those who implement the recommended changes.</p>	<p>A Lighting Certified (LC), Certified Lighting Efficiency Professional (CLEP), or International Association of Lighting Designers member (IALD), must perform the study. The study provides a complete building-wide lighting system analysis for customers with overlit and/or mislit spaces and makes recommendations on the best approach to improving the design by reducing the existing light output while maintaining the proper lighting levels.</p>	<p>Xcel Energy will pay up to 75% of the cost of the study, not to exceed \$25,000. Xcel Energy provides incentives up to \$400/kW saved for implementation of recommended actions. <i>Preapproval required for studies.</i></p>

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<p>Lighting Efficiency • Small Business Lighting We offer free lighting audit and lighting retrofit rebates for small to mid-sized business customers. The small business lighting program is implemented by our consultant, Franklin Energy.</p>	<p>The Small Business Lighting program offers rebates and special services for small and mid-sized business facilities that have peak demand of 400 kW or less. Please call 1-877-287-2250 to verify eligibility.</p>	<p>FREE LIGHTING AUDIT with cost saving recommendations, plus rebates for implementing recommended lighting upgrades. Start-to-finish oversight of your lighting upgrades. Assistance with rebate paperwork.</p>
<p>Motor Efficiency • Motors Prescriptive rebates are available for new motors (where one never existed or burned out), or upgrading operating (working) motors. Incentives vary for NEMA Premium® and “Enhanced” – those that exceed NEMA Premium efficiency. Custom Efficiency rebates are available for motors that do not fit the prescriptive parameters.</p>	<p>Motors 1 – 500 hp that meet or exceed the NEMA Premium efficiency standards Motors > 500 hp, and that do not qualify under the prescriptive motor program offer, or whose hp size is not identified using NEMA hp categories</p>	<p>Rebate varies by motor type, hp and situation – new or upgrade. Range \$25 to \$13,500. Rebates are determined on case-by-case basis. Rebate amounts on equipment submitted through our Custom Efficiency program vary based on energy savings. <i>Preapproval is required.</i></p>
<p>Motor Efficiency • Drive Efficiency Prescriptive rebates are available for variable frequency or adjustable speed drives. Custom Efficiency rebates are available for drives that do not fit the prescriptive parameters.</p>	<p>For drives placed on 1-hp – 200-hp sized motors that are used on fan and pump systems, and that have a minimum annual operational hours of 3,000. Rebates for drive equipment not mentioned above, or that is greater than 200-hp in size, or that operates less than 3,000 hours annually. Non-fan or non-pump drives > 200-hp</p>	<p>Rebate varies by hp with a range of \$400 to \$8,000. Rebates are determined on case-by-case basis. Rebate amounts on equipment submitted through our Custom Efficiency program vary based on energy savings. <i>Preapproval is required.</i></p>
<p>Process Efficiency We work with large industrial customers to identify opportunities and design a 3- to 5-year energy management plan.</p>	<p>Projects with cumulative conservation of 2 GWh or 8,000 dth</p>	<p>Customized support proposal including rebates, studies and training</p>
<p>Recommissioning Reduce your energy costs by improving the efficiency of your building’s existing mechanical systems and controls with low- or no-cost adjustments.</p>	<p>Study funding for buildings 50,000 square feet and above Additional incentives for implementing recommissioning measures. <i>Preapproval is required.</i></p>	<p>Study funding: Xcel Energy will pay up to 75% of the cost of a recommissioning study, not to exceed \$25,000. Implementation rebate: Xcel Energy will pay up to \$400/kW or \$0.08/kWh, whichever is higher, and an additional \$7/dekatherm for our natural gas sales customers.</p>
<p>• Refrigeration Recommissioning Refrigeration recommissioning is designed to assist customers in tuning up their existing commercial refrigeration system to make sure it’s operating correctly and to rectify deficiencies immediately during their investigation.</p>	<p>Rebates for system tune-ups; available to grocery stores, large warehouse grocery outlets and convenience stores.</p>	<p>We offer an investigation rebate based on your high and low temperature case design loads. We’ll pay up to 75% of your investigation cost.</p>
<p>Self-Direct Custom Efficiency Self Direct Custom Efficiency is intended for our largest business customers. The program enables the customer to self-fund energy efficiency measures at their facility. The customer is responsible for all of the design, engineering, measurement, verification and reporting work associated with the project.</p>	<p>Must have an aggregate peak load of 2 MW in any single month and an aggregated annual energy usage of 10 GWhs.</p>	<p>Rebates based on actual project savings up to \$525/kW or \$0.10/kWh.</p>
<p>Standard Offer We rebate investment-grade energy audits and rebate conservation measures based on metered results.</p>	<p>Conservation measures bundled to provide significant energy use reduction. <i>Requires preapproval for both performing audits and implementing measures.</i></p>	<p>50% of the cost of a technical audit \$250/kW reduced and \$0.05/kWh conserved \$7/dkt Rebates adjusted annually to reflect actual savings.</p>